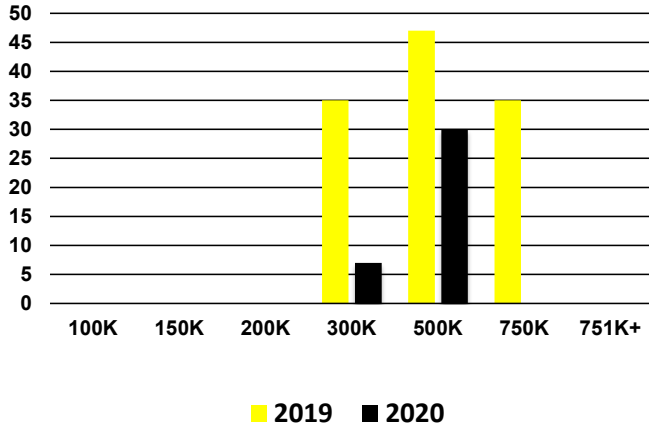


# ADDISON

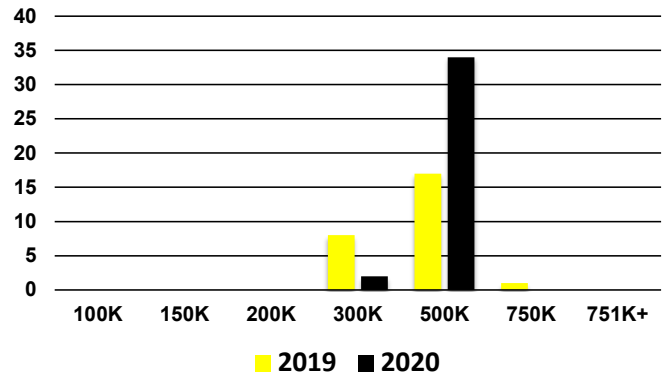
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 9,116,600	\$ 14,112,000
Number of Sales	26	36
Median Sales Price	\$336,250	\$397,500

### DAYS ON MARKET ADDISON



### ADDISON MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

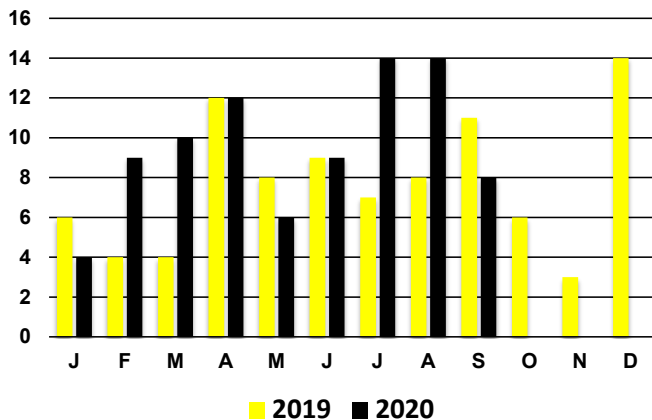
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	98.6%
\$301K-\$500K	98.8%
\$501K-\$750K	NONE
\$751k+	NONE

### AVERAGE OVERPRICING

Original List Price to Sale Price

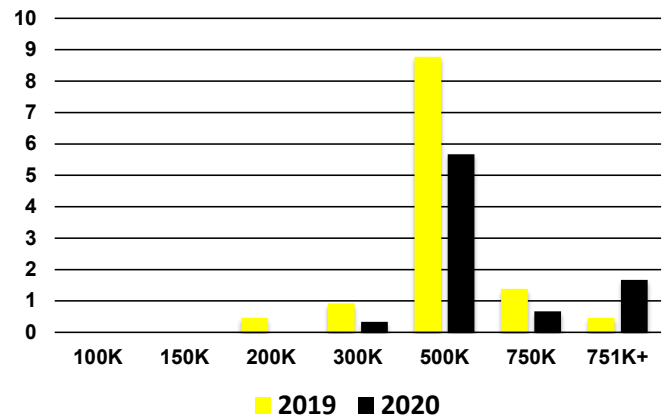
2019	1.1%
2020	1.1%

### ADDISON MONTHLY SALES



Inventory not shown where no sales

### ADDISON MONTHS OF INVENTORY



NTRUIS Sold information as of 10/11/2020

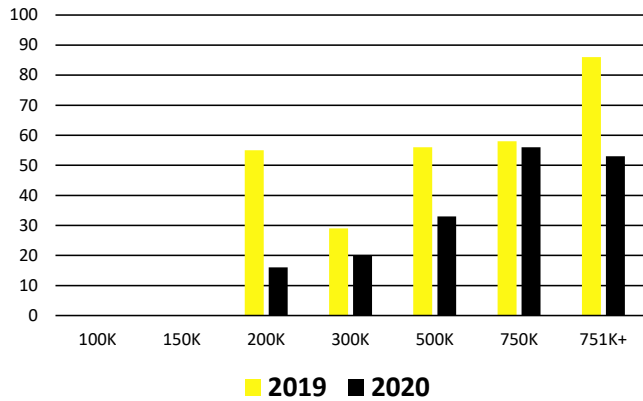
CHICAGO TITLE

# ALLEN

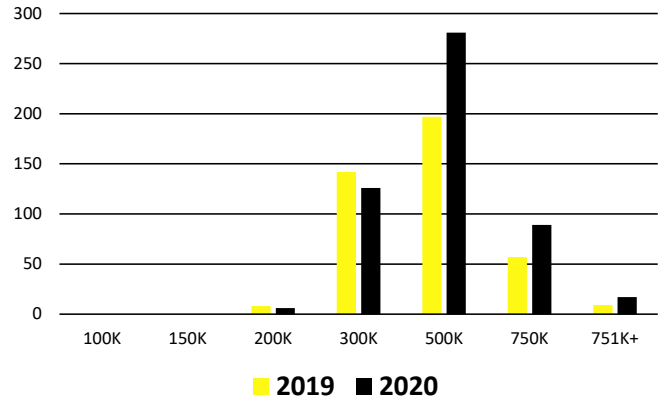
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 154,359,573	\$211,863,703
<b>Number of Sales</b>	413	519
<b>Median Sales Price</b>	\$341,000	\$365,000

### DAYS ON THE MARKET ALLEN



### ALLEN MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

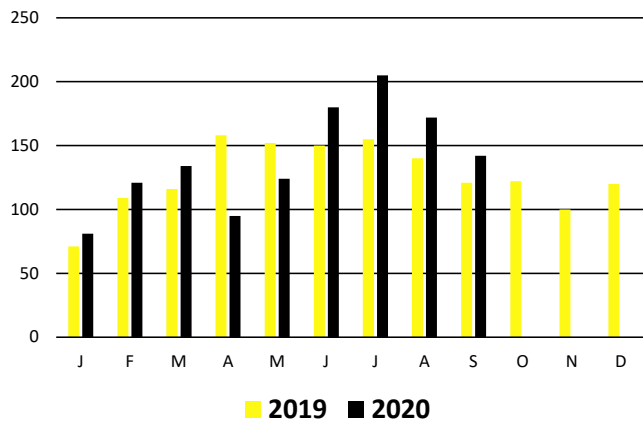
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	94.4%
\$201K-\$300K	99.7%
\$301K-\$500K	99.4%
\$501K-\$750K	98.3%
\$751k+	98.0%

### AVERAGE OVERPRICING

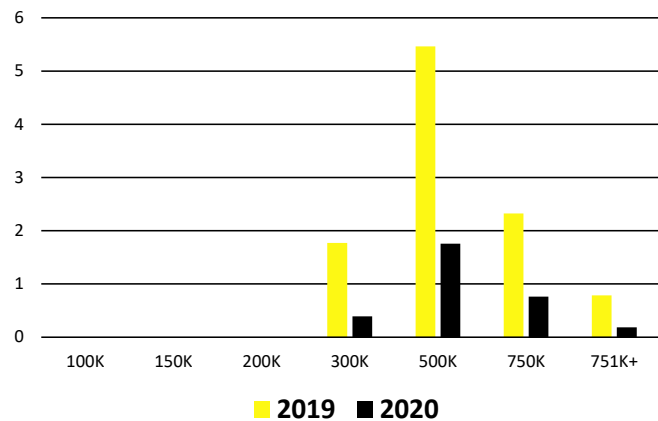
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### ALLEN MONTHLY SALES



### ALLEN MONTHS OF INVENTORY



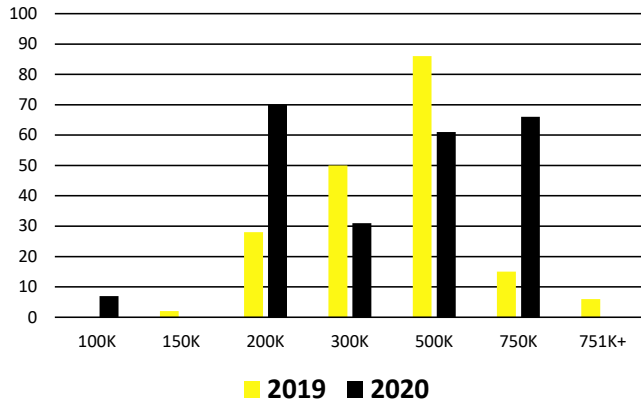
Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

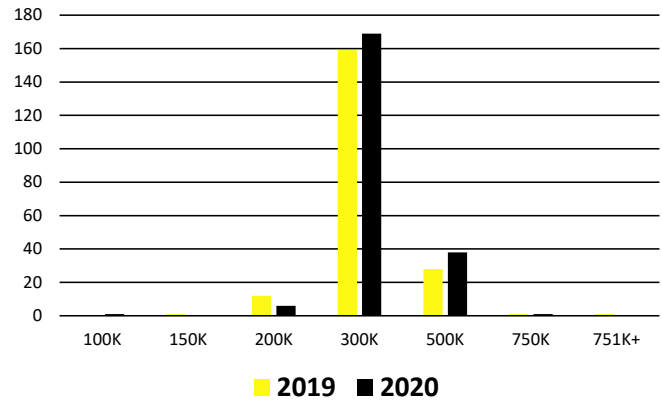
CHICAGO TITLE

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 52,248,943	\$57,123,484
<b>Number of Sales</b>	202	215
<b>Median Sales Price</b>	\$236,223	\$250,080

**DAYS ON THE MARKET ANNA**



**ANNA MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

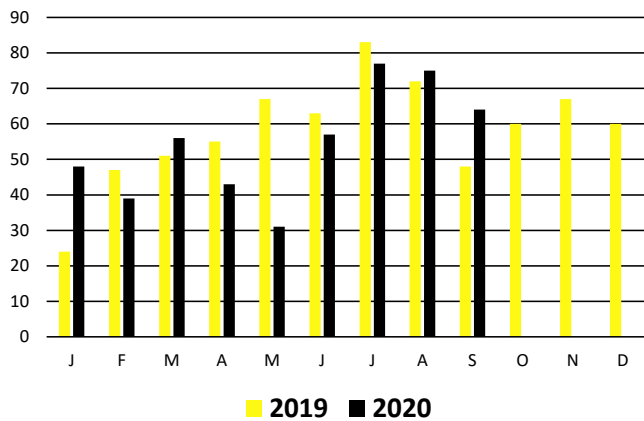
\$0-\$100K	100.0%
\$101K-\$150K	NONE
\$151K-\$200K	99.5%
\$201K-\$300K	99.6%
\$301K-\$500K	99.0%
\$501K-\$750K	96.3%
\$751k+	NONE

**AVERAGE OVERPRICING**

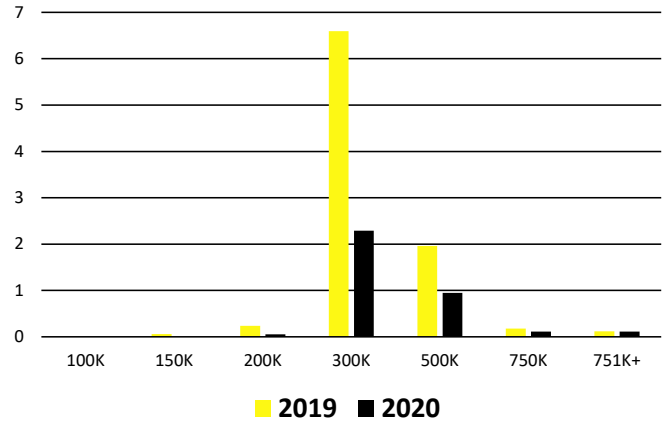
Original List Price to Sale Price

2019	1.1%
2020	1.1%

**ANNA MONTHLY SALES**



**ANNA MONTHS OF INVENTORY**



Inventory not shown where no sales

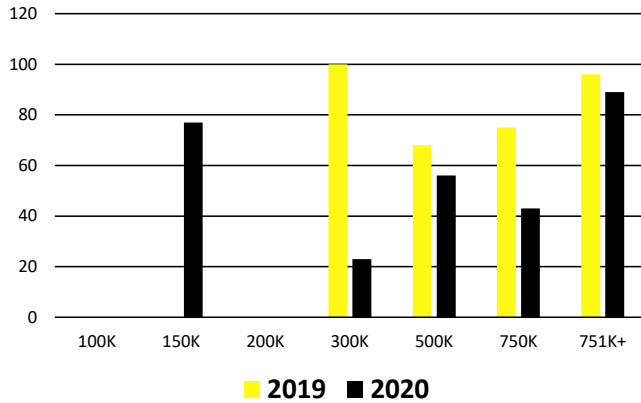
NTREIS Sold information as of 10/11/2020

# ARGYLE

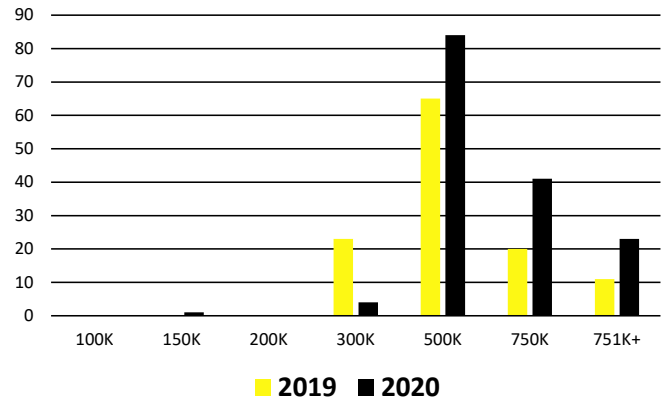
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 55,890,402	\$82,504,007
Number of Sales	119	153
Median Sales Price	\$405,000	\$472,500

