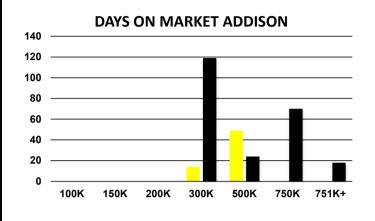
# **ADDISON**

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 4,799,125	\$ 9,965,100	
Number of Sales	14	23	
<b>Median Sales Price</b>	\$330,000	\$417,000	



2019 ■ 2020

SALE/LIST PRIC	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	97.6%
\$301K-\$500K	98.3%
\$501K-\$750K	95.2%
<b>\$751k-+</b>	96.7%

**ADDISON MONTHLY SALES** 

16

14

12

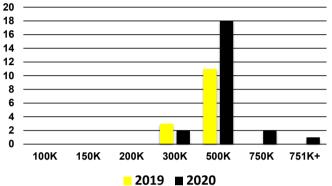
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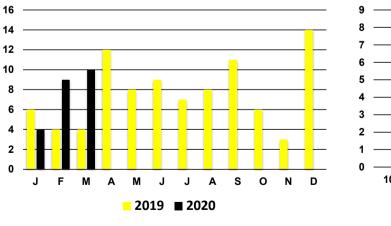
# ADDISON MKT SHARE BY PRICE RANGE

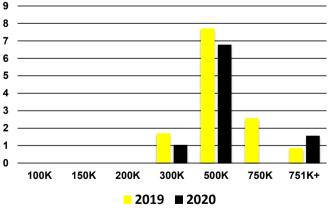


<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.2%	
2020	1.0%	

#### Inventory not shown where no sales

#### ADDISON MONTHS OF INVENTORY



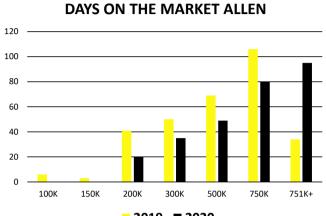


NTREIS Sold information as of 4/10/2020

#### ALLEN

# **1ST QTR 2020**

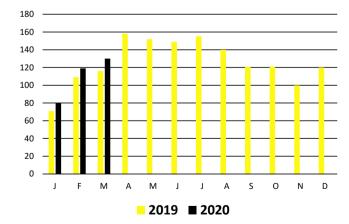
	<u>2019</u>	<u>2020</u>	
Total Sold Volume	\$ 107,993,646	\$124,703,553	
Number of Sales	293	328	
Median Sales Price	\$315,000	\$339,450	



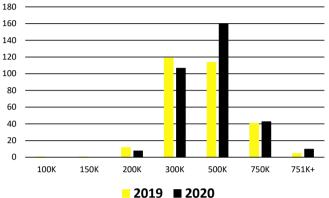
#### 2019 2020

SALE/LIST PRICE RATIO			
\$0-\$100K	NONE		
\$101K-\$150K	NONE		
\$151K-\$200K	94.4%		
\$201K-\$300K	98.9%		
\$301K-\$500K	98.7%		
\$501K-\$750K	97.7%		
\$751k-+	98.2%		

#### ALLEN MONTHLY SALES



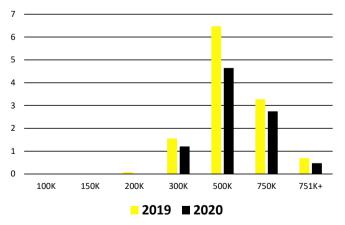
# ALLEN MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.2%	

Inventory not shown where no sales

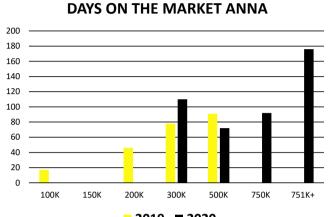
#### ALLEN MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 29,985,231	\$36,835,958	
Number of Sales	121	139	
Median Sales Price	\$235,000	\$246,926	

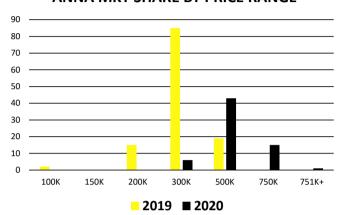


ANNA

2019 2020

SALE/LIST PRICE RATIO			
\$0-\$100K	NONE		
\$101K-\$150K	63.2%		
\$151K-\$200K	96.4%		
\$201K-\$300K	98.6%		
\$301K-\$500K	100.5%		
\$501K-\$750K	99.2%		
\$751k-+	NONE		

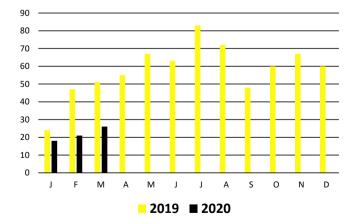
### ANNA MKT SHARE BY PRICE RANGE

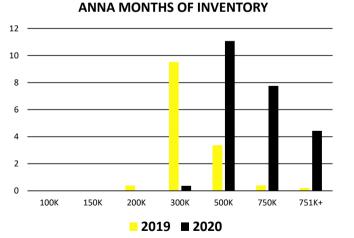


AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	
2020	1.0%	

Inventory not shown where no sales

#### ANNA MONTHLY SALES





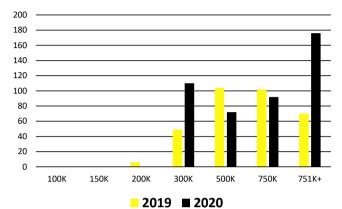
NTREIS Sold information as of 4/10/2020

# ARGYLE

# **1ST QTR 2020**

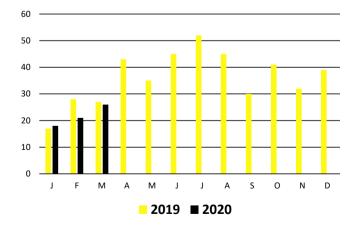
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 31,387,000	\$27,710,604	
Number of Sales	67	65	
Median Sales Price	\$450,000	\$410,000	

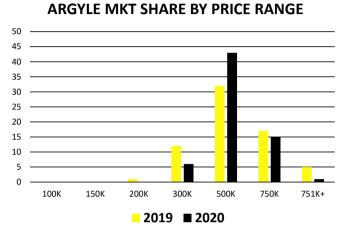




SALE/LIST PRICE RATIO			
\$0-\$100K	NONE		
\$101K-\$150K	NONE		
\$151K-\$200K	NONE		
\$201K-\$300K	97.3%		
\$301K-\$500K	97.9%		
\$501K-\$750K	97.2%		
\$751k-+	99.0%		



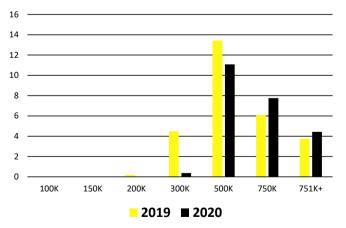




	VERPRICING rice to Sale Price
2019	1.0%
2020	1.2%

Inventory not shown where no sales

#### **ARGYLE MONTHS OF INVENTORY**

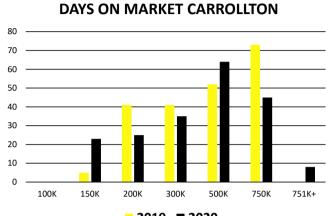


NTREIS Sold information as of 4/10/2020

# CARROLLTON

# 1ST QTR 2020

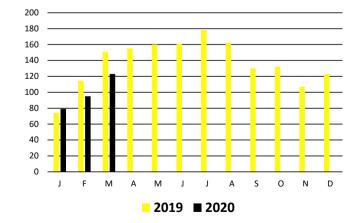
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 109,276,052	\$96,525,656	
Number of Sales	333	293	
<b>Median Sales Price</b>	\$303,031	\$317,000	



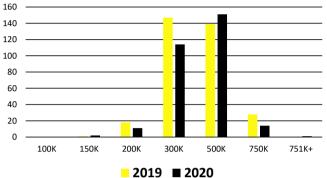
2019 2020

SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	91.3%
\$151K-\$200K	97.5%
\$201K-\$300K	98.5%
\$301K-\$500K	99.1%
\$501K-\$750K	97.9%
\$751k-+	96.8%

**CARROLLTON MONTHLY SALES** 



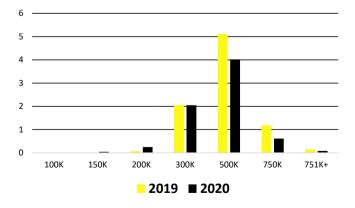




	VERPRICING rice to Sale Price
2019	1.1%
2020	1.0%

Inventory not shown where no sales

CARROLLTON MONTHS OF INVENTORY

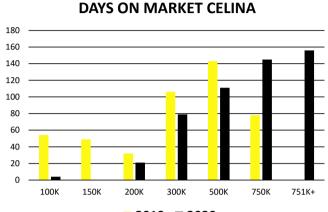


NTREIS Sold information as of 4/10/2020

# **CELINA**

# **1ST QTR 2020**

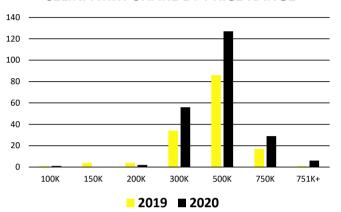
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 53,250,937	\$86,755,396	
Number of Sales	147	221	
Median Sales Price	\$349,990	\$355,000	



2019 2020

SALE/LIST PRI	CE RATIO
\$0-\$100K	95.6%
\$101K-\$150K	NONE
\$151K-\$200K	96.8%
\$201K-\$300K	98.5%
\$301K-\$500K	97.5%
\$501K-\$750K	97.6%
\$751k-+	96.9%

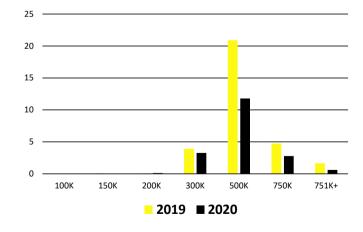
#### CELINA MKT SHARE BY PRICE RANGE



AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

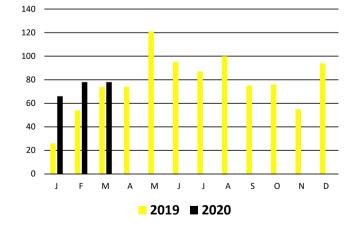
#### **CELINA MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

**CHICAGO TITLE** 

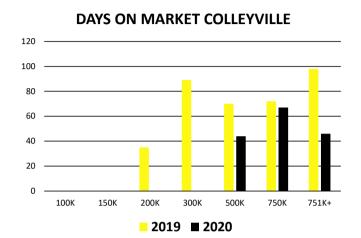
#### CELINA MONTHLY SALES



# COLLEYVILLE

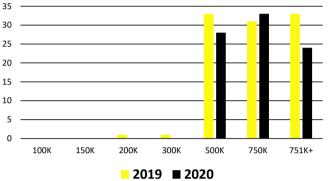
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
Total Sold Volume	\$69,563,874	\$55,123,778	
Number of Sales	99	85	
<b>Median Sales Price</b>	\$605,000	\$624,900	



SALE/LIST PRIC	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	NONE
\$301K-\$500K	97.6%
\$501K-\$750K	97.5%
\$751k-+	95.0%

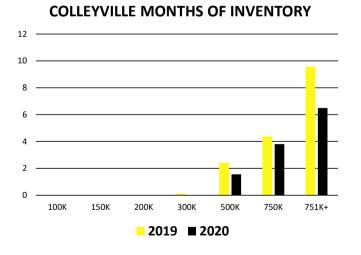
# COLLEYVILLE MKT SHARE BY PRICE RANGE



AVERAGE O	VERPRICING
Original List Pr	rice to Sale Price
2019	1.1%
2020	1.1%

Inventory not shown where no sales

#### **COLLEYVILLE MONTHLY SALES** 60 50 40 30 20 -10 0 J F M А Μ JJA S 0 N D 2019 2020



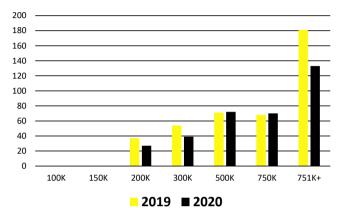
NTREIS Sold information as of 4/10/2020

# THE COLONY

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 46,987,640	\$57,988,658	
Number of Sales	142	170	
<b>Median Sales Price</b>	\$275,000	\$295,000	

DAYS ON MARKET THE COLONY



SALE/LIST PRIC	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	97.0%
\$201K-\$300K	99.2%
\$301K-\$500K	97.5%
\$501K-\$750K	97.2%
<b>\$751k-+</b>	100.0%

THE COLONY MONTHLY SALES

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2019 2020

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70

60

50

40

30

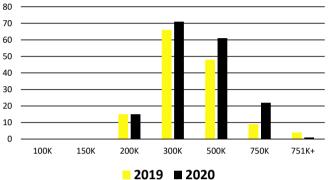
20

10

0

J F M

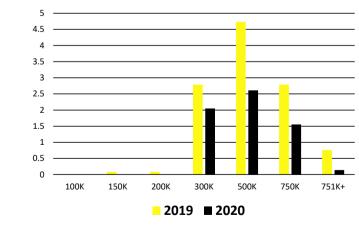
# THE COLONY MKT SHARE BY PRICE RANGE



AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.0%	
2020	1.0%	

Inventory not shown where no sales

#### THE COLONY MONTHS OF INVENTORY

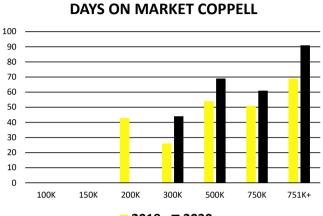


NTREIS Sold information as of 4/10/2020

# **COPPELL**

# **1ST QTR 2020**

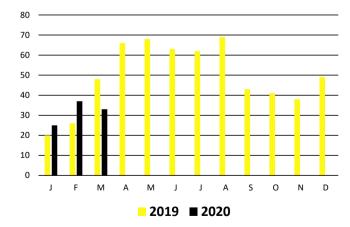
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 39,635,777	\$47,621,398	
Number of Sales	92	95	
<b>Median Sales Price</b>	\$410,750	\$464,750	

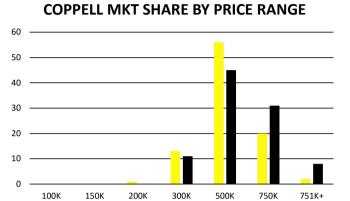


#### 2019 2020

SALE/LIST PRICE RATIO		
\$0-\$100K	NONE	
\$101K-\$150K	NONE	
\$151K-\$200K	NONE	
\$201K-\$300K	97.8%	
\$301K-\$500K	98.8%	
\$501K-\$750K	97.9%	
\$751k-+	95.5%	

#### **COPPELL MONTHLY SALES**



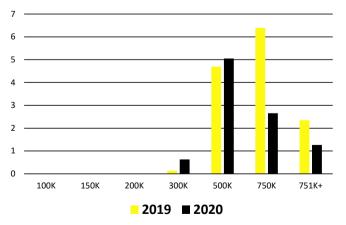


#### 2019 ■ 2020

AVERAGE O Original List Pr	VERPRICING rice to Sale Price
2019	1.1%
2020	1.0%

Inventory not shown where no sales

#### **COPPELL MONTHS OF INVENTORY**

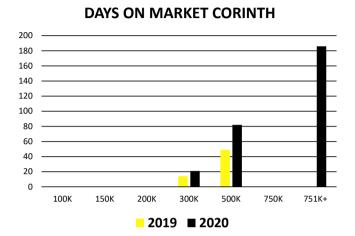


NTREIS Sold information as of 4/10/2020

# CORINTH

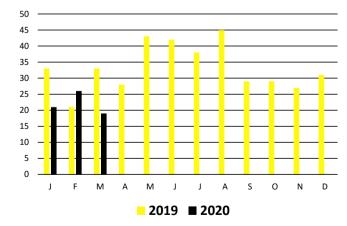
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 26,241,852	\$21,520,564	
Number of Sales	85	65	
Median Sales Price	\$276,000	\$290,000	

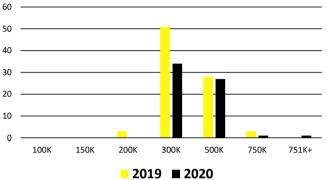


SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	99.0%
\$301K-\$500K	98.0%
\$501K-\$750K	100.0%
\$751k-+	100.5%

#### **CORINTH MONTHLY SALES**

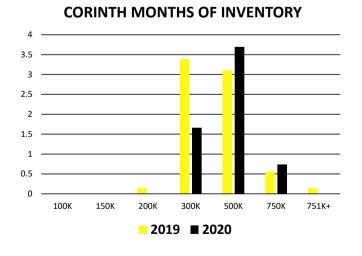






AVERAGE	OVERPRICING	
Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

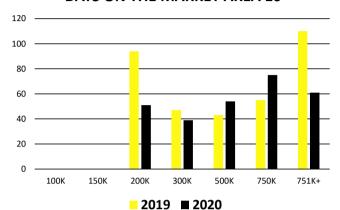


NTREIS Sold information as of 4/10/2020

# FAR NORTH DALLAS (AREA 10)

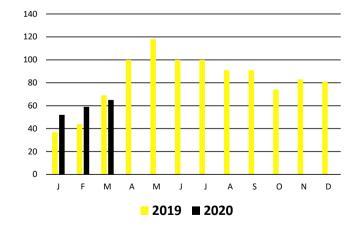
Total Sold Volume\$ 71,470,377\$84,159,186Number of Sales148175Median Sales Price\$409,500\$449,900		<u>2019</u>	<u>2020</u>
	<b>Total Sold Volume</b>	\$ 71,470,377	\$84,159,186
Median Sales Price \$409,500 \$449,900	Number of Sales	148	175
	<b>Median Sales Price</b>	\$409,500	\$449,900

**DAYS ON THE MARKET AREA 10** 



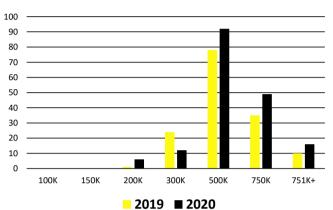
SALE/LIST PRICE RATIO		
\$0-\$100K	NONE	
\$101K-\$150K	NONE	
\$151K-\$200K	97.4%	
\$201K-\$300K	93.8%	
\$301K-\$500K	97.7%	
\$501K-\$750K	97.5%	
\$751k-+	94.7%	

**AREA 10 MONTHLY SALES** 





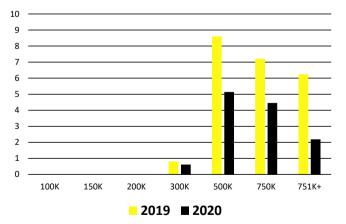
2020



AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.2%	
2020	1.1%	

Inventory not shown where no sales

#### **AREA 10 MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

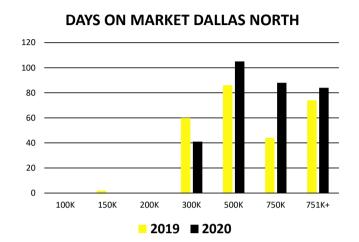
#### **CHICAGO TITLE**

# **1ST QTR 2020**

# **DALLAS NORTH (AREA 11)**

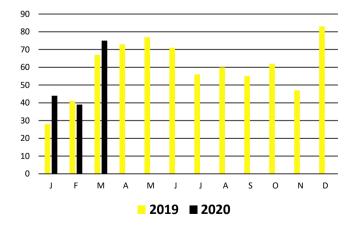
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 153,928,307	\$184,484,718
Number of Sales	133	155
Median Sales Price	\$834,000	\$845,206

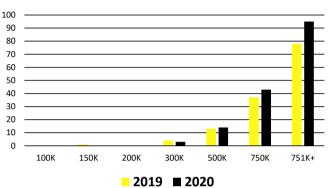


SALE/LIST PRIC	E RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	94.7%
\$301K-\$500K	96.7%
\$501K-\$750K	95.7%
\$751k-+	95.6%

#### DALLAS NORTH MONTHLY SALES



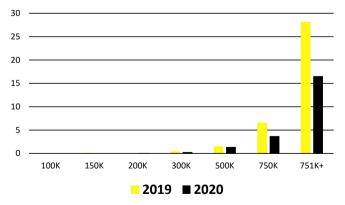
#### DALLAS NORTH MKT SHARE BY PRICE RANGE



AVERAGE OVERPRICING		
Original List Price to Sale Price		
2019	1.2%	
2020	1.2%	

Inventory not shown where no sales

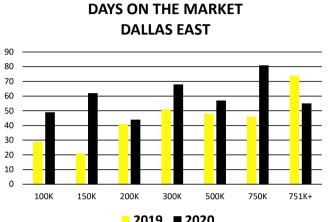
#### DALLAS NORTH MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

# **DALLAS EAST (AREA 12)**

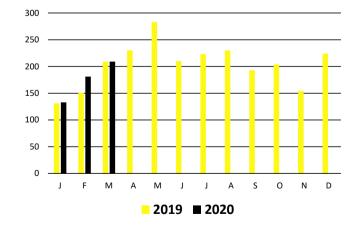
	2019	2020
<b>Total Sold Volume</b>	\$    200,488,629	\$233,766,802
Number of Sales	479	522
<b>Median Sales Price</b>	\$338,500	\$380,000



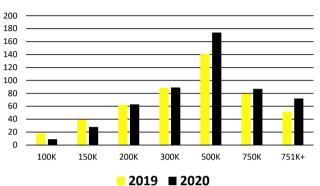
2019	

SALE/LIST PRI	CE RATIO
<b>\$0-\$100K</b>	94.5%
\$101K-\$150K	94.9%
\$151K-\$200K	95.9%
\$201K-\$300K	97.6%
\$301K-\$500K	97.6%
\$501K-\$750K	97.7%
\$751k-+	97.9%

DALLAS EAST MONTHLY SALES



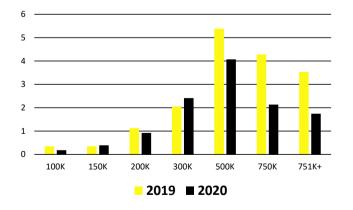
#### DALLAS EAST MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.3%	
2020	1.1%	

Inventory not shown where no sales

DALLAS EAST MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

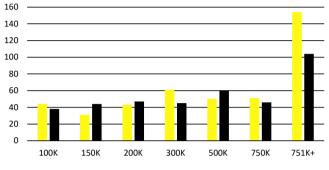
**CHICAGO TITLE** 

# **1ST QTR 2020**

# DALLAS NORTH OAK CLIFF (AREA 14) 1ST QTR 2020 Total Sold Volume 2019 2020 Total Sold Volume 75,399,571 \$86,982,389 Number of Sales 322 351 Median Sales Price \$186,050 \$209,000