### DAYS ON THE MARKET ARGYLE



### ARGYLE MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

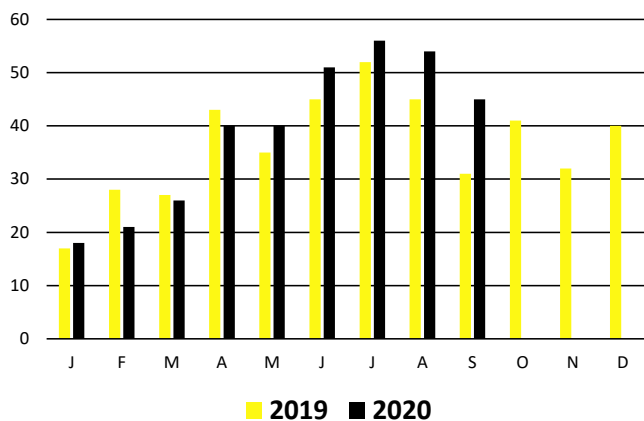
\$0-\$100K	NONE
\$101K-\$150K	100.0%
\$151K-\$200K	NONE
\$201K-\$300K	97.5%
\$301K-\$500K	98.0%
\$501K-\$750K	97.6%
\$751k+	97.0%

### AVERAGE OVERPRICING

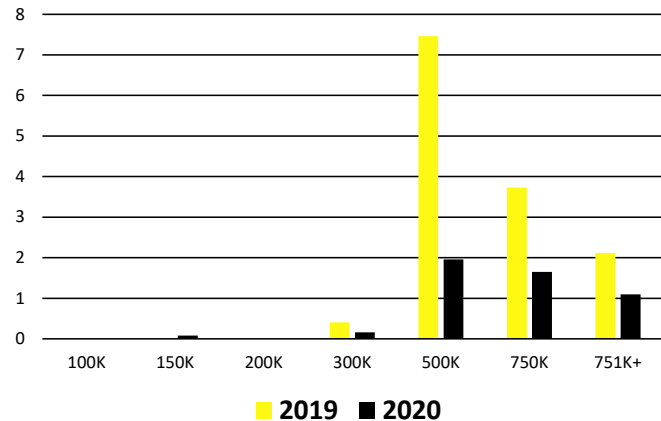
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### ARGYLE MONTHLY SALES



### ARGYLE MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

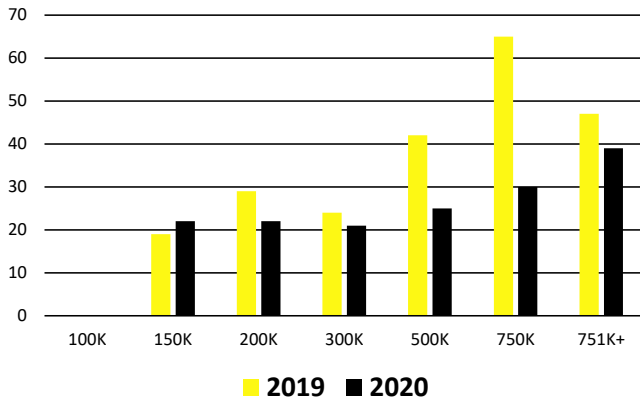
CHICAGO TITLE

# CARROLLTON

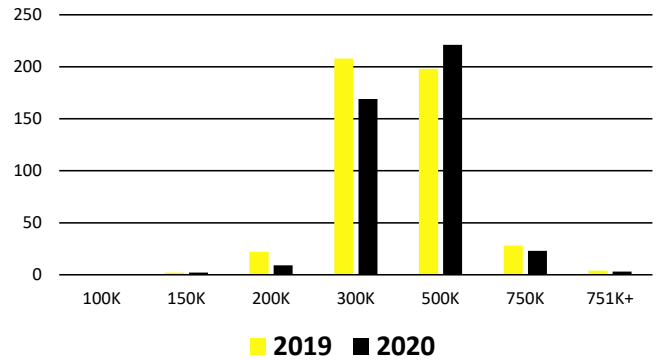
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 149,548,035	\$142,977,167
Number of Sales	462	427
Median Sales Price	\$300,000	\$316,000

### DAYS ON MARKET CARROLLTON



### CARROLLTON MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

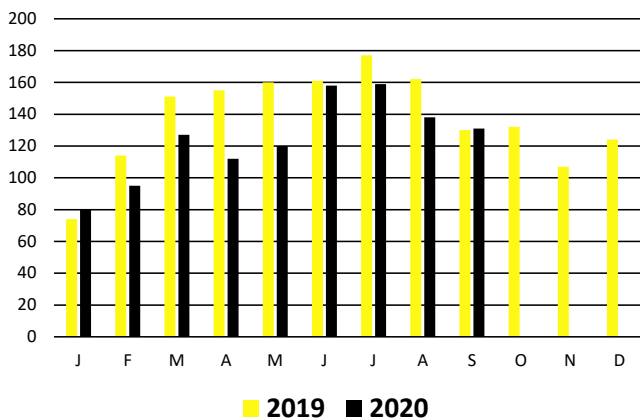
\$0-\$100K	NONE
\$101K-\$150K	87.1%
\$151K-\$200K	97.4%
\$201K-\$300K	100.4%
\$301K-\$500K	100.0%
\$501K-\$750K	98.6%
\$751k+	99.2%

### AVERAGE OVERPRICING

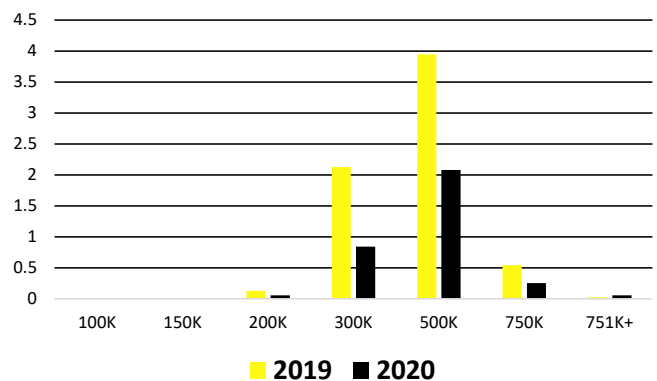
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### CARROLLTON MONTHLY SALES



### CARROLLTON MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

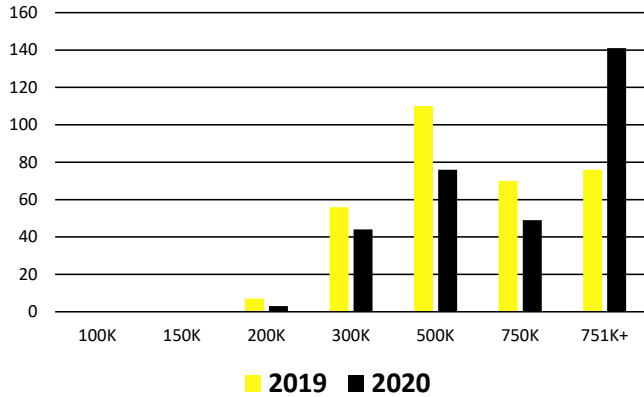
CHICAGO TITLE

# CELINA

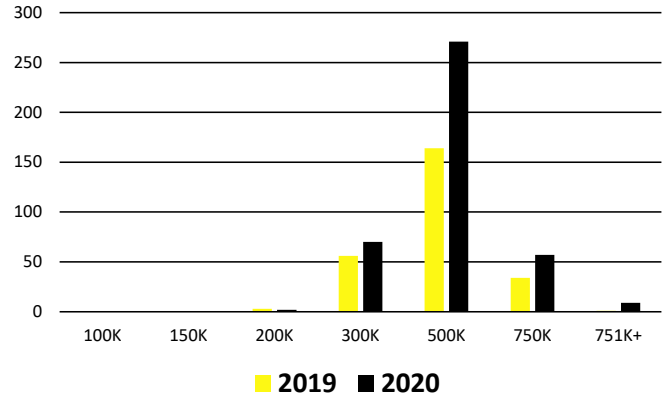
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 100,292,566	\$167,639,067
Number of Sales	258	409
Median Sales Price	\$374,005	\$385,000

### DAYS ON MARKET CELINA



### CELINA MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

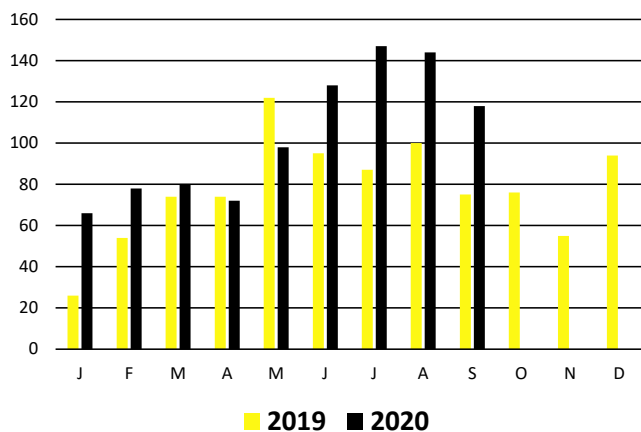
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	96.6%
\$201K-\$300K	98.8%
\$301K-\$500K	97.5%
\$501K-\$750K	97.5%
\$751k+	96.7%

### AVERAGE OVERPRICING

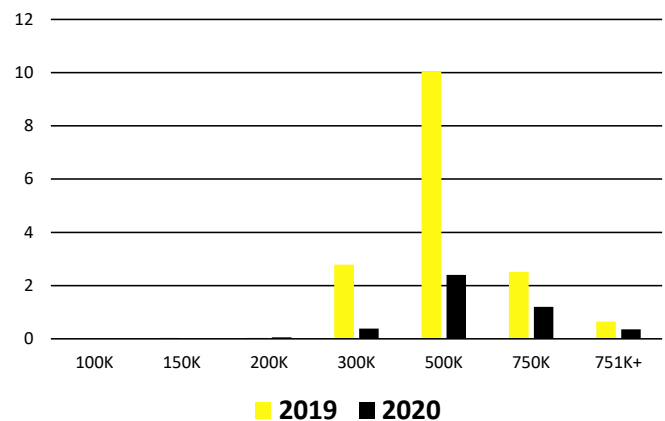
Original List Price to Sale Price

2019	1.0%
2020	1.1%

### CELINA MONTHLY SALES



### CELINA MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

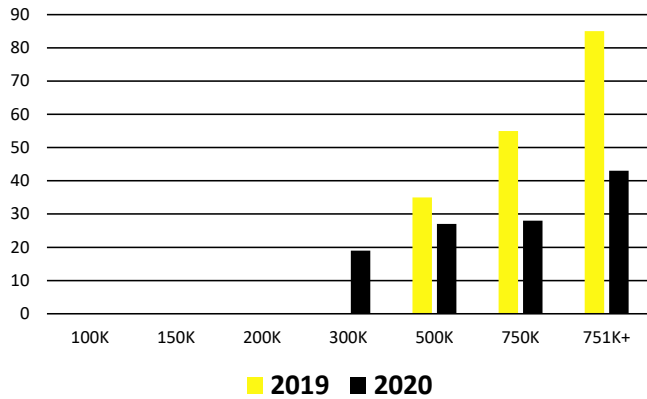
CHICAGO TITLE

# COLLEYVILLE

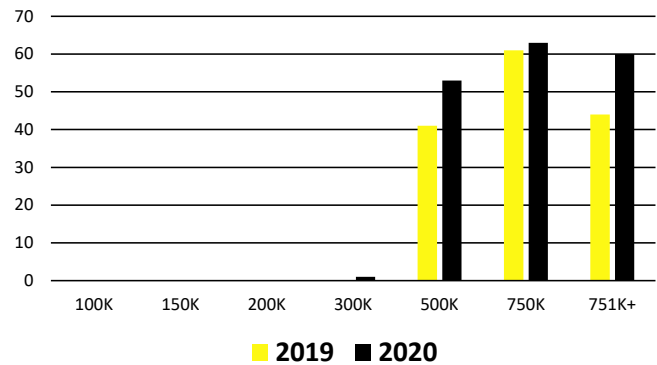
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$99,819,483	\$126,206,522
Number of Sales	146	177
Median Sales Price	\$645,000	\$629,000

**DAYS ON MARKET COLLEYVILLE**



**COLLEYVILLE MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

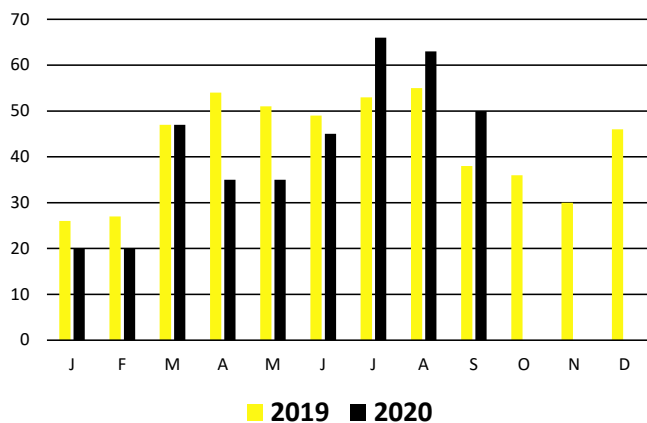
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	85.5%
\$301K-\$500K	99.7%
\$501K-\$750K	98.9%
\$751k+	98.2%

**AVERAGE OVERPRICING**

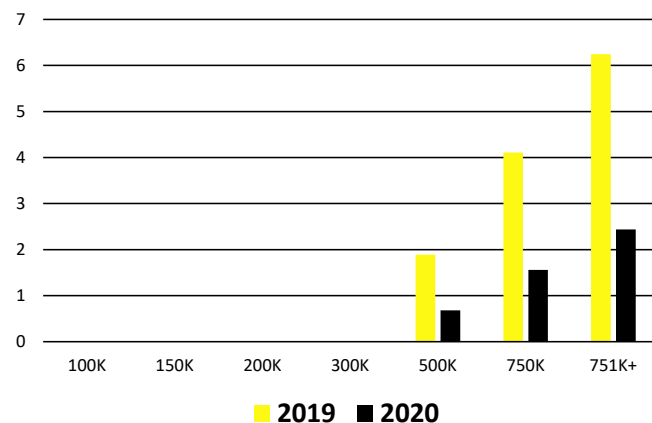
Original List Price to Sale Price

2019	0.9%
2020	1.1%

**COLLEYVILLE MONTHLY SALES**



**COLLEYVILLE MONTHS OF INVENTORY**



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

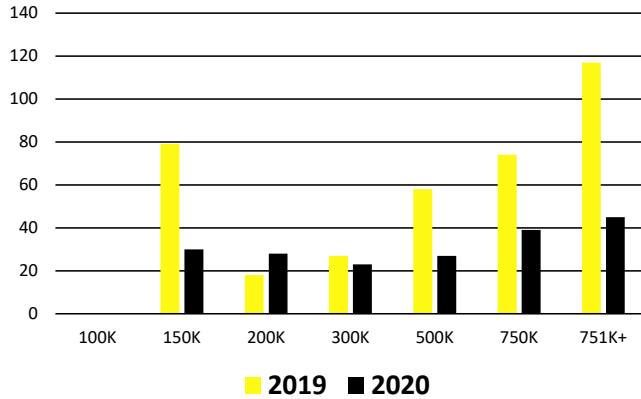
**CHICAGO TITLE**

# THE COLONY

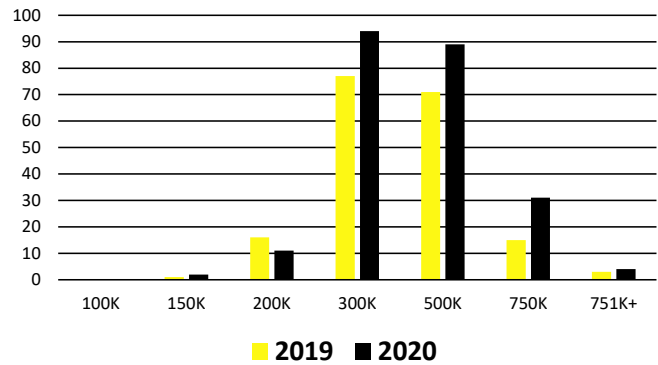
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 61,523,365	\$81,363,313
Number of Sales	183	231
Median Sales Price	\$298,000	\$314,900

### DAYS ON MARKET THE COLONY



### THE COLONY MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

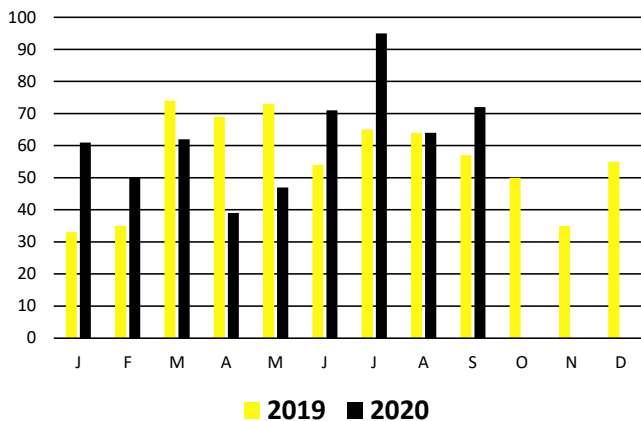
\$0-\$100K	NONE
\$101K-\$150K	99.4%
\$151K-\$200K	98.4%
\$201K-\$300K	100.2%
\$301K-\$500K	98.7%
\$501K-\$750K	97.6%
\$751k+	97.0%

### AVERAGE OVERPRICING

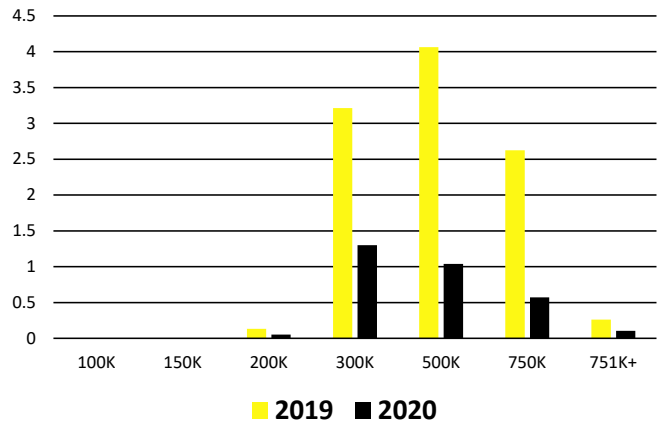
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### THE COLONY MONTHLY SALES



### THE COLONY MONTHS OF INVENTORY



Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

CHICAGO TITLE

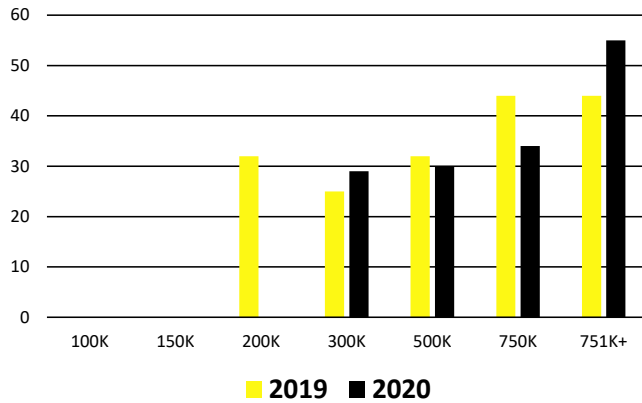


# COPPELL

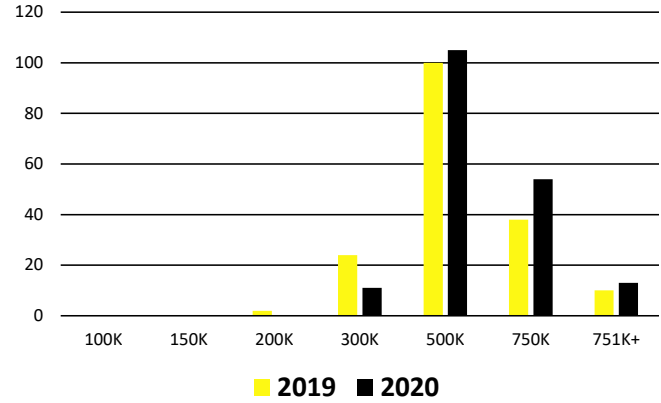
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 77,663,622	\$89,214,320
Number of Sales	174	183
Median Sales Price	\$415,000	\$459,000

### DAYS ON MARKET COPPELL



### COPPELL MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

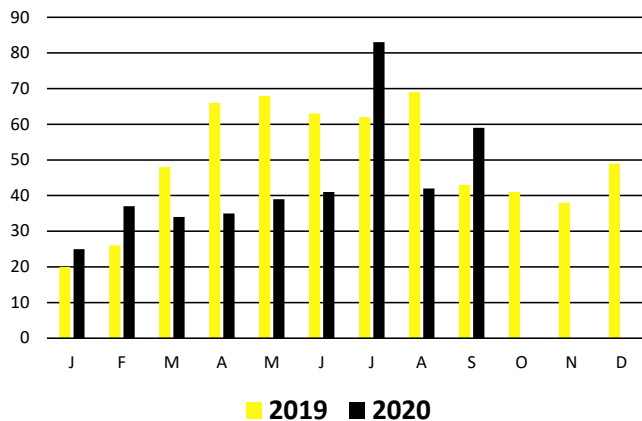
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	100.3%
\$301K-\$500K	99.2%
\$501K-\$750K	98.4%
\$751k+	96.3%

### AVERAGE OVERPRICING

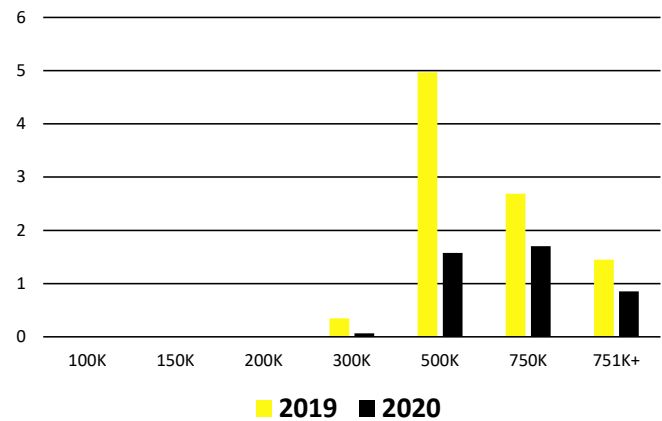
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### COPPELL MONTHLY SALES



### COPPELL MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

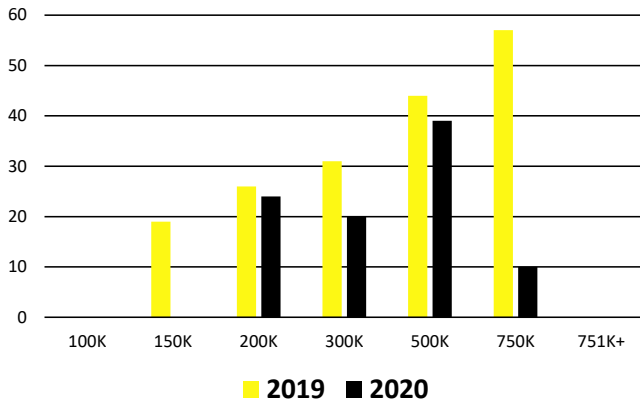
CHICAGO TITLE

# CORINTH

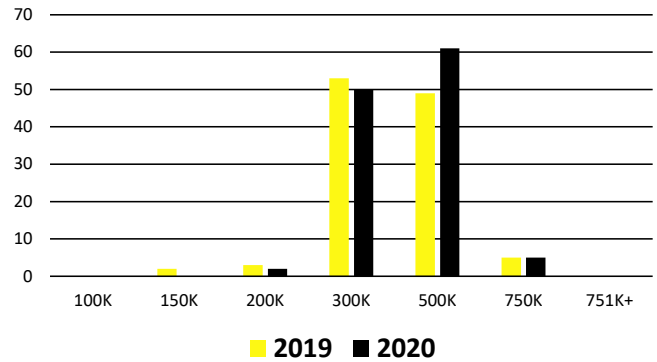
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 35,502,713	\$39,720,129
Number of Sales	112	118
Median Sales Price	\$298,500	\$316,000

### DAYS ON MARKET CORINTH



### CORINTH MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

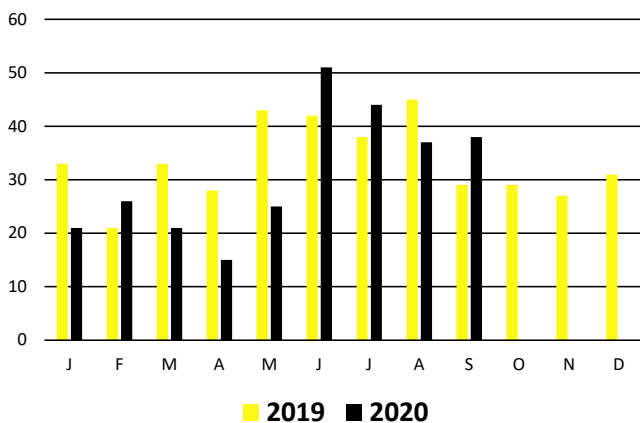
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	95.0%
\$201K-\$300K	99.1%
\$301K-\$500K	99.2%
\$501K-\$750K	99.4%
\$751k+	NONE

### AVERAGE OVERPRICING

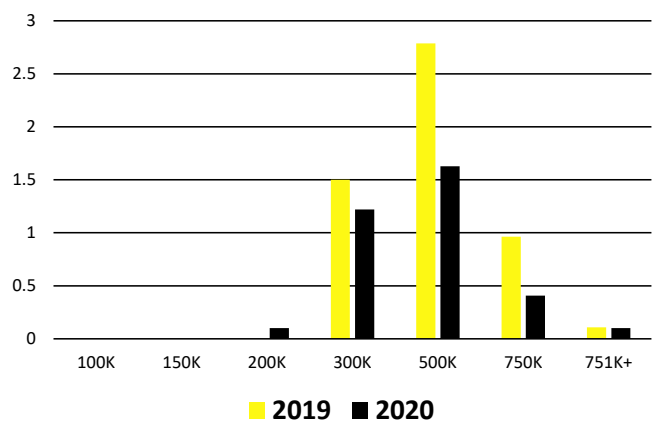
Original List Price to Sale Price

2019	1.0%
2020	1.1%

### CORINTH MONTHLY SALES



### CORINTH MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

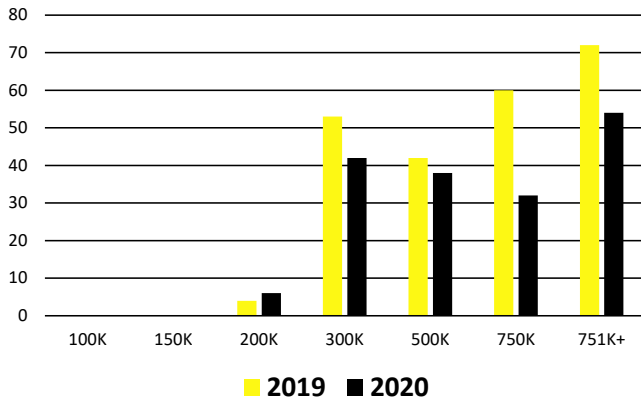
CHICAGO TITLE

# FAR NORTH DALLAS (AREA 10)

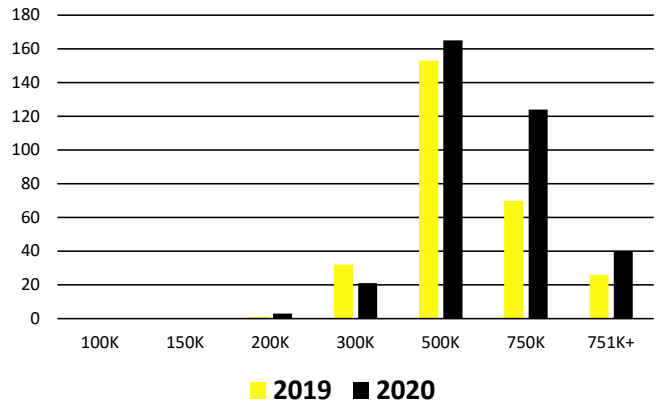
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 141,866,035	\$198,103,591
Number of Sales	282	353
Median Sales Price	\$454,229	\$480,000