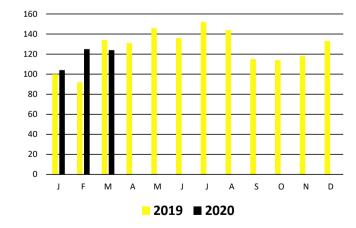
DAYS ON MARKET AREA 14

180

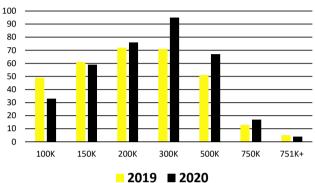


2019 2020

**AREA 14 MONTHLY SALES** 



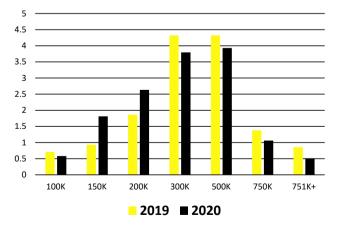
AREA 14 MKT SHARE BY PRICE RANGE



	VERPRICING ice to Sale Price
2019	1.3%
2020	1.1%

Inventory not shown where no sales

#### **AREA 14 MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

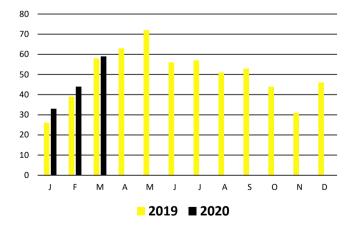
# **DALLAS NORTHWEST (AREA 16)**

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 50,194,262	\$64,130,747
Number of Sales	120	135
Median Sales Price	\$366,750	\$405,000

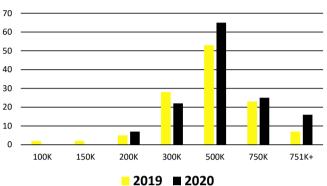
**DAYS ON MARKET AREA 16** 120 -100 -80 60 40 20 0 100K 150K 200K 300K 500K 750K 751K+ 2019 2020

SALE/LIST PRIC	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	87.1%
\$201K-\$300K	95.3%
\$301K-\$500K	97.6%
\$501K-\$750K	97.5%
\$751k-+	97.7%

#### **AREA 16 MONTHLY SALES**



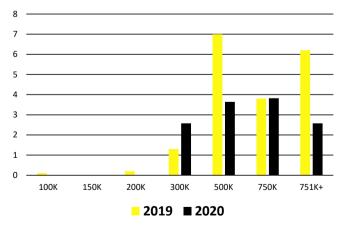
#### **AREA 16 MARKET SHARE BY PRICE** RANGE



	VERPRICING rice to Sale Price
2019	1.2%
2020	1.1%

Inventory not shown where no sales

#### **AREA 16 MONTHS OF INVENTORY**

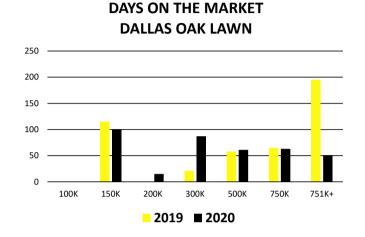


NTREIS Sold information as of 4/10/2020

**CHICAGO TITLE** 

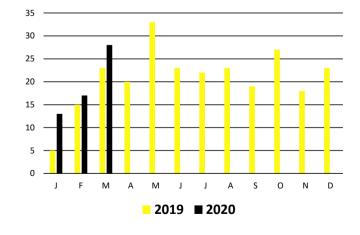
# **1ST QTR 2020**

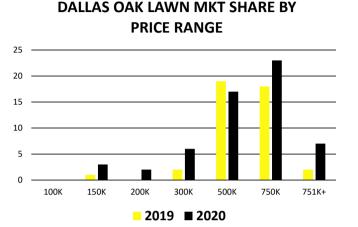
# DALLAS OAK LAWN (AREA 17) 1ST QTR 2020 2019 2020 Total Sold Volume \$ 22,156,750 \$32,406,295 Number of Sales 42 58 Median Sales Price \$473,700 \$513,500



\$0-\$100K         NONE           \$101K-\$150K         87.7%           \$151K-\$200K         82.6%           \$201K-\$300K         90.5%           \$301K-\$500K         98.2%           \$501K-\$750K         97.7%	SALE/LIST P	RICE RATIO
\$151K-\$200K82.6%\$201K-\$300K90.5%\$301K-\$500K98.2%	\$0-\$100K	NONE
\$201K-\$300K 90.5% \$301K-\$500K 98.2%	\$101K-\$150K	87.7%
\$301K-\$500K 98.2%	\$151K-\$200K	82.6%
	\$201K-\$300K	90.5%
\$501K-\$750K 97.7%	\$301K-\$500K	98.2%
	\$501K-\$750K	97.7%
\$751k-+ 95.1%	\$751k-+	95.1%

DALLAS OAK LAWN MONTHLY SALES

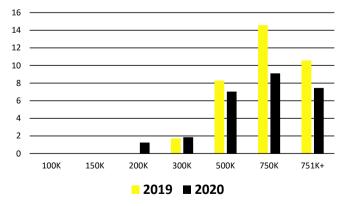




	VERPRICING rice to Sale Price
2019	1.2%
2020	1.2%

Inventory not shown where no sales



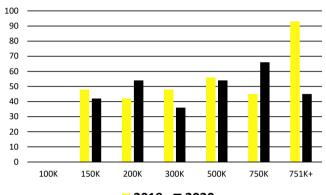


NTREIS Sold information as of 4/10/2020

# **DALLAS NORTHEAST (AREA 18)**

	<u>2019</u>	
<b>Total Sold Volume</b>	\$ 61,191,758	\$7
Number of Sales	149	
Median Sales Price	\$400,000	9

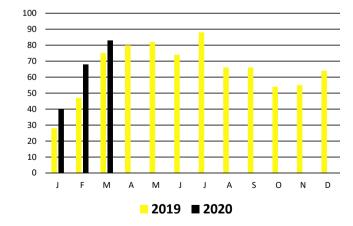
DAYS ON THE MARKET AREA 18

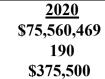


2019 2020

SALE/LIST PRI	CE RATIO
<b>\$0-\$100K</b>	NONE
\$101K-\$150K	93.0%
\$151K-\$200K	98.4%
\$201K-\$300K	98.9%
\$301K-\$500K	97.8%
\$501K-\$750K	96.0%
\$751k-+	98.7%

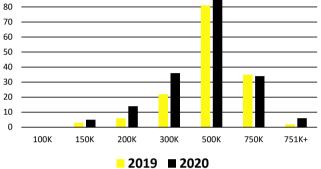
**AREA 18 MONTHLY SALES** 





100 90

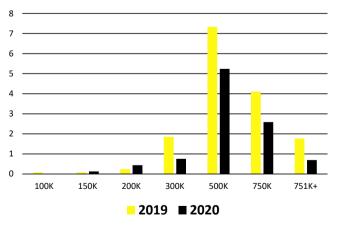
# AREA 18 MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

#### **AREA 18 MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

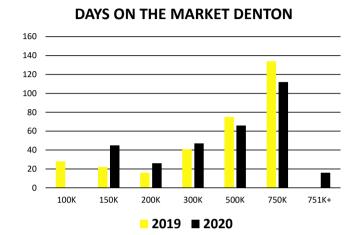
**CHICAGO TITLE** 

# **1ST QTR 2020**

# **DENTON**

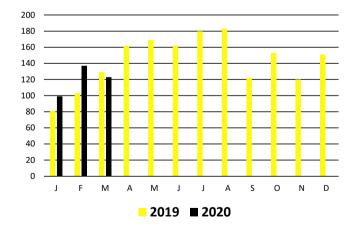
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 84,633,205	\$101,936,612	
Number of Sales	308	359	
Median Sales Price	\$256,500	\$265,000	

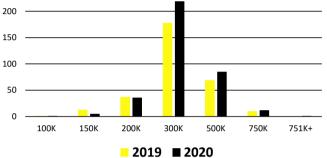


SALE/LIST PRI	CE RATIO
\$0-\$100K	82.4%
\$101K-\$150K	96.6%
\$151K-\$200K	98.5%
\$201K-\$300K	98.9%
\$301K-\$500K	98.0%
\$501K-\$750K	95.8%
\$751k-+	98.0%

#### **DENTON MONTLY SALES**



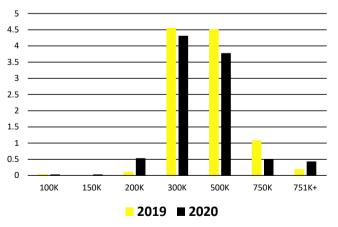




# AVERAGE OVERPRICING<br/>Original List Price to Sale Price20191.1%20201.0%

Inventory not shown where no sales



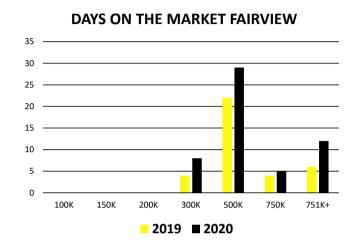


NTREIS Sold information as of 4/10/2020

# **FAIRVIEW**

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 17,212,473	\$27,835,168	
Number of Sales	36	54	
Median Sales Price	\$371,000	\$385,000	



SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	96.7%
\$301K-\$500K	98.0%
\$501K-\$750K	99.0%
\$751k-+	95.9%

FAIRVIEW MONTLY SALES

35

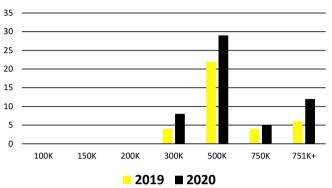
30

25

15

5

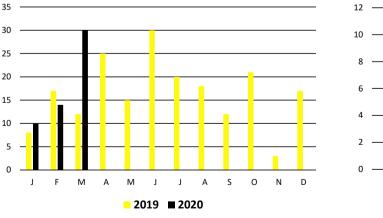
#### FAIRVIEW MKT SHARE BY PRICE RANGE

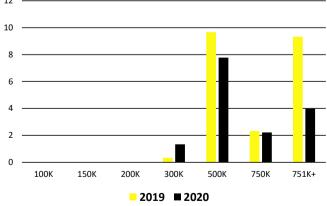


<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.3%	
2020	1.2%	

Inventory not shown where no sales

#### FAIRVIEW MONTHS OF INVENTORY





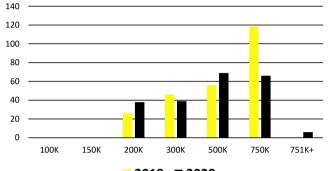
NTREIS Sold information as of 4/10/2020

# **FARMERS BRANCH**

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 23,422,793	\$24,132,531	
Number of Sales	77	65	
<b>Median Sales Price</b>	\$277,500	\$374,900	

#### DAYS ON THE MARKET FARMERS BRANCH



#### 2019 2020

**FARMERS BRANCH** 

**MONTHLY SALES** 

J A

2019 2020

S

0

N D

50 45 40

15 10

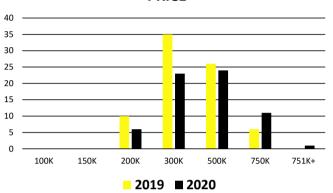
> 5 0

> > J F M

A M J

SALE/LIST PRICE RATIO	
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	93.6%
\$201K-\$300K	97.4%
\$301K-\$500K	97.7%
\$501K-\$750K	98.9%
\$751k-+	99.5%