**DAYS ON THE MARKET AREA 10**



**AREA 10 MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

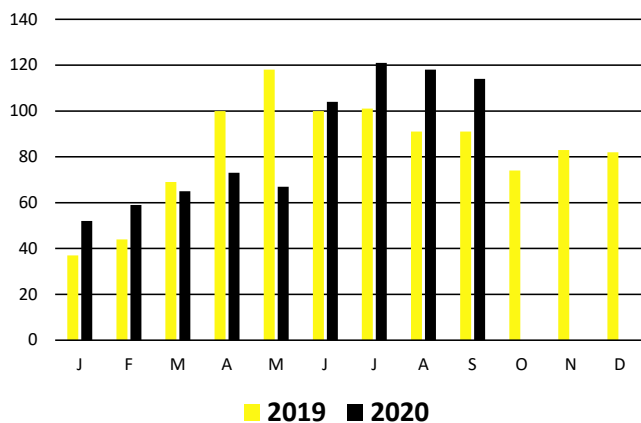
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	100.1%
\$201K-\$300K	97.3%
\$301K-\$500K	97.8%
\$501K-\$750K	98.5%
\$751k+	95.6%

**AVERAGE OVERPRICING**

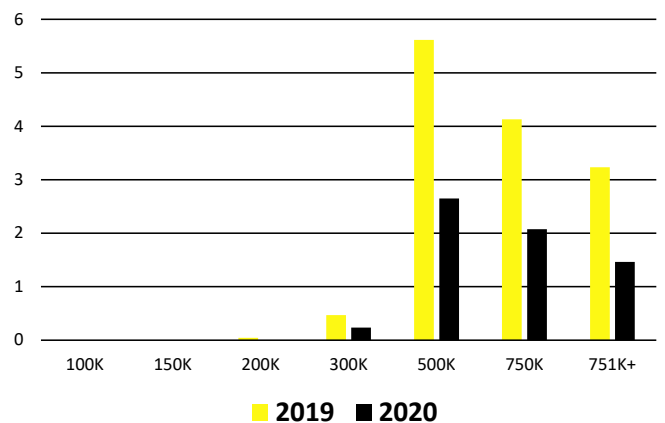
Original List Price to Sale Price

2019	1.0%
2020	1.2%

**AREA 10 MONTHLY SALES**



**AREA 10 MONTHS OF INVENTORY**



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

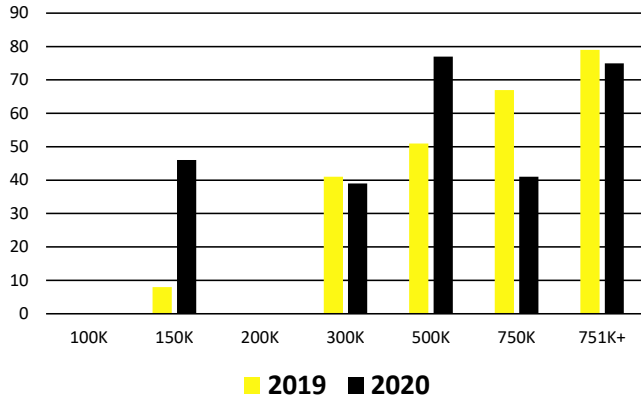
**CHICAGO TITLE**

# DALLAS NORTH (AREA 11)

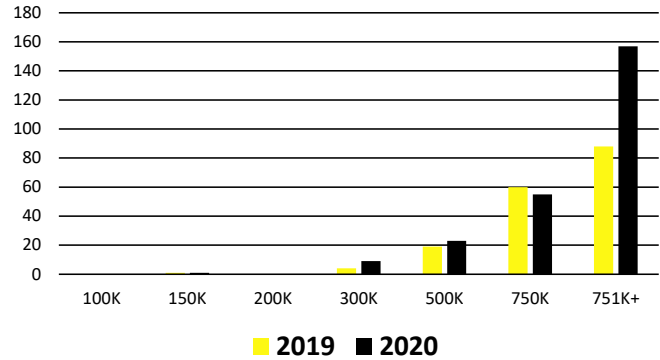
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 184,926,534	\$306,989,740
Number of Sales	172	245
Median Sales Price	\$775,000	\$919,000

### DAYS ON MARKET DALLAS NORTH



### DALLAS NORTH MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

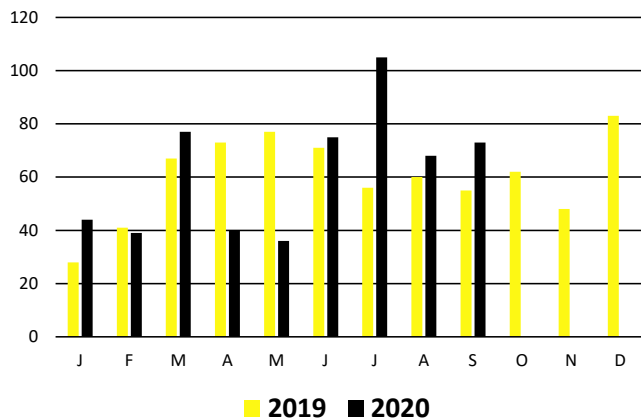
\$0-\$100K	NONE
\$101K-\$150K	94.8%
\$151K-\$200K	NONE
\$201K-\$300K	95.2%
\$301K-\$500K	95.6%
\$501K-\$750K	95.1%
\$751k+	96.0%

### AVERAGE OVERPRICING

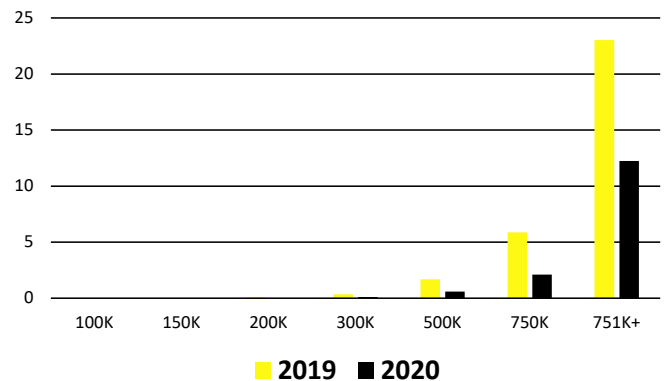
Original List Price to Sale Price

2019	1.6%
2020	1.3%

### DALLAS NORTH MONTHLY SALES



### DALLAS NORTH MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

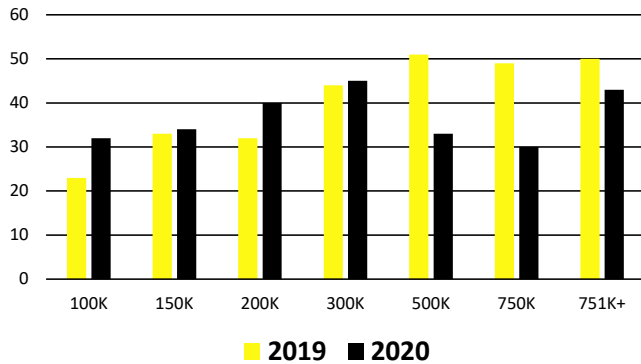
CHICAGO TITLE

# DALLAS EAST (AREA 12)

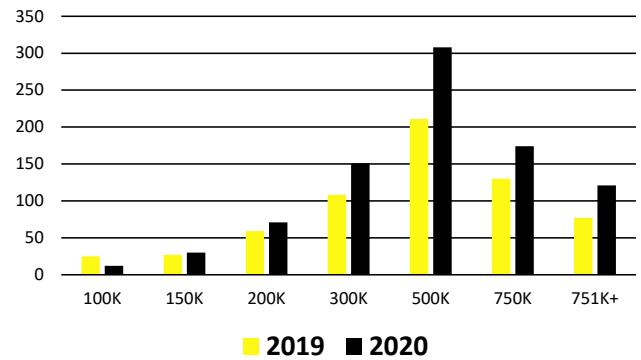
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 284,897,420	\$413,244,375
Number of Sales	637	867
Median Sales Price	\$385,000	\$410,000

**DAYS ON THE MARKET  
DALLAS EAST**



**DALLAS EAST MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

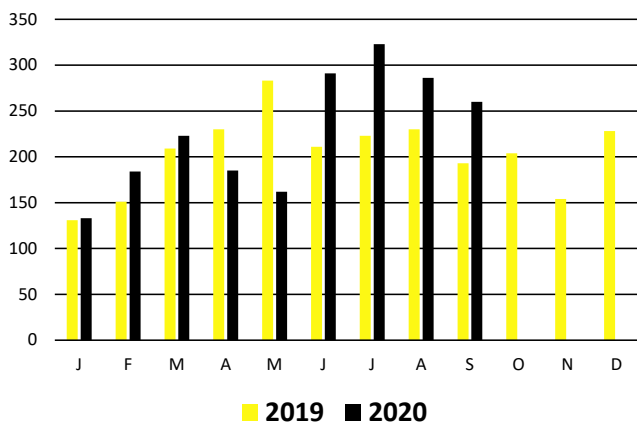
\$0-\$100K	94.1%
\$101K-\$150K	96.5%
\$151K-\$200K	98.2%
\$201K-\$300K	98.0%
\$301K-\$500K	98.5%
\$501K-\$750K	99.0%
\$751k+	97.7%

**AVERAGE OVERPRICING**

Original List Price to Sale Price

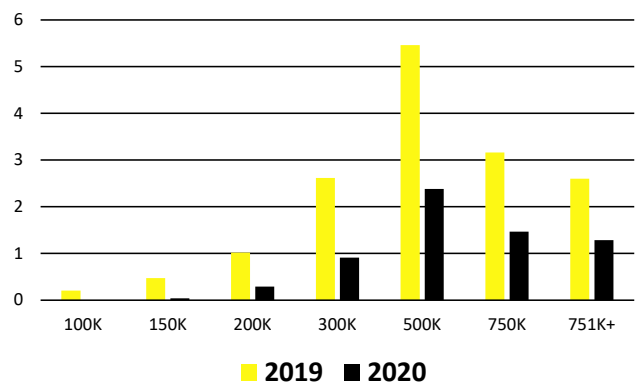
2019	1.1%
2020	1.1%

**DALLAS EAST MONTHLY SALES**



Inventory not shown where no sales

**DALLAS EAST MONTHS OF INVENTORY**



NTREIS Sold information as of 10/11/2020

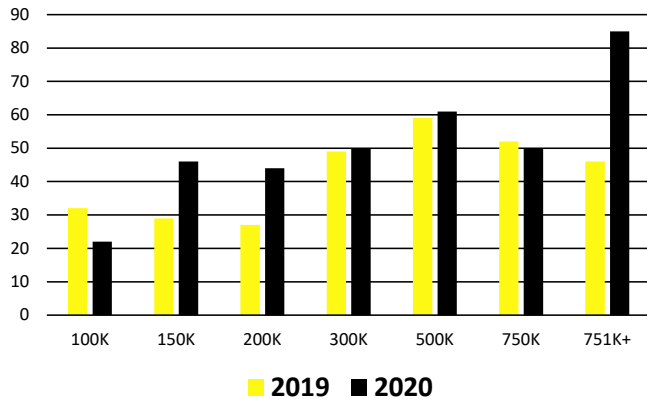
CHICAGO TITLE

# DALLAS NORTH OAK CLIFF (AREA 14)

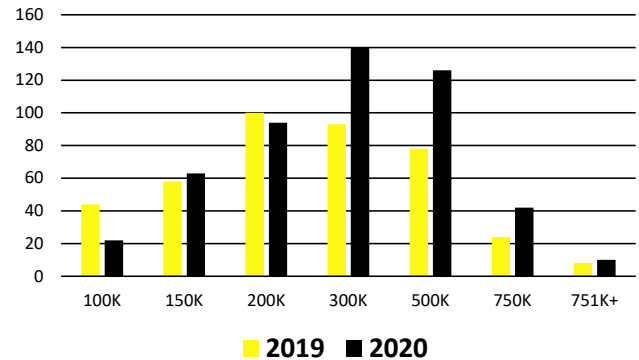
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 105,237,666	\$144,412,768
Number of Sales	405	497
Median Sales Price	\$202,000	\$240,000

### DAYS ON MARKET AREA 14



### AREA 14 MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

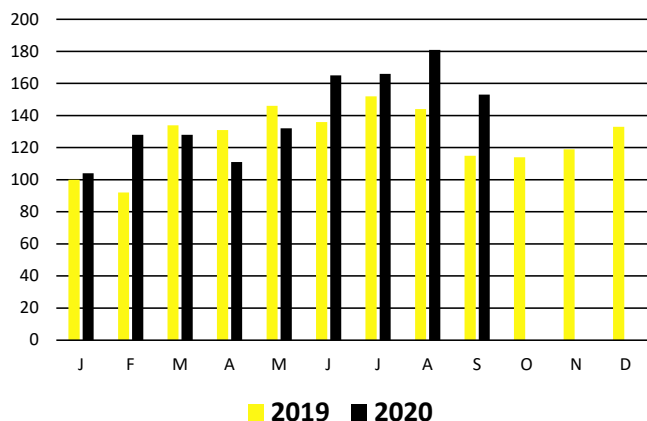
\$0-\$100K	94.9%
\$101K-\$150K	96.7%
\$151K-\$200K	98.7%
\$201K-\$300K	97.9%
\$301K-\$500K	98.8%
\$501K-\$750K	97.8%
\$751k+	96.2%