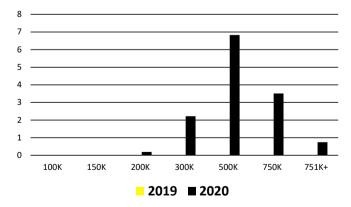
#### FARMERS BRANCH MKT SHARE BY PRICE



AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.2%	
2020	1.1%	

Inventory not shown where no sales

#### FARMERS BRANCH MONTHS OF INVENTORY

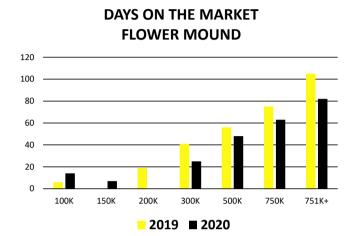


NTREIS Sold information as of 4/10/2020

# **FLOWER MOUND**

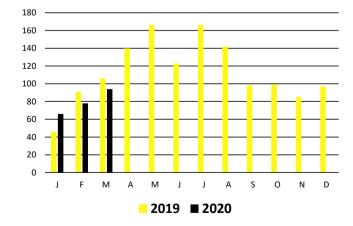
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 113,456,018	\$114,435,875	
Number of Sales	241	238	
Median Sales Price	\$419,000	\$432,250	

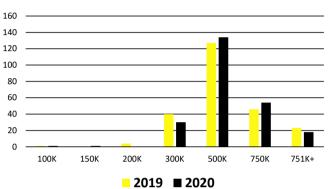


SALE/LIST PRI	CE RATIO
\$0-\$100K	75.0%
\$101K-\$150K	113.3%
\$151K-\$200K	NONE
\$201K-\$300K	99.1%
\$301K-\$500K	98.7%
\$501K-\$750K	98.2%
\$751k-+	97.0%

FLOWER MOUND MONTHLY SALES



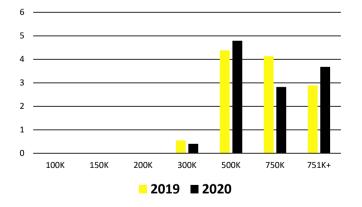
#### FLOWER MOUND MKT SHARE BY PRICE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price			
2019	1.1%		
2020	1.1%		

Inventory not shown where no sales

#### FLOWER MOUND MONTHS OF INVENTORY

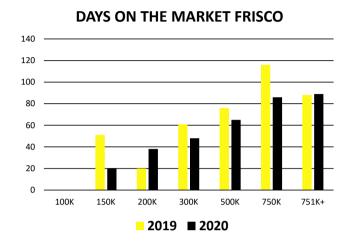


NTREIS Sold information as of 4/10/2020

# **FRISCO**

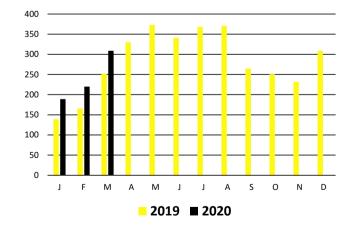
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 250,514,812	\$335,422,549	
Number of Sales	545	715	
<b>Median Sales Price</b>	\$415,000	\$415,000	

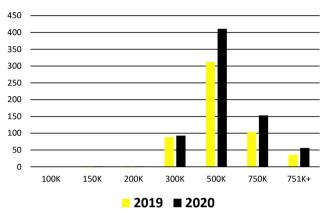


SALE/LIST PRICI	E RATIO
\$0-\$100K	NONE
\$101K-\$150K	86.7%
\$151K-\$200K	97.9%
\$201K-\$300K	98.2%
\$301K-\$500K	98.0%
\$501K-\$750K	96.5%
\$751k-+	96.3%

#### FRISCO MONTHLY SALES



#### FRISCO MKT SHARE BY PRICE RANGE

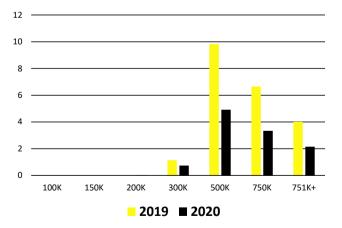


AVERAGE O	VERPRICING
Original List Pr	ice to Sale Price
2019	11%

2017	1.1 /0
2020	1.1%

Inventory not shown where no sales

#### FRISCO MONTHS OF INVENTORY

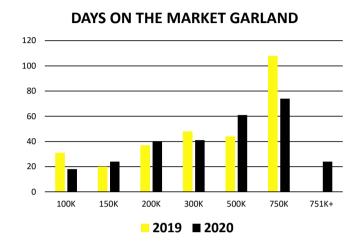


NTREIS Sold information as of 4/10/2020

# GARLAND

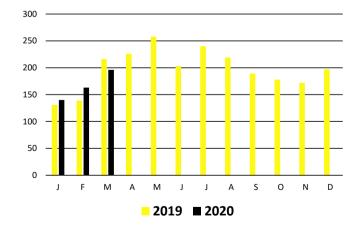
# **1ST QTR 2020**

			<u> </u>
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 104,678,754	\$115,595,386	
Number of Sales	476	499	
Median Sales Price	\$205,000	\$215,000	

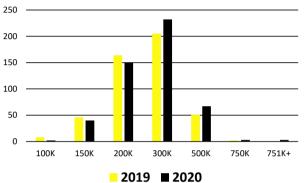


SALE/LIST PRI	CE RATIO
\$0-\$100K	100.0%
\$101K-\$150K	99.0%
\$151K-\$200K	98.2%
\$201K-\$300K	98.9%
\$301K-\$500K	99.0%
\$501K-\$750K	96.8%
\$751k-+	96.9%

#### **GARLAND MONTHLY SALES**



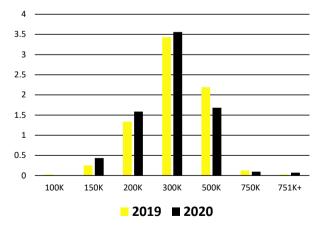
#### GARLAND MKT SHARE BY PRICE RANGE



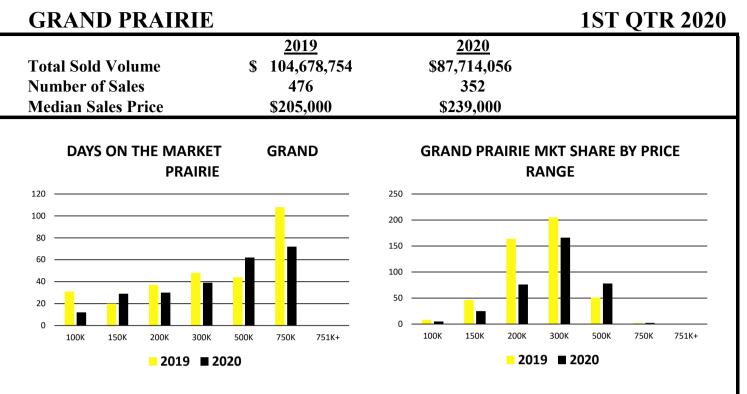
AVERAGE OVERPRICING Original List Price to Sale Price			
2019	1.1%		
2020	1.0%		

Inventory not shown where no sales

#### **GARLAND MONTHS OF INVENTORY**

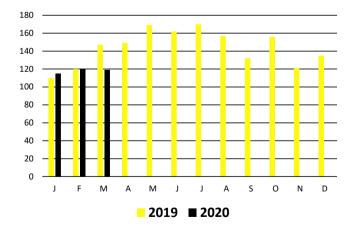


NTREIS Sold information as of 4/10/2020



SALE/LIST PRI	CE RATIO
\$0-\$100K	96.1%
\$101K-\$150K	97.2%
\$151K-\$200K	99.3%
\$201K-\$300K	99.2%
\$301K-\$500K	98.9%
\$501K-\$750K	98.7%
\$751k-+	NONE

**GRAND PRAIRIE MONTHLY SALES** 



Inventory not shown where no sales

AVERAGE OVERPRICING Original List Price to Sale Price

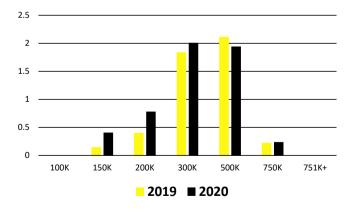
1.1%

1.0%

2019

2020

GRAND PRAIRIE MONTHS OF INVENTORY



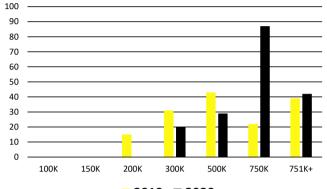
NTREIS Sold information as of 4/10/2020

# **GRAPEVINE**

# **1ST QTR 2020**

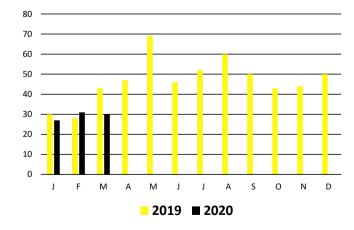
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 36,571,088	\$34,879,854	
Number of Sales	98	87	
<b>Median Sales Price</b>	\$345,000	\$373,900	



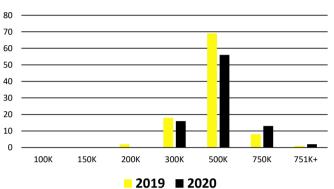


2019 2020

**GRAPEVINE MONTHY SALES** 



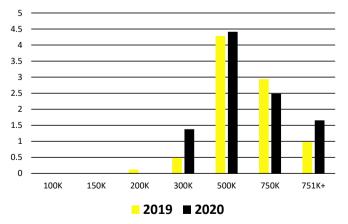
#### GRAPEVINE MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	
2020	1.0%	

Inventory not shown where no sales

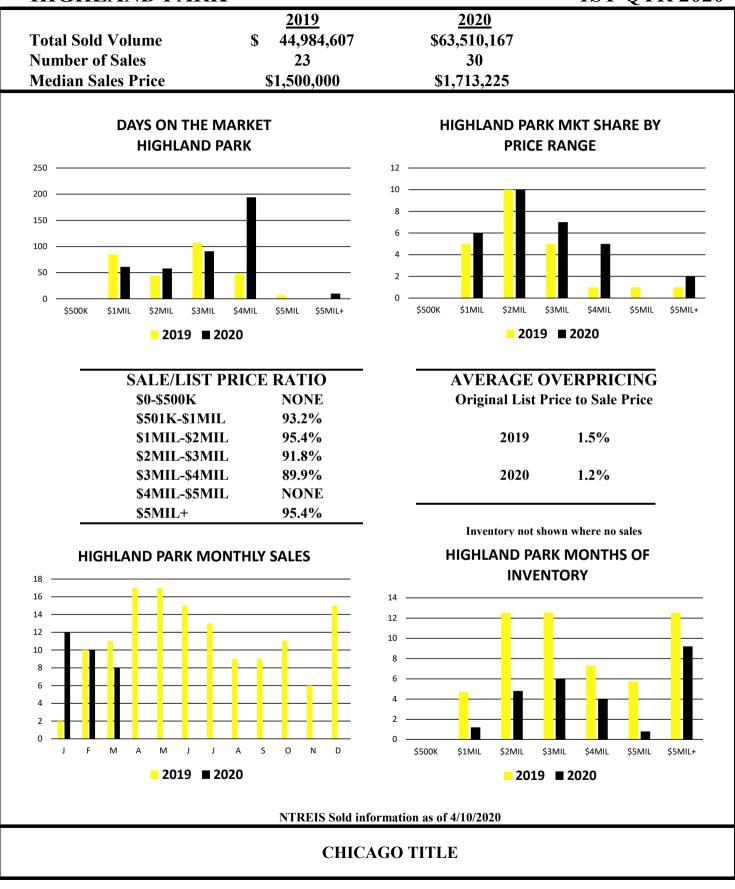
#### **GRAPEVINE MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

# **HIGHLAND PARK**

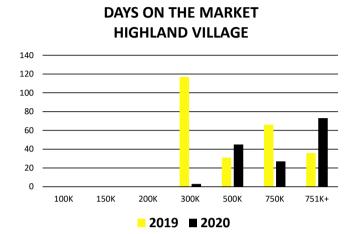
# **1ST QTR 2020**



# HIGHLAND VILLAGE

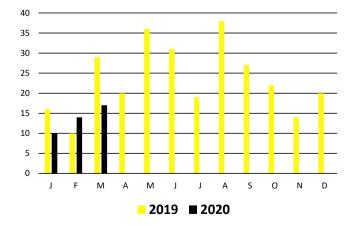
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	<b>\$</b> 21,277,768	\$18,070,400	
Number of Sales	52	41	
Median Sales Price	\$376,350	\$400,000	

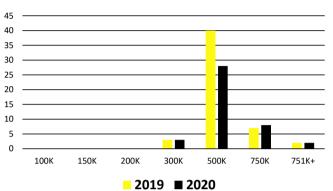


SALE/LIST PRIC	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.1%
\$301K-\$500K	99.6%
\$501K-\$750K	100.1%
\$751k-+	97.9%

HIGHLAND VILLAGE MONTHLY SALES



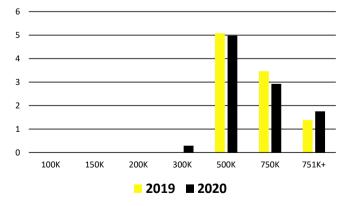
#### HIGHLAND VLLAGE MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.2%	
2020	1.0%	

Inventory not shown where no sales

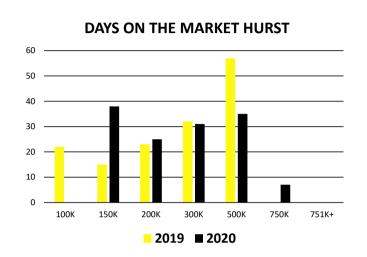
#### HIGHLAND VILLAGE MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

# **1ST QTR 2020**

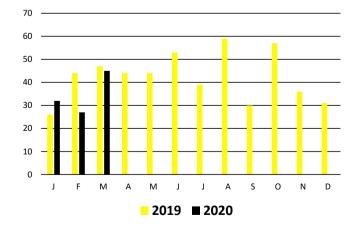
1101101			
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 26,751,814	\$27,162,605	
Number of Sales	115	104	
<b>Median Sales Price</b>	\$220,000	\$246,500	

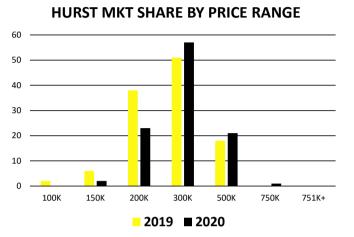


HURST

SALE/LIST PRIC	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	99.0%
\$151K-\$200K	98.3%
\$201K-\$300K	99.4%
\$301K-\$500K	98.9%
\$501K-\$750K	97.6%
\$751k-+	NONE



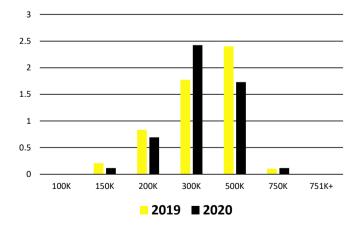




AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	
2020	1.0%	

Inventory not shown where no sales

#### HURST MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

# **IRVING**

# **1ST QTR 2020**

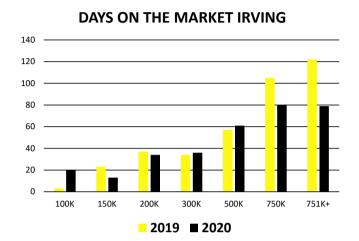
750K

751K+

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 101,764,281	\$125,441,488	
Number of Sales	306	365	
<b>Median Sales Price</b>	\$305,000	\$310,000	

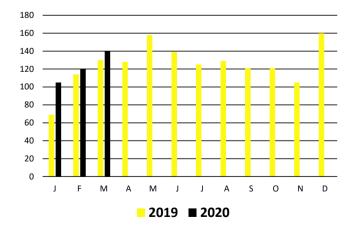
100K

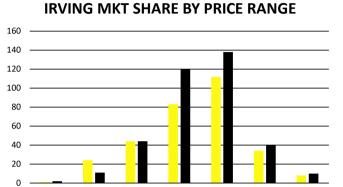
150K



SALE/LIST PRI	CE RATIO
\$0-\$100K	121.1%
\$101K-\$150K	100.9%
\$151K-\$200K	98.5%
\$201K-\$300K	99.2%
\$301K-\$500K	97.6%
\$501K-\$750K	96.0%
\$751k-+	95.1%

#### **IRVING MONTHLY SALES**







300K

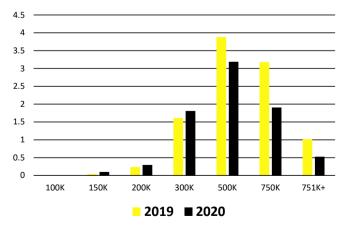
500K

200K

AVERAGE OVERPRICING Original List Price to Sale Price		
Original List I I		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

#### **IRVING MONTHS OF INVENTORY**



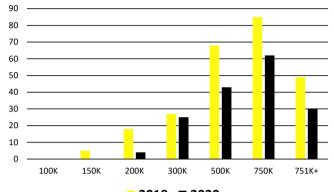
NTREIS Sold information as of 4/10/2020

### **KELLER**

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 54,274,109	\$71,968,602	
Number of Sales	120	159	
Median Sales Price	\$398,750	\$411,000	

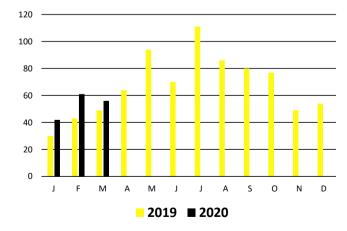
DAYS ON THE MARKET KELLER



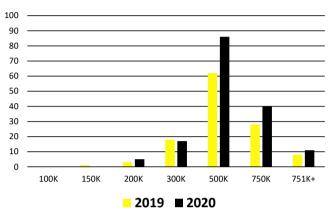
2019 ■ 2020

SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	104.0%
\$201K-\$300K	98.2%
\$301K-\$500K	98.6%
\$501K-\$750K	98.1%
\$751k-+	97.7%

**KELLER MONTHLY SALES** 



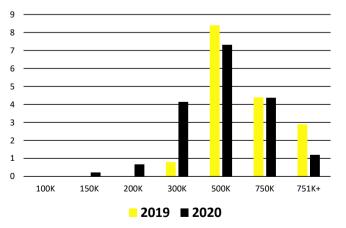
**KELLER MKT SHARE BY PRICE RANGE** 



AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	
2020	1.2%	

Inventory not shown where no sales

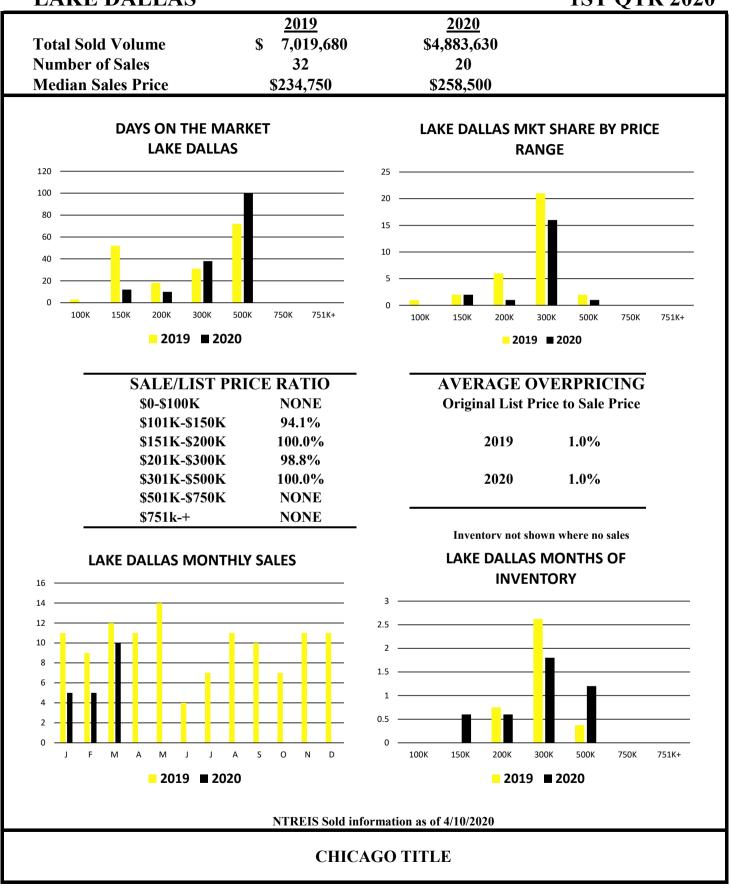
#### **KELLER MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

# LAKE DALLAS

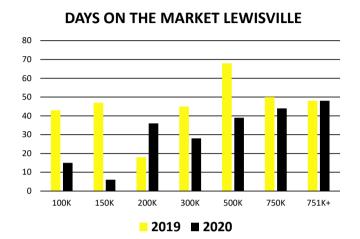
# **1ST QTR 2020**



# LEWISVILLE

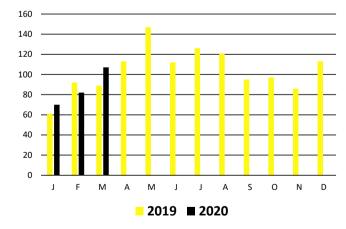
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 74,706,837	\$83,674,730	
Number of Sales	238	259	
Median Sales Price	\$281,750	\$300,000	

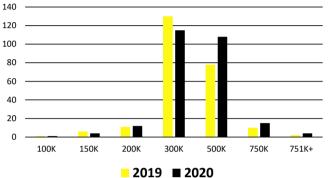


SALE/LIST PRICE RATIO
\$0-\$100K 86.7%
\$101K-\$150K 98.1%
\$151K-\$200K 96.9%
\$201K-\$300K 99.6%
\$301K-\$500K 98.6%
\$501K-\$750K 99.1%
\$751k-+ 97.2%

#### LEWISVILLE MONTHY SALES



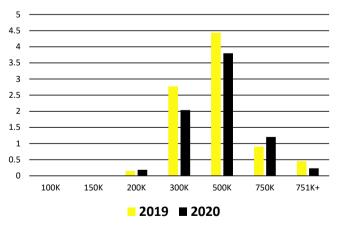
# LEWISVILLE MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.0%	
2020	1.0%	