### AVERAGE OVERPRICING

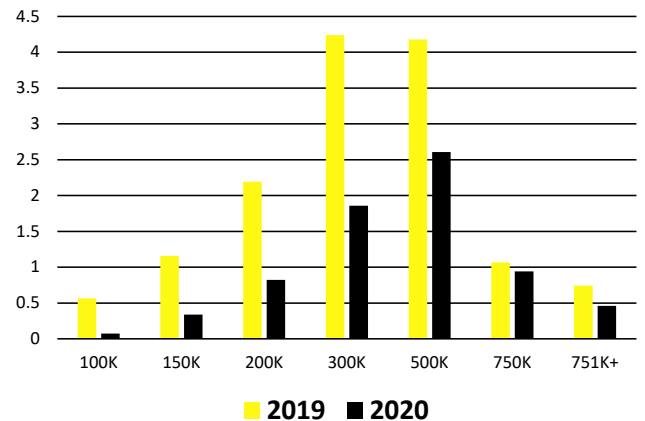
Original List Price to Sale Price

2019	1.2%
2020	1.1%

### AREA 14 MONTHLY SALES



### AREA 14 MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

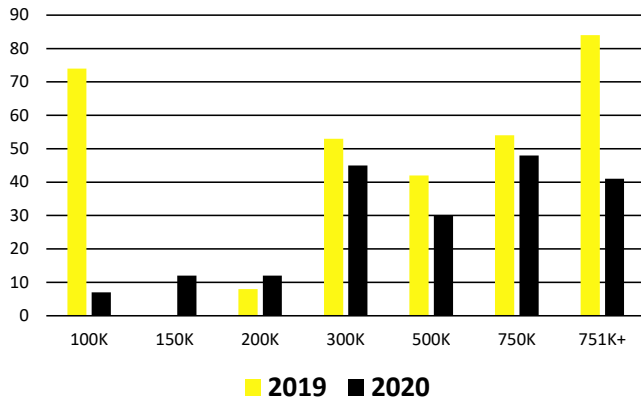
CHICAGO TITLE

# DALLAS NORTHWEST (AREA 16)

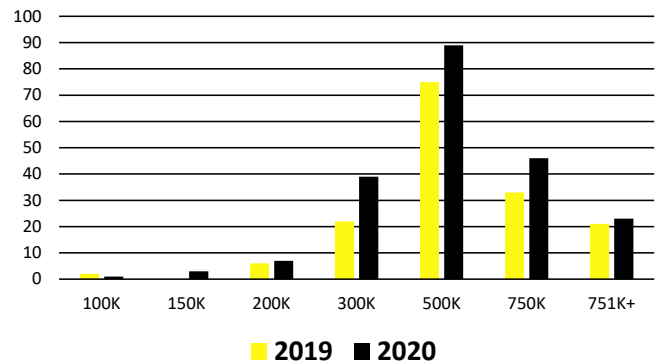
## 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 77,094,698	\$100,104,458
Number of Sales	159	208
Median Sales Price	\$430,000	\$425,000

### DAYS ON MARKET AREA 16



### AREA 16 MARKET SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

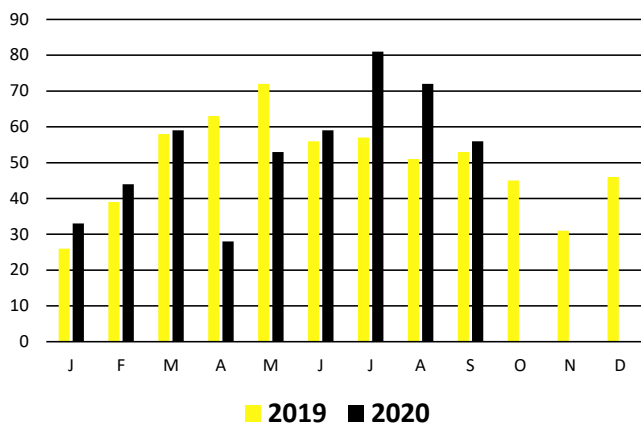
\$0-\$100K	100.0%
\$101K-\$150K	95.4%
\$151K-\$200K	96.4%
\$201K-\$300K	96.2%
\$301K-\$500K	98.3%
\$501K-\$750K	98.2%
\$751k+	97.1%

### AVERAGE OVERPRICING

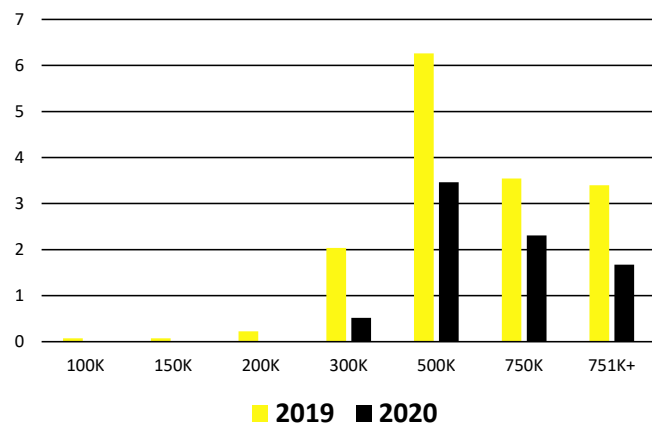
Original List Price to Sale Price

2019	1.0%
2020	1.2%

### AREA 16 MONTHLY SALES



### AREA 16 MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

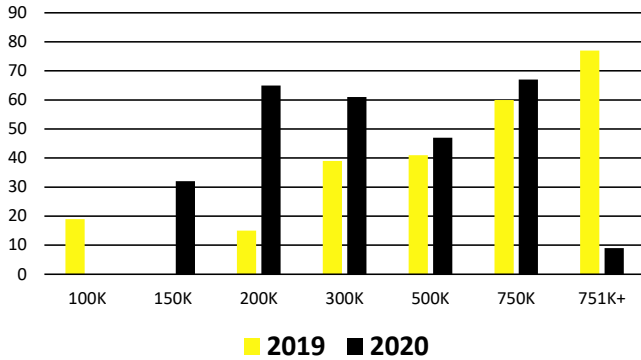
CHICAGO TITLE

# DALLAS OAK LAWN (AREA 17)

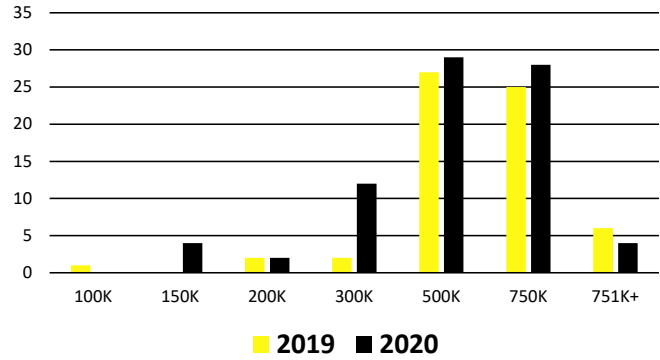
3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 33,185,699	\$38,654,125
Number of Sales	63	79
Median Sales Price	\$497,500	\$458,000

**DAYS ON THE MARKET  
DALLAS OAK LAWN**



**DALLAS OAK LAWN MKT SHARE BY  
PRICE RANGE**



**SALE/LIST PRICE RATIO**

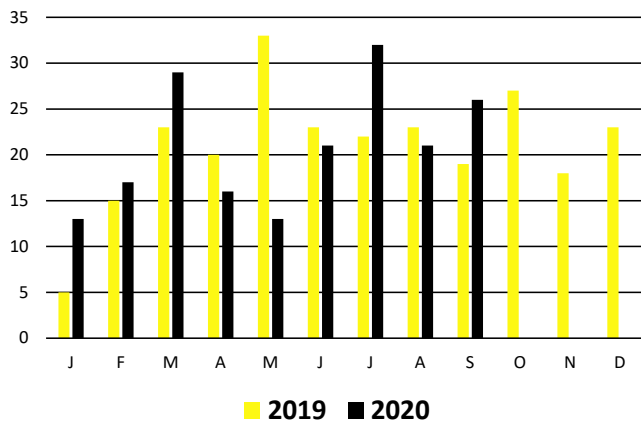
\$0-\$100K	NONE
\$101K-\$150K	84.8%
\$151K-\$200K	92.9%
\$201K-\$300K	93.1%
\$301K-\$500K	96.8%
\$501K-\$750K	97.2%
\$751k+	94.0%

**AVERAGE OVERPRICING**

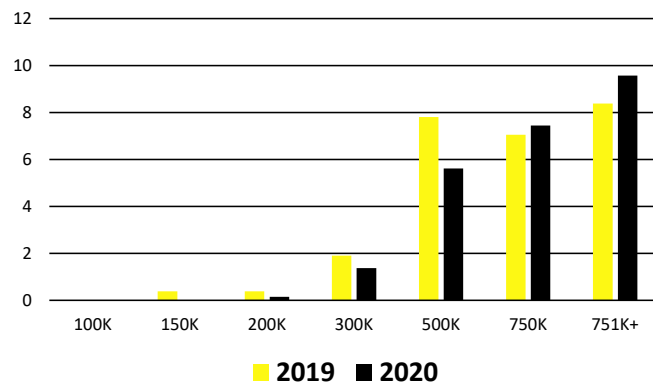
Original List Price to Sale Price

2019	1.0%
2020	1.6%

**DALLAS OAK LAWN MONTHLY SALES**



**DALLAS OAK LAWN MONTHS OF  
INVENTORY**



NTREIS Sold information as of 10/11/2020

CHICAGO TITLE

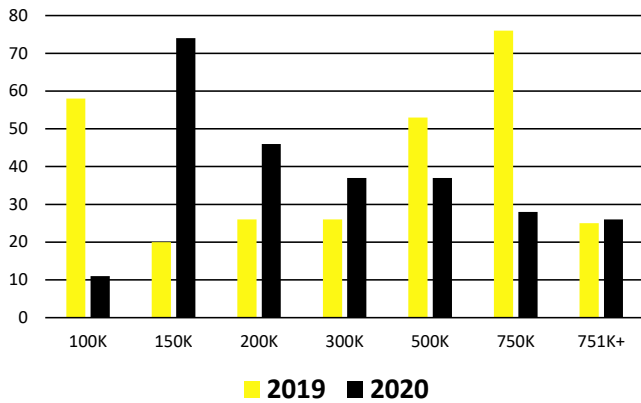


# DALLAS NORTHEAST (AREA 18)

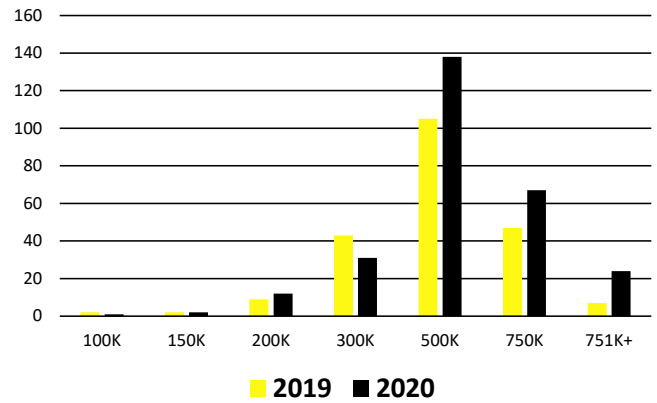
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 87,751,117	\$127,043,843
<b>Number of Sales</b>	216	275
<b>Median Sales Price</b>	\$390,000	\$430,000

**DAYS ON THE MARKET AREA 18**



**AREA 18 MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

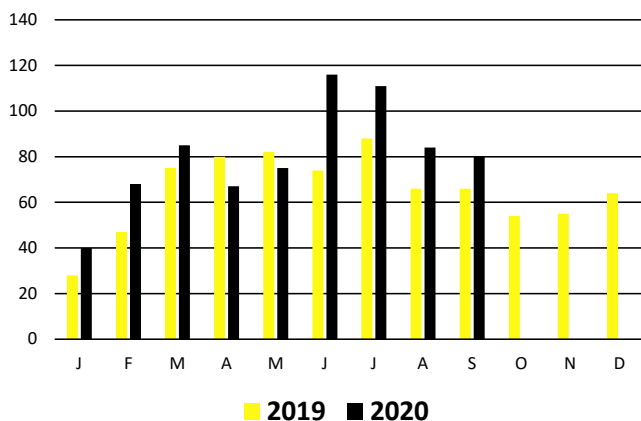
\$0-\$100K	94.7%
\$101K-\$150K	99.6%
\$151K-\$200K	96.7%
\$201K-\$300K	98.8%
\$301K-\$500K	98.8%
\$501K-\$750K	98.5%
\$751k+	99.3%

**AVERAGE OVERPRICING**

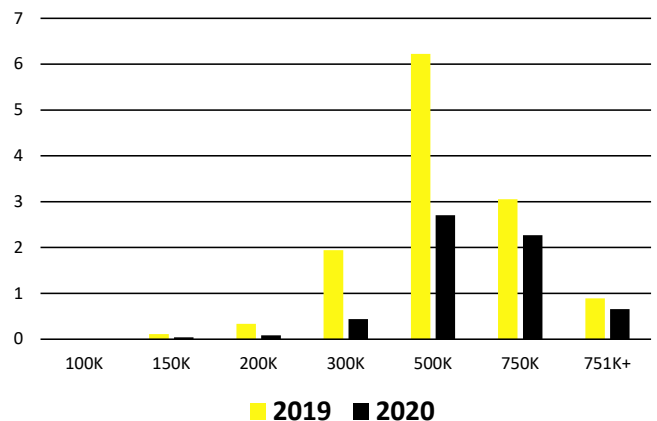
Original List Price to Sale Price

2019	1.0%
2020	1.1%

**AREA 18 MONTHLY SALES**



**AREA 18 MONTHS OF INVENTORY**



NTREIS Sold information as of 10/11/2020

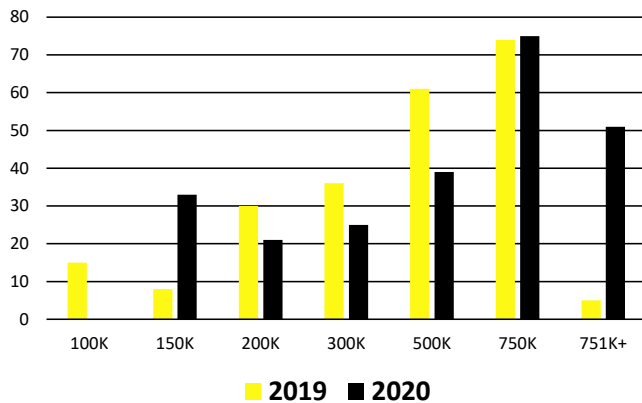
**CHICAGO TITLE**

# DENTON

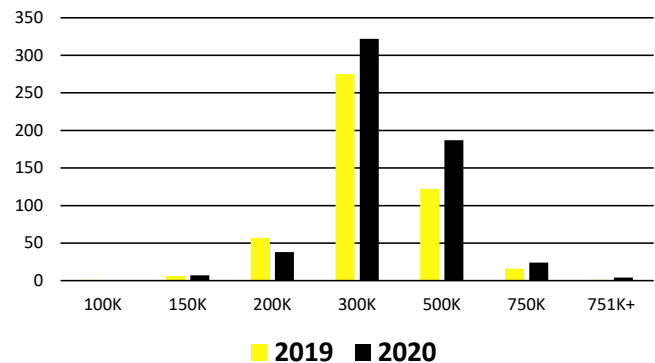
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 133,999,245	\$176,755,046
<b>Number of Sales</b>	478	582
<b>Median Sales Price</b>	\$259,700	\$275,000