Inventory not shown where no sales

#### LEWISVILLE MONTHS OF INVENTORY

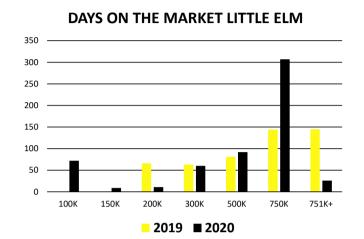


NTREIS Sold information as of 4/10/2020

# LITTLE ELM

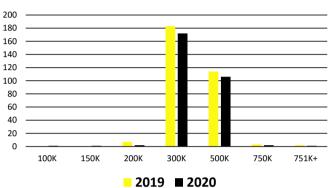
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 92,765,669	\$84,022,187	
Number of Sales	309	285	
Median Sales Price	\$279,500	\$280,000	



SALE/LIST PRICE RATIO		
\$0-\$100K	100.0%	
\$101K-\$150K	100.0%	
\$151K-\$200K	94.7%	
\$201K-\$300K	98.1%	
\$301K-\$500K	98.0%	
\$501K-\$750K	99.0%	
\$751k-+	89.5%	

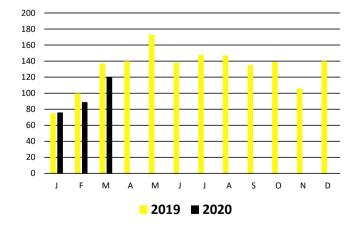
#### LITTLE ELM MKT SHARE BY PRICE RANGE

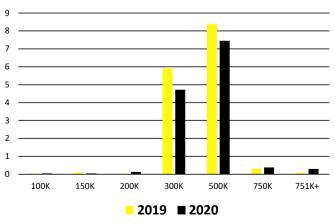


<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

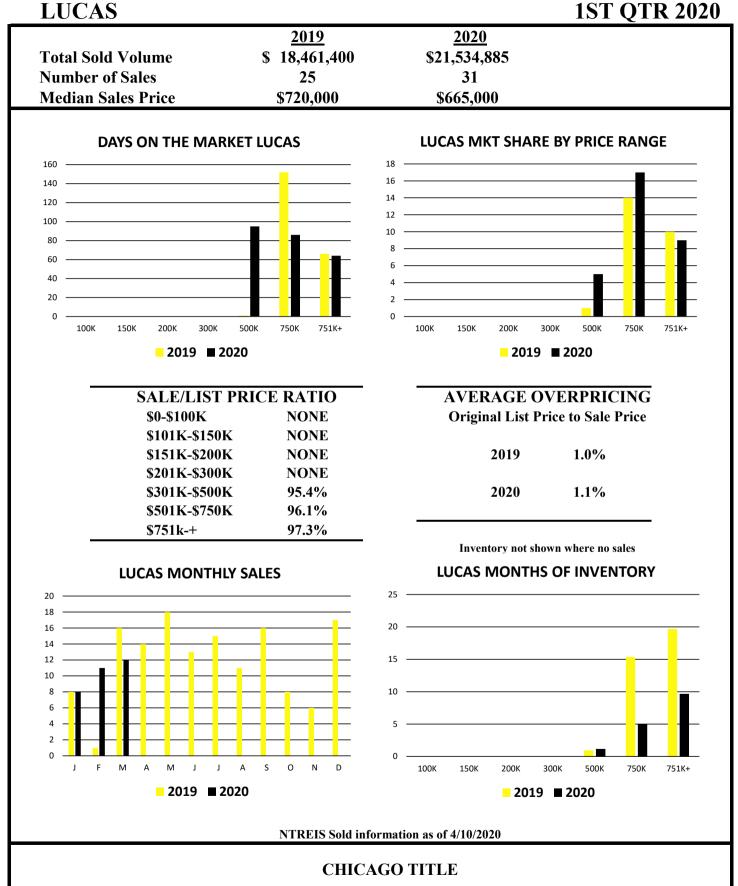
Inventory not shown where no sales

#### LITTLE ELM MONTHLY SALES LITTLE ELM MONTHS OF INVENTORY





NTREIS Sold information as of 4/10/2020

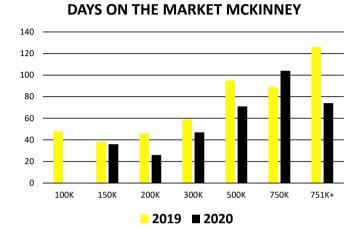


### **1ST QTR 2020**

# **MCKINNEY**

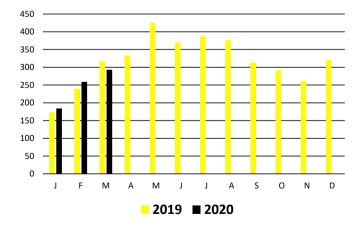
# 1ST QTR 2020

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 251,266,261	\$261,400,827	
Number of Sales	721	733	
<b>Median Sales Price</b>	\$321,900	\$335,000	

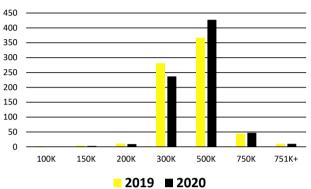


SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	82.1%
\$151K-\$200K	96.4%
\$201K-\$300K	98.5%
\$301K-\$500K	97.9%
\$501K-\$750K	97.1%
\$751k-+	97.4%

#### **MCKINNEY MONTHLY SALES**



#### MCKINNEY MKT SHARE BY PRICE RANGE

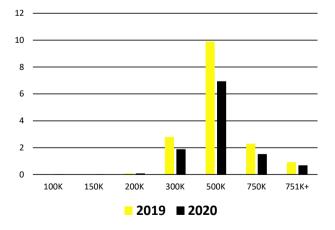


<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	

2020 1.1%

Inventory not shown where no sales

#### MCKINNEY MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

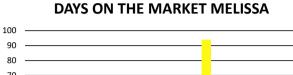
# **MELISSA**

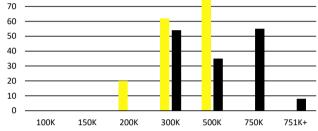
90

80

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 27,305,782	\$28,106,152	
Number of Sales	88	85	
<b>Median Sales Price</b>	\$305,635	\$305,000	

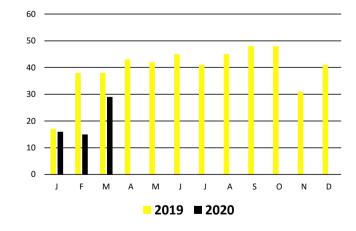


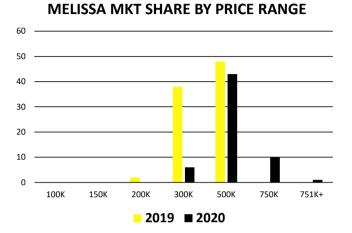


2019 ■ 2020

SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.5%
\$301K-\$500K	97.9%
\$501K-\$750K	97.5%
<b>\$751k-+</b>	NONE

**MELISSA MONTHLY SALES** 



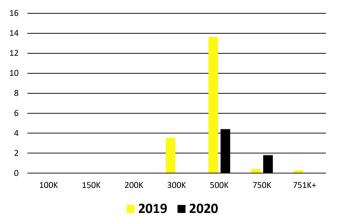


AVERAGE OVERPRICING Original List Price to Sale Price	
2019	1.1%

2020	1.1%
2020	1.1%

Inventory not shown where no sales

#### **MELISSA MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

### **MURPHY**

35

30 -

25 -

20

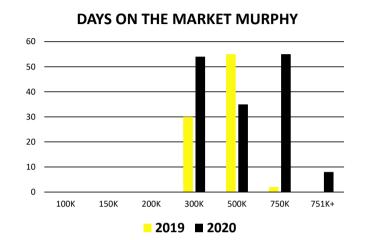
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# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 15,192,730	\$25,208,218	
Number of Sales	41	60	
<b>Median Sales Price</b>	\$360,000	\$410,500	

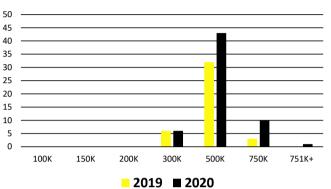


SALE	E/LIST PRIC	CE RATIO	
<b>\$0-\$</b> 2	100K	NONE	
\$101	K-\$150K	NONE	
\$151	K-\$200K	NONE	
\$201	K-\$300K	97.6%	
\$301	K-\$500K	98.4%	
\$501	K-\$750K	96.5%	
\$751	k-+	96.3%	

**MURPHY MONTHLY SALES** 

2019 2020

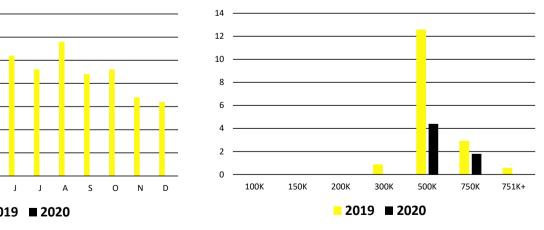
### **MURPHY MKT SHARE BY PRICE** RANGE



	VERPRICING rice to Sale Price
2019	1.2%
2020	1.1%

Inventory not shown where no sales

### **MURPHY MONTHS OF INVENTORY**

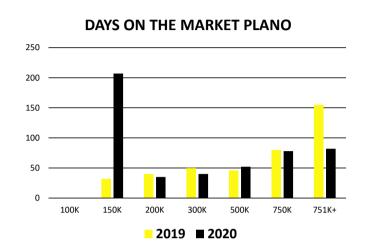


NTREIS Sold information as of 4/10/2020



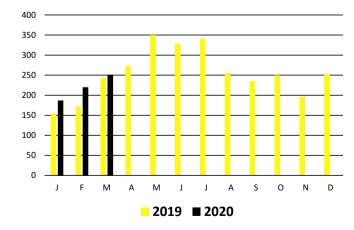
# **1ST QTR 2020**

PLANO			1ST QTR 2020
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 215,832,521	\$258,360,177	
Number of Sales	564	655	
<b>Median Sales Price</b>	\$335,000	\$346,000	

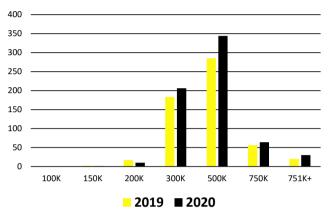


SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	96.4%
\$151K-\$200K	94.8%
\$201K-\$300K	98.2%
\$301K-\$500K	98.4%
\$501K-\$750K	99.4%
\$751k-+	96.7%

#### **PLANO MONTHLY SALES**



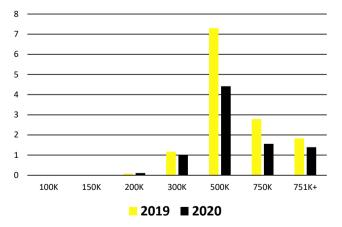
#### PLANO MKT SHARE BY PRICE RANGE



AVERAGE O	VERPRICING	
<b>Original List Price to Sale Price</b>		
2019	1.1%	

Inventory not shown where no sales

#### PLANO MONTHS OF INVENTORY

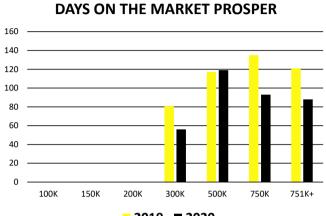


NTREIS Sold information as of 4/10/2020

### **PROSPER**

# **1ST QTR 2020**

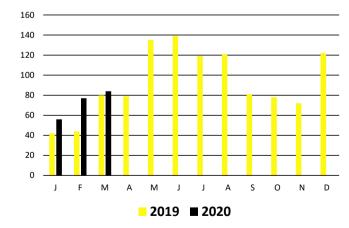
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	<b>§ 82,691,059</b>	\$108,637,171	
Number of Sales	162	215	
<b>Median Sales Price</b>	\$467,050	\$494,458	