### DAYS ON THE MARKET DENTON



### DENTON MARKET SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

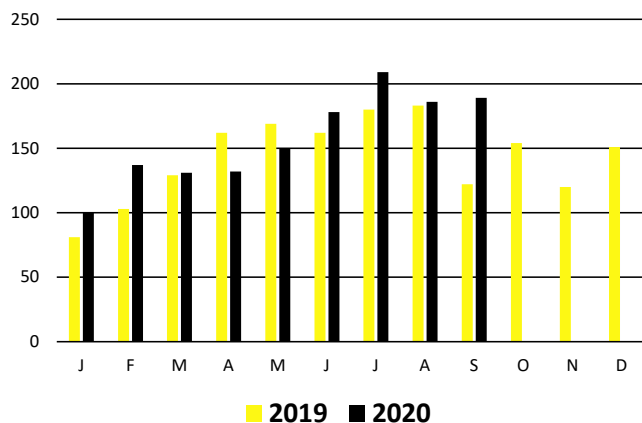
\$0-\$100K	NONE
\$101K-\$150K	94.1%
\$151K-\$200K	98.9%
\$201K-\$300K	99.9%
\$301K-\$500K	99.2%
\$501K-\$750K	98.9%
\$751k+	95.4%

### AVERAGE OVERPRICING

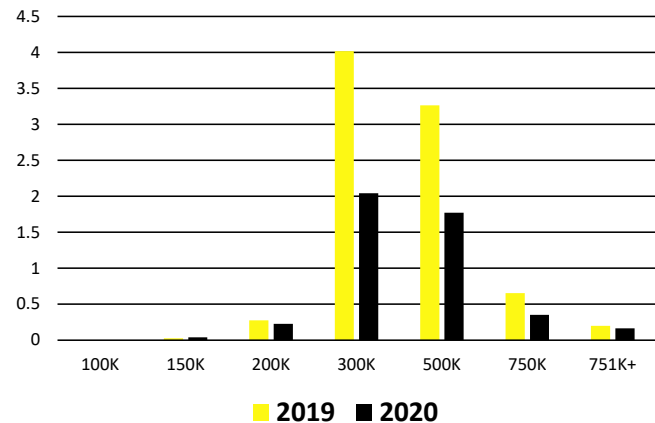
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### DENTON MONTHLY SALES



### DENTON MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

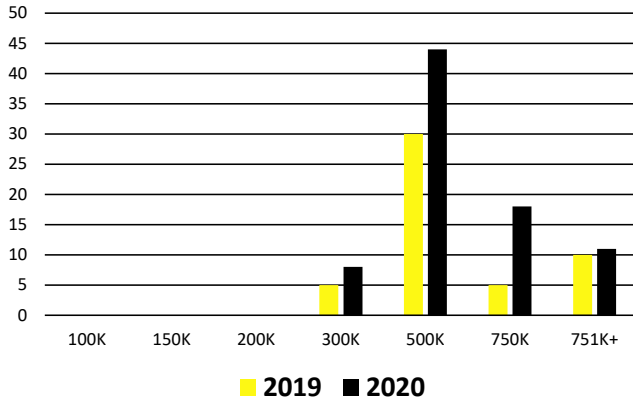
CHICAGO TITLE

# FAIRVIEW

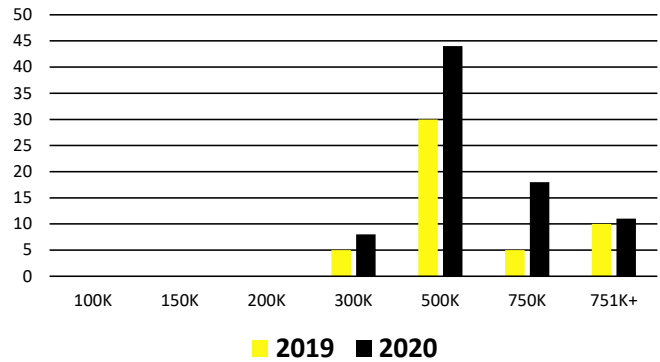
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 28,504,290	\$42,872,116
Number of Sales	50	81
Median Sales Price	\$395,000	\$410,000

### DAYS ON THE MARKET FAIRVIEW



### FAIRVIEW MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

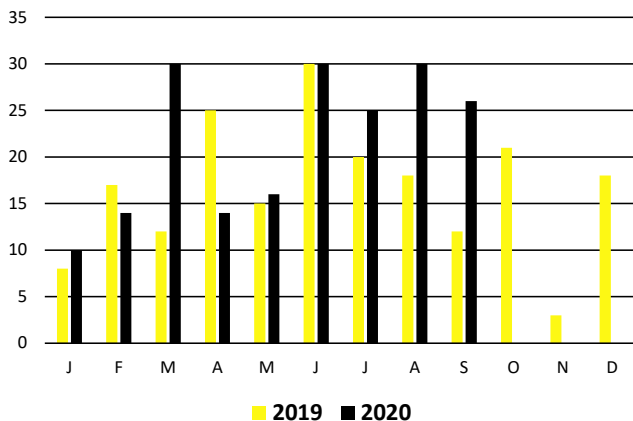
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	96.8%
\$301K-\$500K	98.2%
\$501K-\$750K	99.9%
\$751k+	96.4%

### AVERAGE OVERPRICING

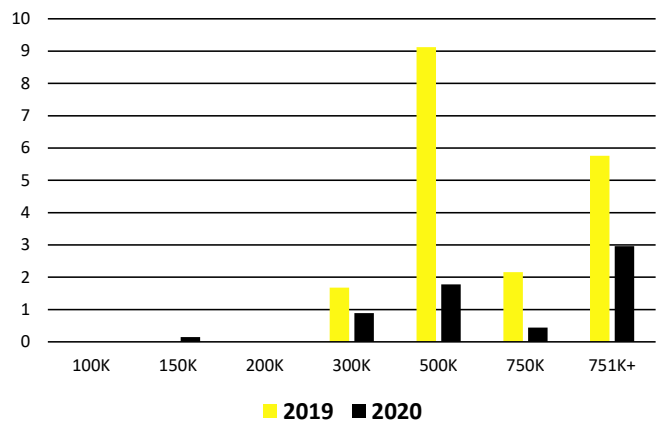
Original List Price to Sale Price

2019	1.0%
2020	1.3%

### FAIRVIEW MONTHLY SALES



### FAIRVIEW MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

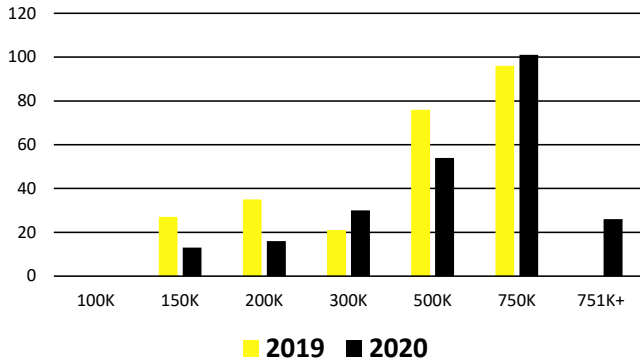
CHICAGO TITLE

# FARMERS BRANCH

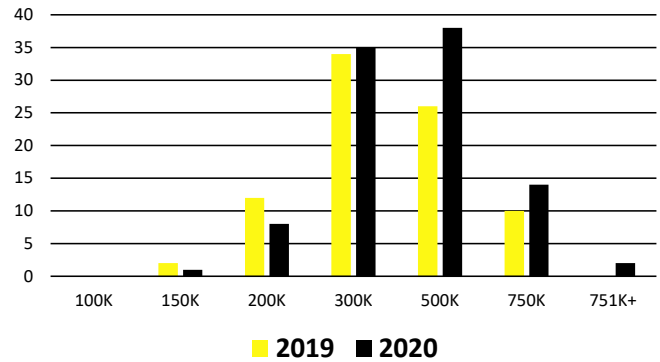
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 27,000,220	\$34,572,936
Number of Sales	84	98
Median Sales Price	\$275,000	\$329,500

**DAYS ON THE MARKET  
FARMERS BRANCH**



**FARMERS BRANCH MKT SHARE BY  
PRICE**



**SALE/LIST PRICE RATIO**

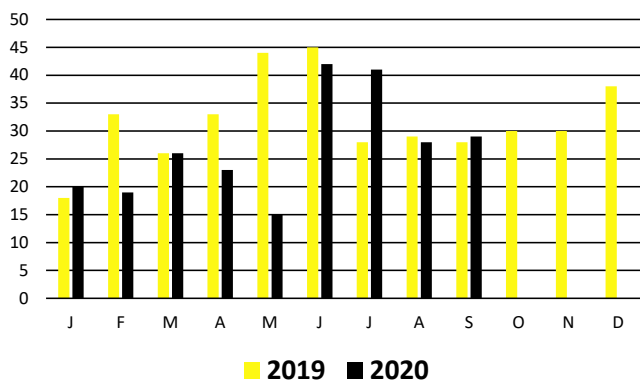
\$0-\$100K	NONE
\$101K-\$150K	72.5%
\$151K-\$200K	99.2%
\$201K-\$300K	98.8%
\$301K-\$500K	97.8%
\$501K-\$750K	97.2%
\$751k+	97.7%

**AVERAGE OVERPRICING**

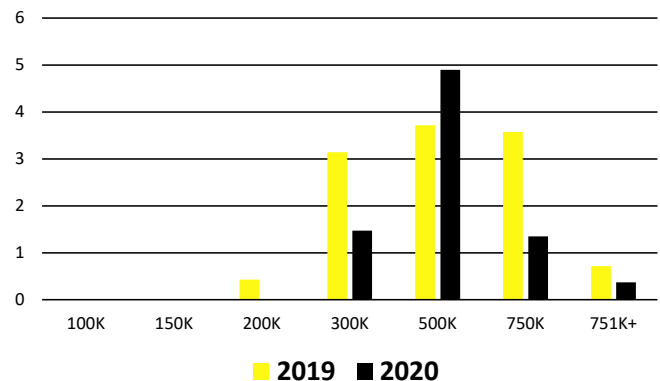
Original List Price to Sale Price

2019	1.2%
2020	1.1%

**FARMERS BRANCH  
MONTHLY SALES**



**FARMERS BRANCH MONTHS OF  
INVENTORY**



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

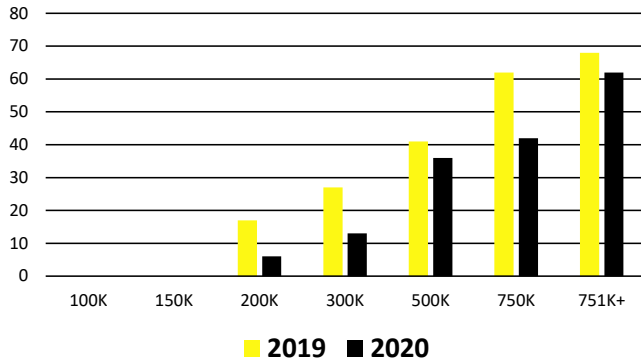
CHICAGO TITLE

# FLOWER MOUND

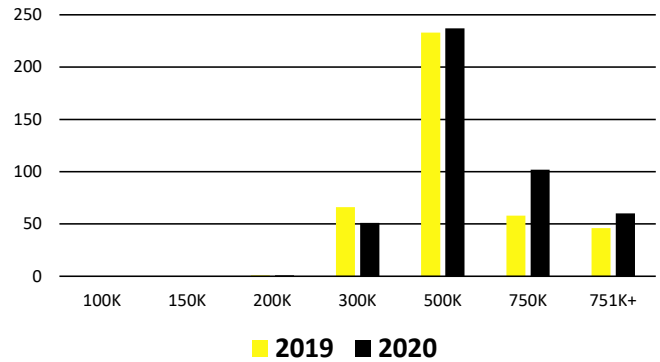
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 187,882,518	\$235,481,529
Number of Sales	404	451
Median Sales Price	\$405,000	\$445,500

**DAYS ON THE MARKET  
FLOWER MOUND**



**FLOWER MOUND MKT SHARE BY  
PRICE**



**SALE/LIST PRICE RATIO**

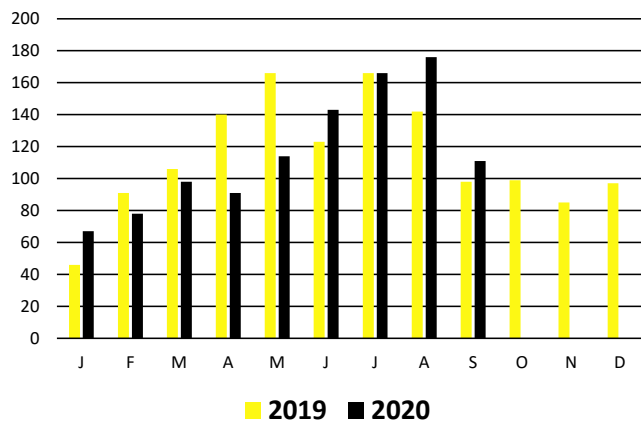
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	101.1%
\$201K-\$300K	100.2%
\$301K-\$500K	99.5%
\$501K-\$750K	99.3%
\$751k+	97.4%

**AVERAGE OVERPRICING**

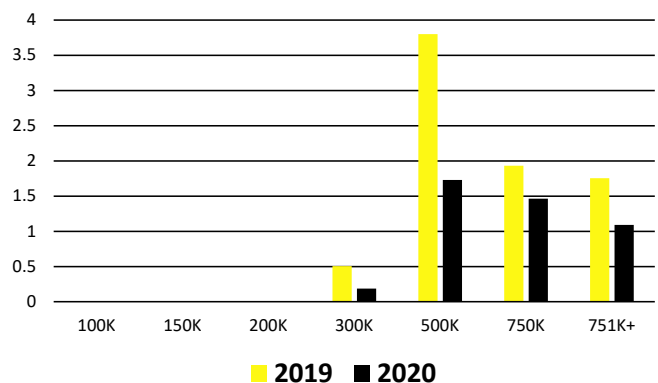
Original List Price to Sale Price

2019	1.0%
2020	1.1%

**FLOWER MOUND MONTHLY SALES**



**FLOWER MOUND MONTHS OF  
INVENTORY**



NTREIS Sold information as of 10/11/2020

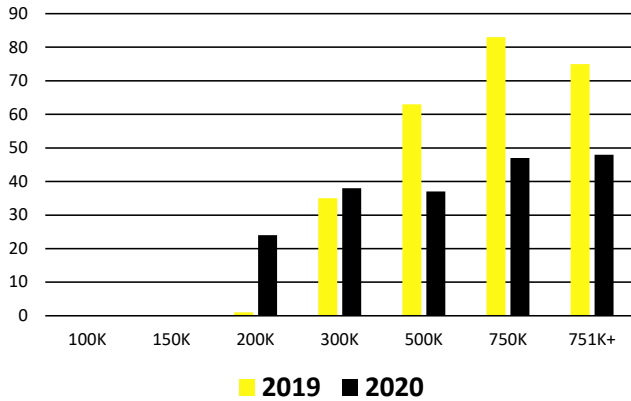
**CHICAGO TITLE**

# FRISCO

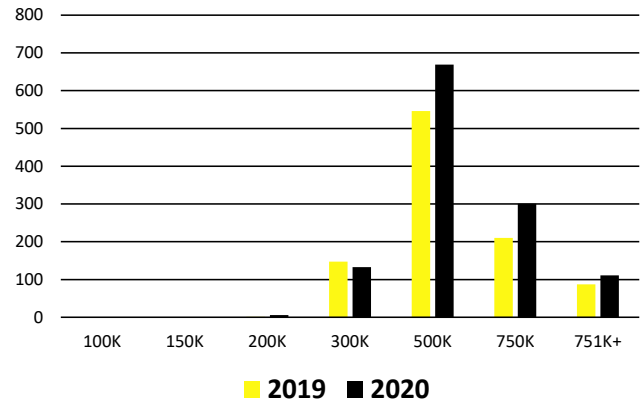
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 473,744,998	\$596,084,255
Number of Sales	992	1220
Median Sales Price	\$415,000	\$430,000

### DAYS ON THE MARKET FRISCO



### FRISCO MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

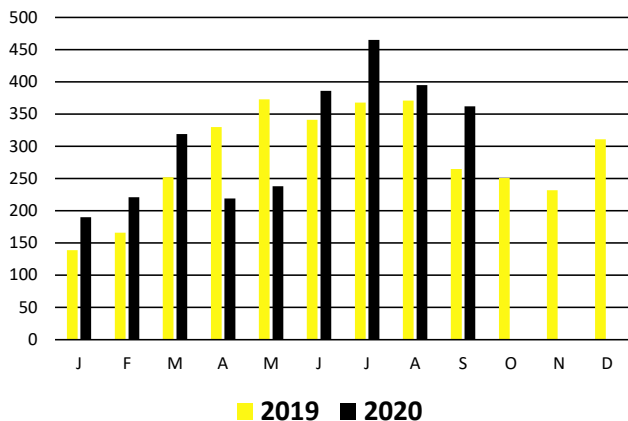
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	93.3%
\$201K-\$300K	98.9%
\$301K-\$500K	98.7%
\$501K-\$750K	98.0%
\$751k+	97.9%

### AVERAGE OVERPRICING

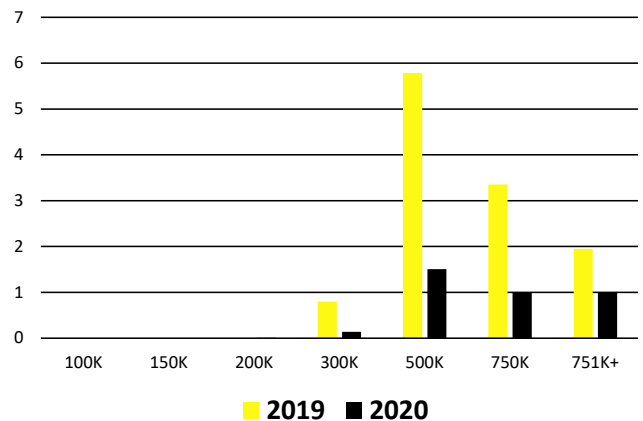
Original List Price to Sale Price

2019	1.0%
2020	1.1%

### FRISCO MONTHLY SALES



### FRISCO MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

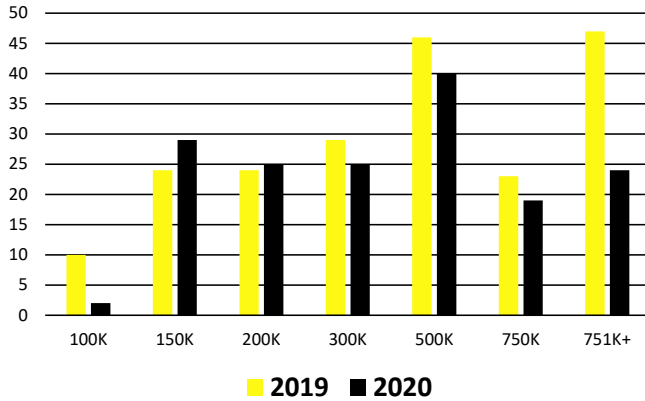
CHICAGO TITLE

# GARLAND

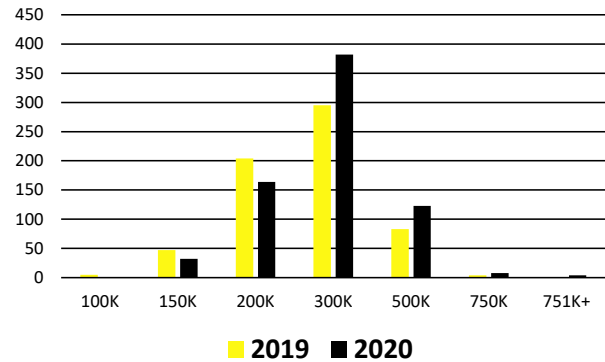
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 146,827,053	\$179,485,754
Number of Sales	639	714
Median Sales Price	\$215,000	\$230,000

### DAYS ON THE MARKET GARLAND



### GARLAND MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

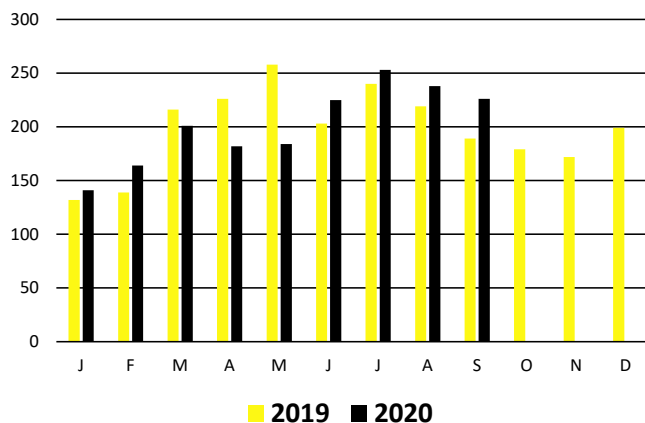
\$0-\$100K	100.0%
\$101K-\$150K	95.0%
\$151K-\$200K	99.1%
\$201K-\$300K	99.8%
\$301K-\$500K	99.0%
\$501K-\$750K	96.5%
\$751k+	97.7%

### AVERAGE OVERPRICING

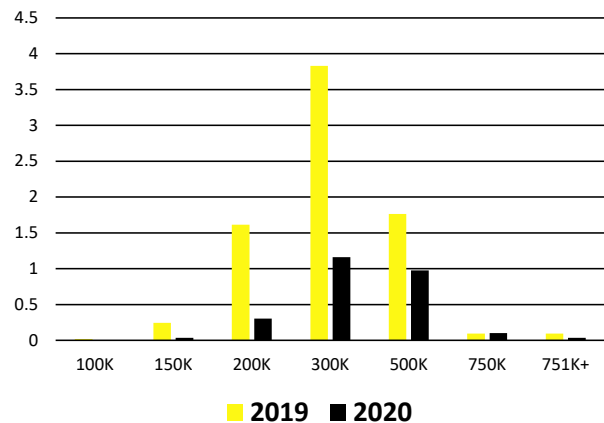
Original List Price to Sale Price

2019	1.1%
2020	1.0%

### GARLAND MONTHLY SALES



### GARLAND MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

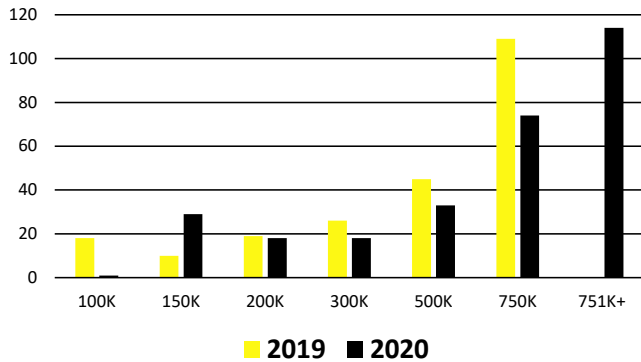
CHICAGO TITLE

# GRAND PRAIRIE

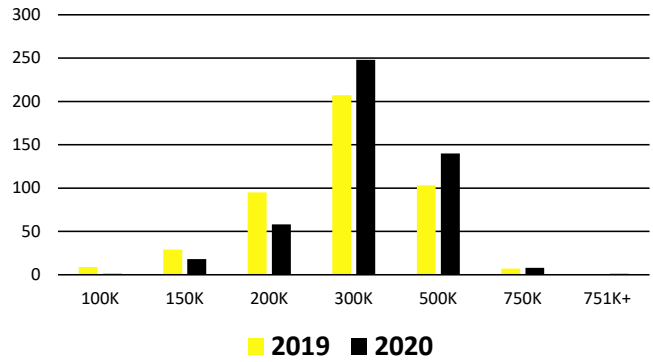
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 115,135,629	\$133,555,034
Number of Sales	450	475
Median Sales Price	\$244,900	\$267,000

**DAYS ON THE MARKET  
PRAIRIE**



**GRAND PRAIRIE MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

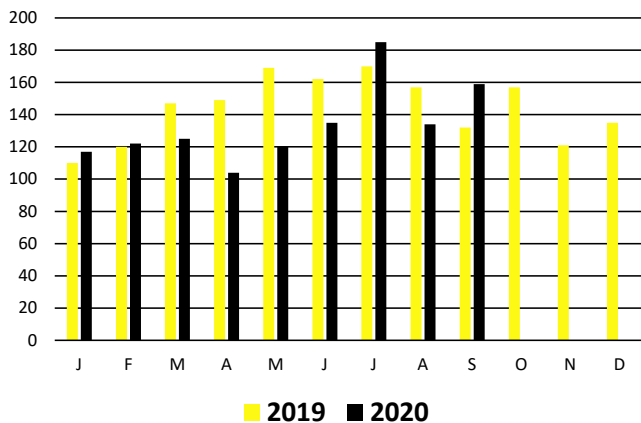
\$0-\$100K	100.0%
\$101K-\$150K	98.4%
\$151K-\$200K	100.3%
\$201K-\$300K	100.4%
\$301K-\$500K	99.3%
\$501K-\$750K	98.8%
\$751k-+	98.7%

**AVERAGE OVERPRICING**

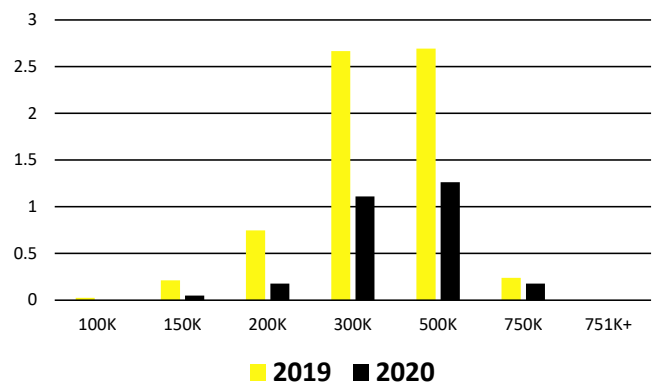
Original List Price to Sale Price

2019	1.0%
2020	1.0%

**GRAND PRAIRIE MONTHLY SALES**



**GRAND PRAIRIE MONTHS OF INVENTORY**



NTREIS Sold information as of 10/11/2020

**CHICAGO TITLE**

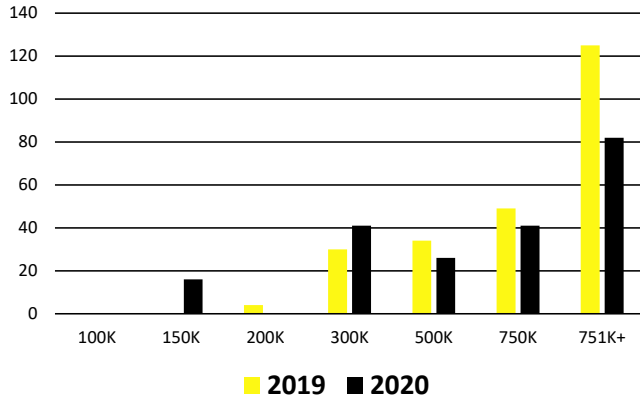


# GRAPEVINE

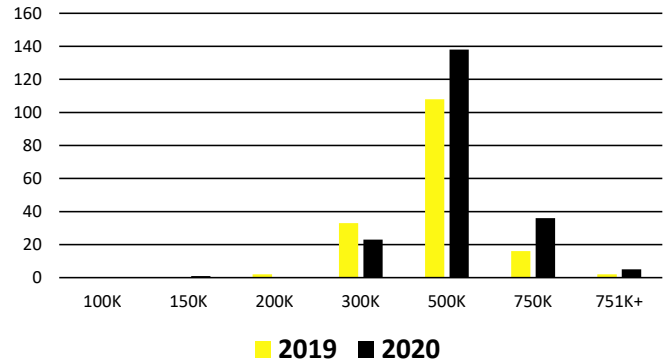
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 61,773,150	\$85,902,195
Number of Sales	161	203
Median Sales Price	\$360,000	\$390,000