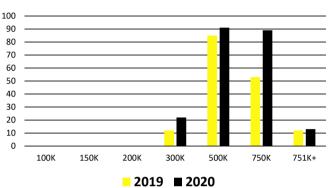
#### 2019 2020

SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	97.9%
\$301K-\$500K	97.2%
\$501K-\$750K	96.6%
\$751k-+	96.5%

#### **PROSPER MONTHLY SALES**



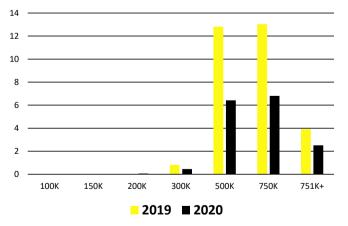
### PROSPER MARKET SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

#### **PROSPER MONTHS OF INVENTORY**

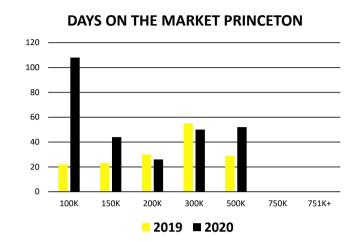


NTREIS Sold information as of 4/10/2020

### **PRINCETON**

## **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 24,176,844	\$27,144,824	
Number of Sales	105	115	
Median Sales Price	\$224,900	\$233,990	



SALE/LIST PRICE RATIO		
\$0-\$100K	76.5%	
\$101K-\$150K	92.9%	
\$151K-\$200K	96.4%	
\$201K-\$300K	98.3%	
\$301K-\$500K	99.3%	
\$501K-\$750K	95.7%	
\$751k-+	NONE	

**PRINCETON MONTHLY SALES** 

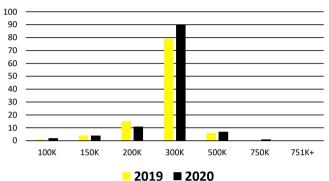
90

80

70 60

0

## PRINCETON MARKET SHARE BY PRICE RANGE

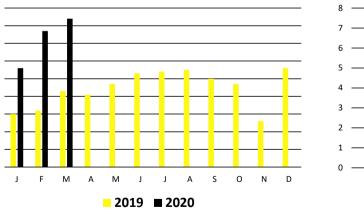


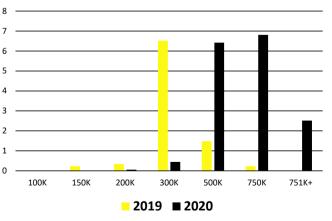
# AVERAGE OVERPRICING Original List Price to Sale Price 2019 1.0%

2020	1.0%

Inventory not shown where no sales

### PRINCETON MONTHS OF INVENTORY



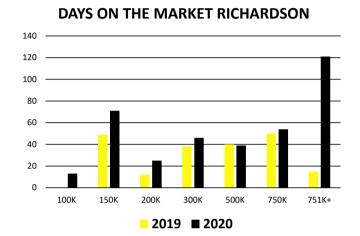


NTREIS Sold information as of 4/10/2020

# **RICHARDSON**

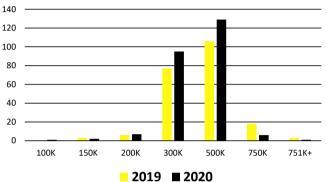
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 73,762,703	\$78,735,239	
Number of Sales	213	241	
Median Sales Price	\$332,500	\$311,000	



SALE/LIST PRIC	CE RATIO
\$0-\$100K	100.0%
\$101K-\$150K	95.3%
\$151K-\$200K	92.5%
\$201K-\$300K	97.8%
\$301K-\$500K	98.6%
\$501K-\$750K	97.9%
\$751k-+	92.0%

## **RICHARDSON MKT SHARE BY PRICE** RANGE

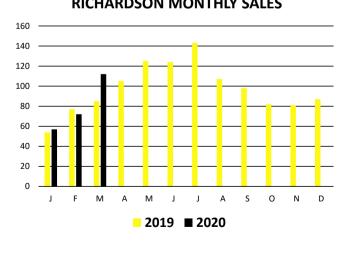


<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price	
2019	1.0%

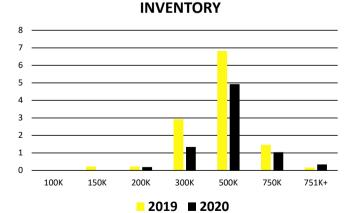
2017	1.0 / 0
2020	1.1%

Inventory not shown where no sales

**RICHARDSON MONTHS OF** 



### **RICHARDSON MONTHLY SALES**

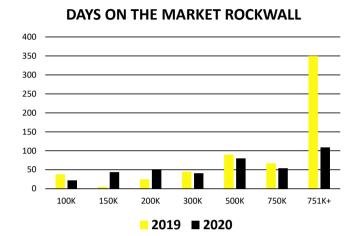


NTREIS Sold information as of 4/10/2020

## ROCKWALL

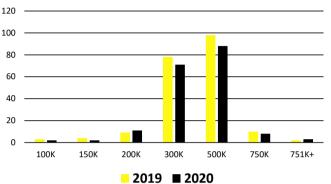
# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 66,983,268	\$60,485,804	
Number of Sales	204	185	
Median Sales Price	\$311,550	\$307,000	



SALE/LIST PRICE RATIO		
\$0-\$100K	101.5%	
\$101K-\$150K	97.5%	
\$151K-\$200K	95.7%	
\$201K-\$300K	99.0%	
\$301K-\$500K	97.5%	
\$501K-\$750K	97.9%	
\$751k-+	92.4%	

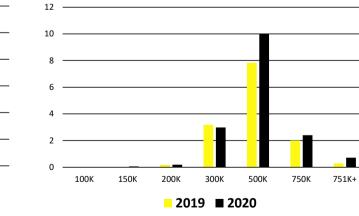
# ROCKWALL MKT SHARE BY PRICE RANGE



<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

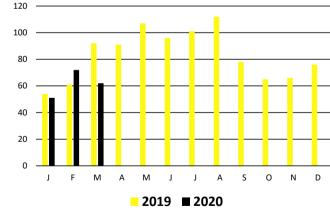
### **ROCKWALL MONTHS OF INVENTORY**



NTREIS Sold information as of 4/10/2020

**CHICAGO TITLE** 

ROCKWALL MONTHLY SALES

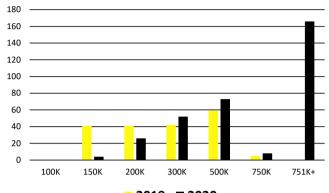


### **ROWLETT**

# **1ST QTR 2020**

	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 50,303,099	\$65,181,805	
Number of Sales	194	229	
<b>Median Sales Price</b>	\$253,500	\$269,900	

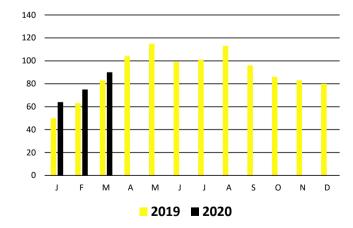
DAYS ON THE MARKET ROWLETT

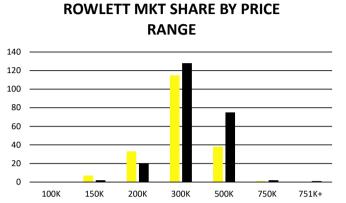


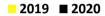


SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	84.5%
\$151K-\$200K	97.2%
\$201K-\$300K	98.7%
\$301K-\$500K	97.6%
\$501K-\$750K	98.1%
\$751k-+	95.2%

**ROWLETT MONTHLY SALES** 



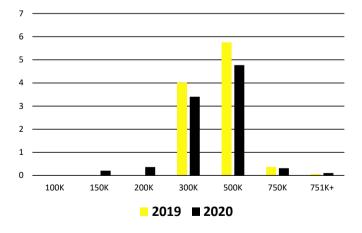




<b>AVERAGE OVERPRICING</b> Original List Price to Sale Price		
2019	1.1%	
2020	1.0%	

Inventory not shown where no sales

### **ROWLETT MONTHS OF INVENTORY**

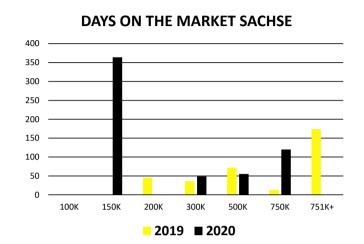


NTREIS Sold information as of 4/10/2020

### **SACHSE**

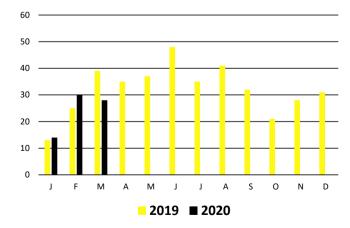
## **1ST QTR 2020**

	2010	2020	
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	<b>\$ 24,510,484</b>	\$23,959,535	
Number of Sales	75	72	
Median Sales Price	\$315,000	\$312,500	

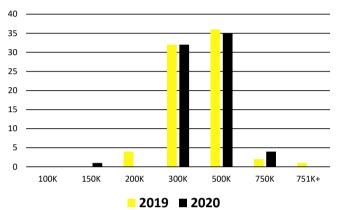


SALE/LIST PRI	CE RATIO
\$0-\$100K	NONE
\$101K-\$150K	96.7%
\$151K-\$200K	NONE
\$201K-\$300K	98.2%
\$301K-\$500K	98.4%
\$501K-\$750K	93.9%
\$751k-+	NONE

#### SACHSE MONTHLY SALES



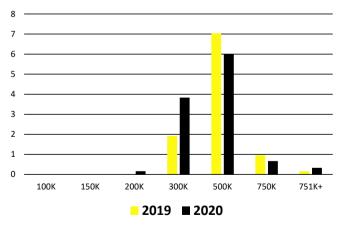




AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.0%	
2020	1.0%	

Inventory not shown where no sales

#### SACHSE MONTHS OF INVENTORY



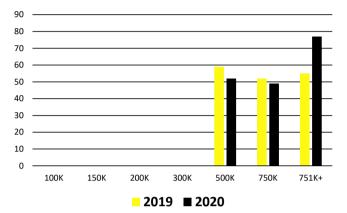
NTREIS Sold information as of 4/10/2020

## **SOUTHLAKE**

# **1ST QTR 2020**

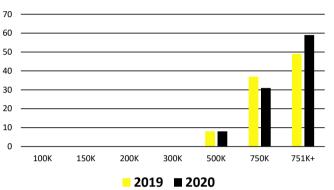
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 85,039,376	\$96,544,134	
Number of Sales	94	98	
<b>Median Sales Price</b>	\$766,500	\$805,000	





SALE/LIST PRICE RATIO		
5	50-\$100K	NONE
5	6101K-\$150K	NONE
5	6151K-\$200K	NONE
5	5201K-\$300K	NONE
5	5301K-\$500K	97.3%
5	501K-\$750K	98.2%
5	§751k-+	95.8%

### SOUTHLAKE MKT SHARE BY PRICE RANGE



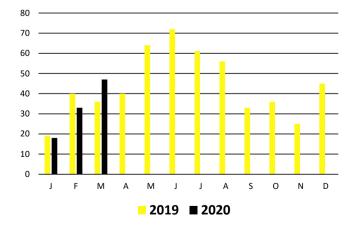
AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.0%	

2020

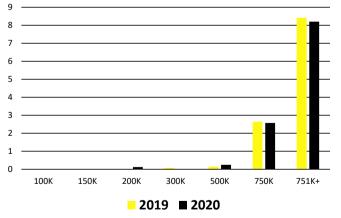
Inventory not shown where no sales

1.1%

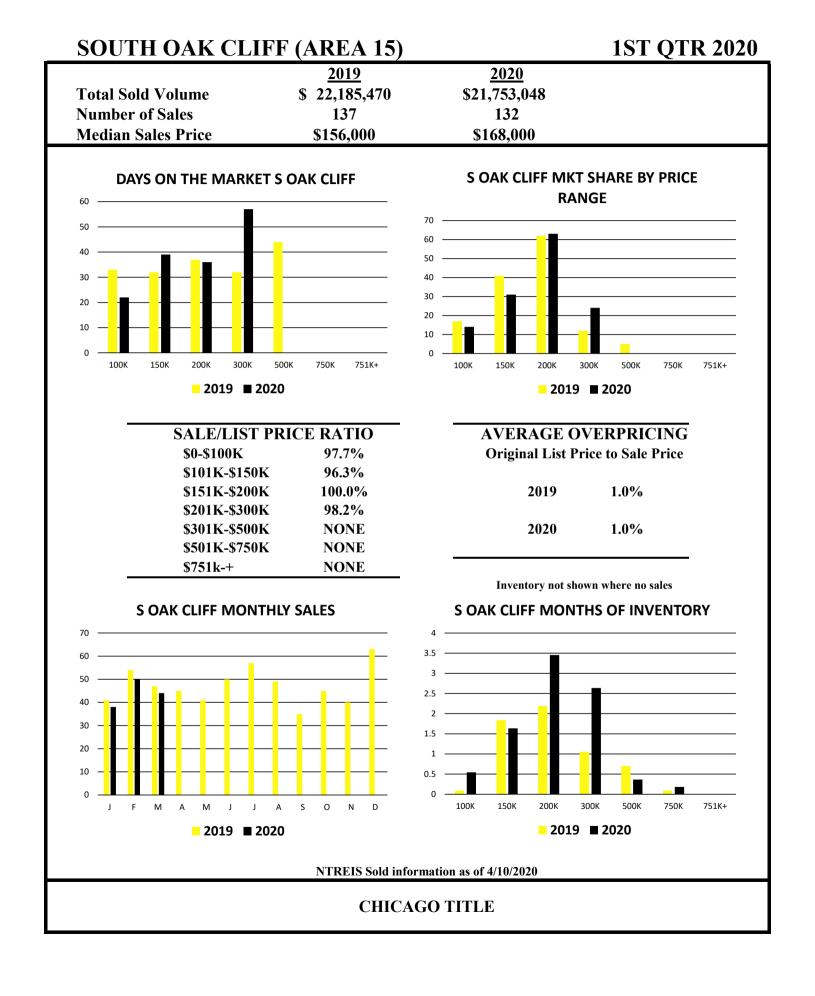
#### SOUTHLAKE MONTHLY SALES







NTREIS Sold information as of 4/10/2020



# **TROPHY CLUB**

# **1ST QTR 2020**

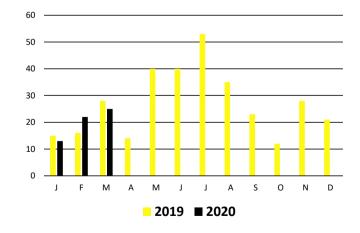
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 28,679,450	\$30,477,539	
Number of Sales	59	59	
Median Sales Price	\$464,900	\$500,000	



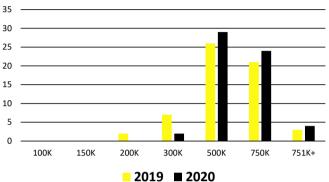
#### 2019 2020

SALE/LIST PRICE RATIO		
\$0-\$100K	NONE	
\$101K-\$150K	NONE	
\$151K-\$200K	NONE	
\$201K-\$300K	95.3%	
\$301K-\$500K	98.0%	
\$501K-\$750K	98.3%	
\$751k-+	98.8%	

#### **TROPHY CLUB MONTHLY SALES**



### TROPHY CLUB MKT SHARE BY PRICE RANGE

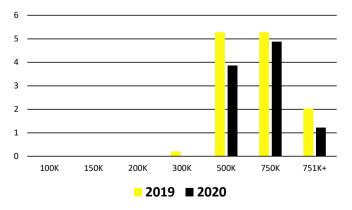


AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	

2020	1.1%

Inventory not shown where no sales

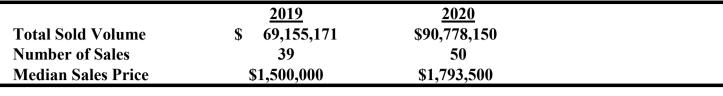
#### TROPHY CLUB MONTHS OF INVENTORY

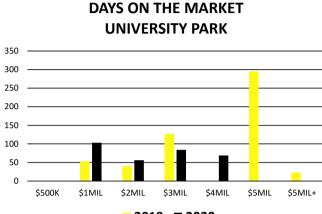


NTREIS Sold information as of 4/10/2020

## **UNIVERSITY PARK**

### **1ST QTR 2020**

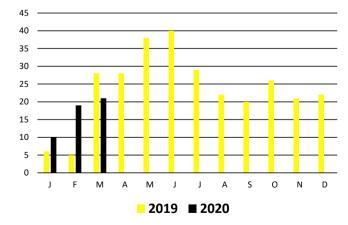




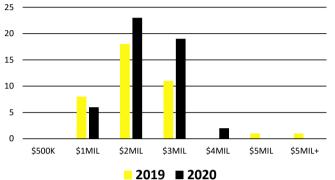
#### 2019 2020

SALE/LIST PRICE RATIO		
\$0-\$500K	NONE	
\$501K-\$1MIL	97.3%	
\$1MIL-\$2MIL	97.5%	
\$2MIL-\$3MIL	98.3%	
\$3MIL-\$4MIL	99.4%	
\$4MIL-\$5MIL	NONE	
<b>\$5MIL</b> +	NONE	

#### UNIVERSITY PARK MONTHLY SALES





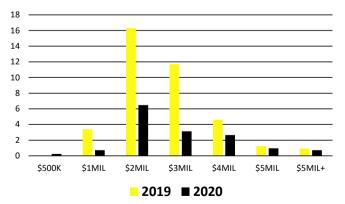


AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	

2020 1.1%

Inventory not shown where no sales

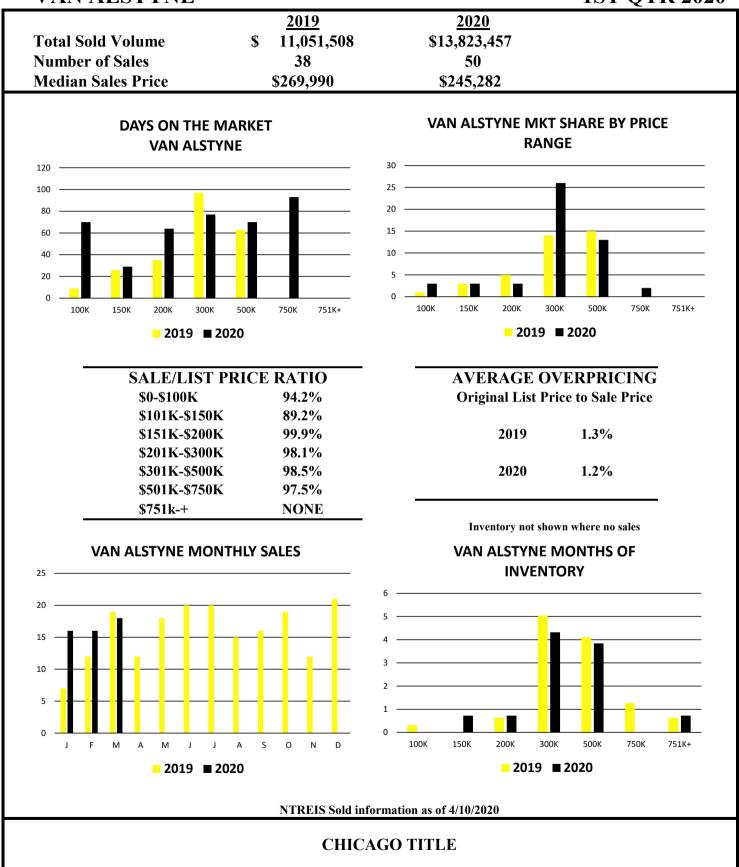
#### UNIVERSITY PARK MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020

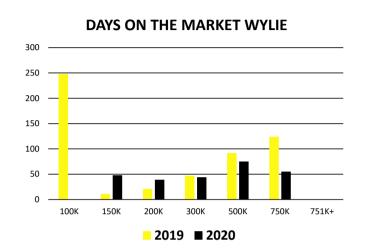
### VAN ALSTYNE

### **1ST QTR 2020**



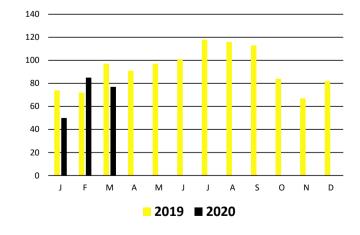
# **1ST OTR 2020**

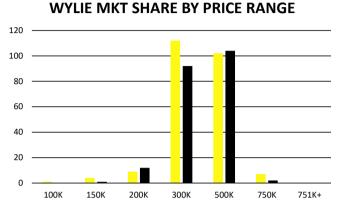
WYLIE			1ST QTR 2020
	<u>2019</u>	<u>2020</u>	
<b>Total Sold Volume</b>	\$ 70,739,284	\$40,720,604	
Number of Sales	235	211	
Median Sales Price	\$291,000	\$355,209	

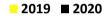


SALE/LIST PRICE RATIO		
\$0-\$100K	NONE	
\$101K-\$150K	92.2%	
\$151K-\$200K	95.6%	
\$201K-\$300K	98.8%	
\$301K-\$500K	98.3%	
\$501K-\$750K	97.7%	
\$751k-+	NONE	
\$101K-\$150K \$151K-\$200K \$201K-\$300K \$301K-\$500K \$501K-\$750K	92.2% 95.6% 98.8% 98.3% 97.7%	





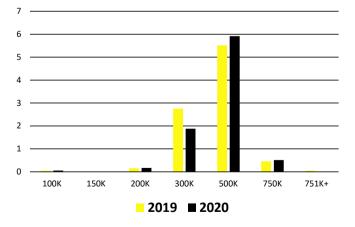




AVERAGE OVERPRICING Original List Price to Sale Price		
2019	1.1%	
2020	1.1%	

Inventory not shown where no sales

#### WYLIE MONTHS OF INVENTORY



NTREIS Sold information as of 4/10/2020