### DAYS ON THE MARKET GRAPEVINE



### GRAPEVINE MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

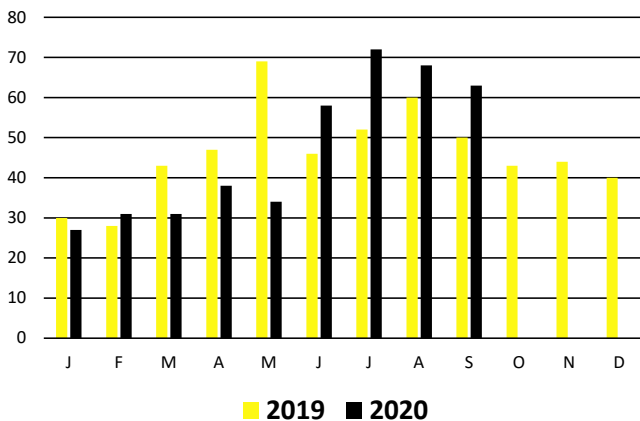
\$0-\$100K	NONE
\$101K-\$150K	75.0%
\$151K-\$200K	NONE
\$201K-\$300K	96.6%
\$301K-\$500K	99.7%
\$501K-\$750K	99.5%
\$751k+	95.9%

### AVERAGE OVERPRICING

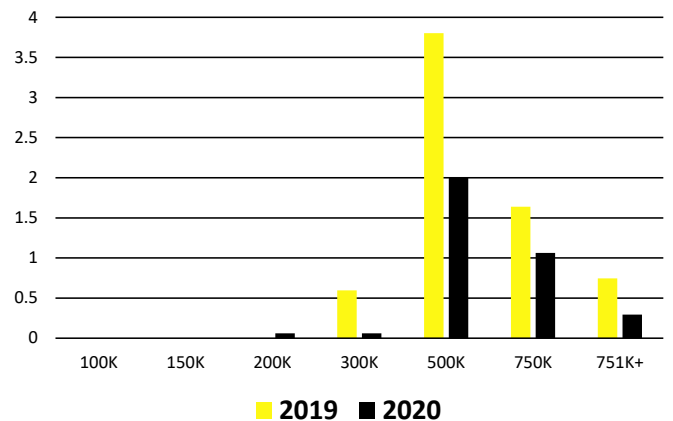
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### GRAPEVINE MONTHLY SALES



### GRAPEVINE MONTHS OF INVENTORY



Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

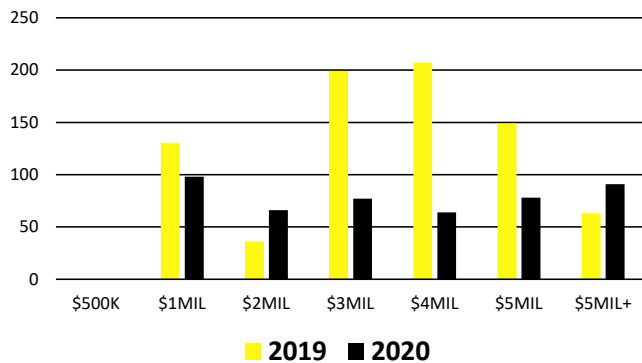
CHICAGO TITLE

# HIGHLAND PARK

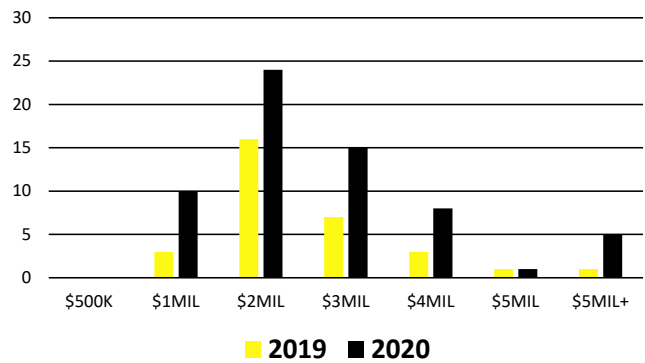
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 65,079,784	\$147,719,067
Number of Sales	31	63
Median Sales Price	\$1,825,709	\$1,853,000

**DAYS ON THE MARKET  
HIGHLAND PARK**



**HIGHLAND PARK MKT SHARE BY  
PRICE RANGE**



**SALE/LIST PRICE RATIO**

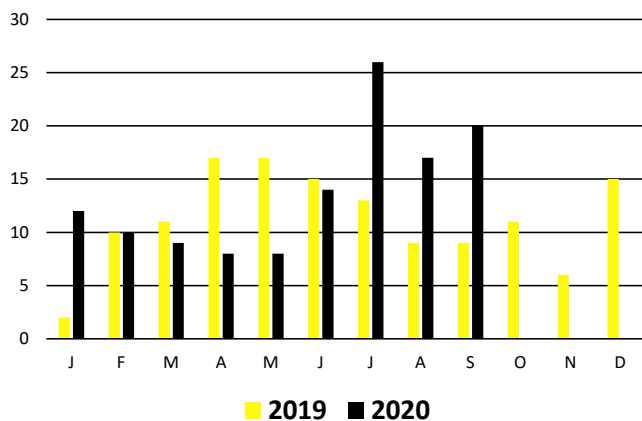
\$0-\$500K	NONE
\$501K-\$1MIL	97.3%
\$1MIL-\$2MIL	96.6%
\$2MIL-\$3MIL	95.3%
\$3MIL-\$4MIL	93.2%
\$4MIL-\$5MIL	96.1%
\$5MIL+	92.3%

**AVERAGE OVERPRICING**

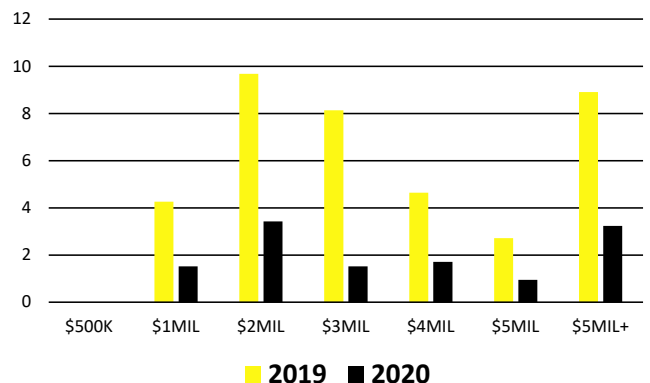
Original List Price to Sale Price

2019	1.4%
2020	1.2%

**HIGHLAND PARK MONTHLY SALES**



**HIGHLAND PARK MONTHS OF  
INVENTORY**



NTREIS Sold information as of 10/11/2020

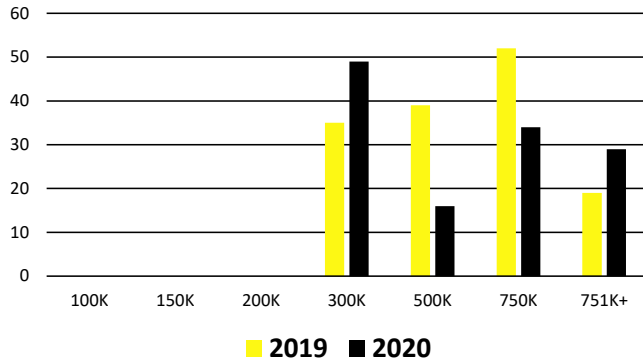
**CHICAGO TITLE**

# HIGHLAND VILLAGE

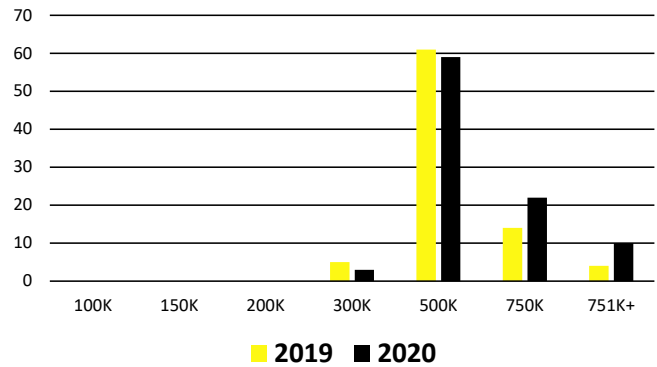
3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 37,667,336	\$47,589,775
Number of Sales	84	94
Median Sales Price	\$411,200	\$442,450

**DAYS ON THE MARKET  
HIGHLAND VILLAGE**



**HIGHLAND VLLAGE MKT SHARE BY  
PRICE RANGE**



**SALE/LIST PRICE RATIO**

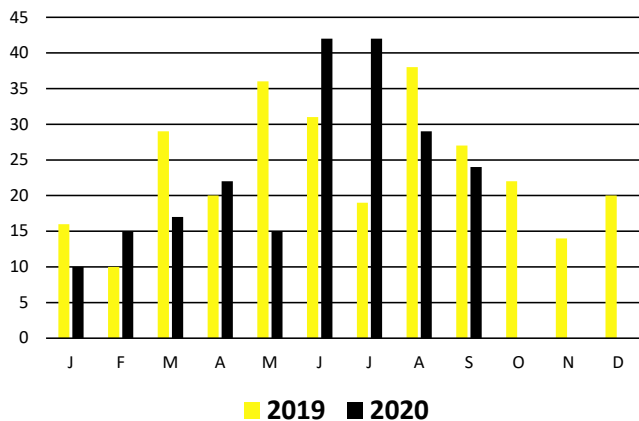
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	96.8%
\$301K-\$500K	100.0%
\$501K-\$750K	99.6%
\$751k+	99.8%

**AVERAGE OVERPRICING**

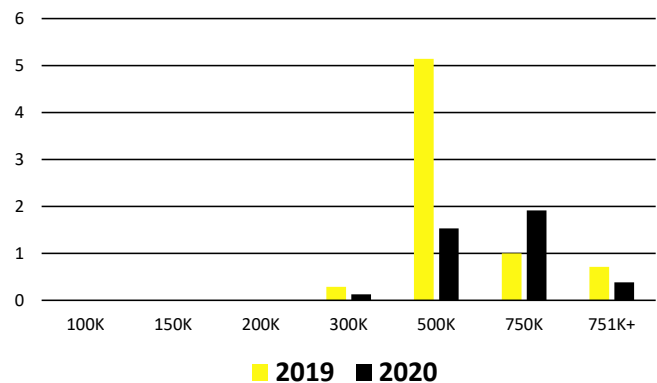
Original List Price to Sale Price

2019	1.1%
2020	1.0%

**HIGHLAND VILLAGE MONTHLY SALES**



**HIGHLAND VILLAGE MONTHS OF  
INVENTORY**



NTREIS Sold information as of 10/11/2020

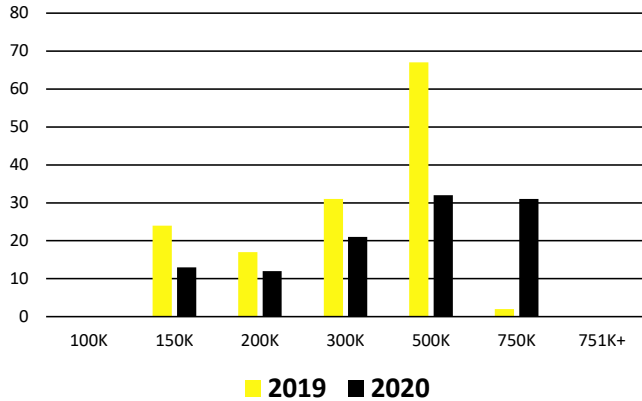
CHICAGO TITLE

# HURST

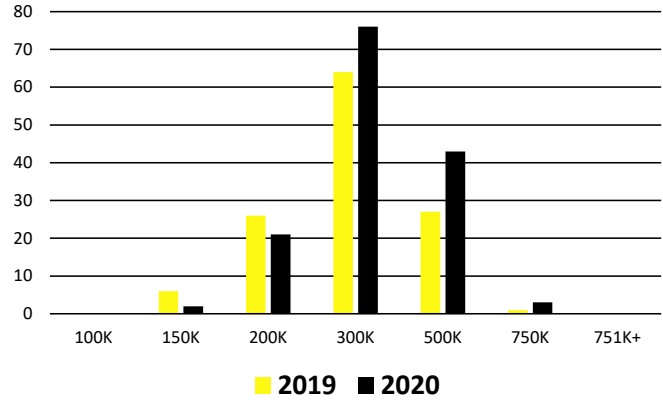
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 31,461,486	\$40,618,042
Number of Sales	124	145
Median Sales Price	\$242,000	\$258,000

### DAYS ON THE MARKET HURST



### HURST MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

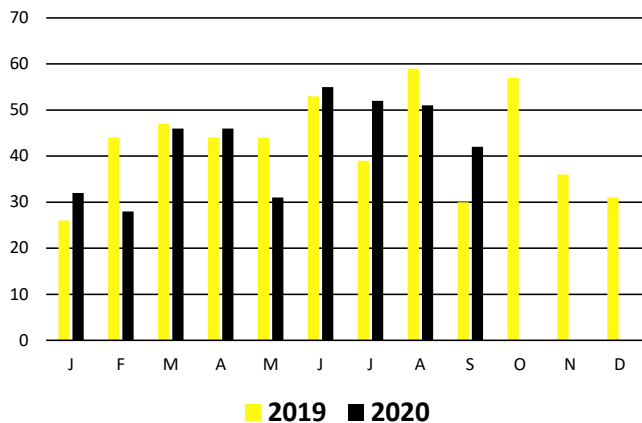
\$0-\$100K	NONE
\$101K-\$150K	94.8%
\$151K-\$200K	101.4%
\$201K-\$300K	99.9%
\$301K-\$500K	99.4%
\$501K-\$750K	100.5%
\$751k+	NONE

### AVERAGE OVERPRICING

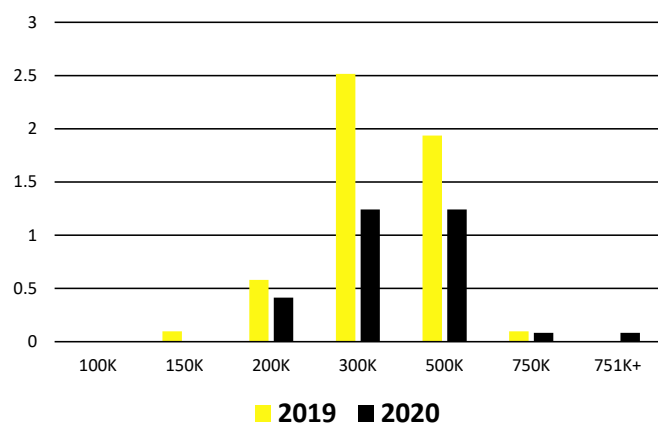
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### HURST MONTHLY NUMBERS



### HURST MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

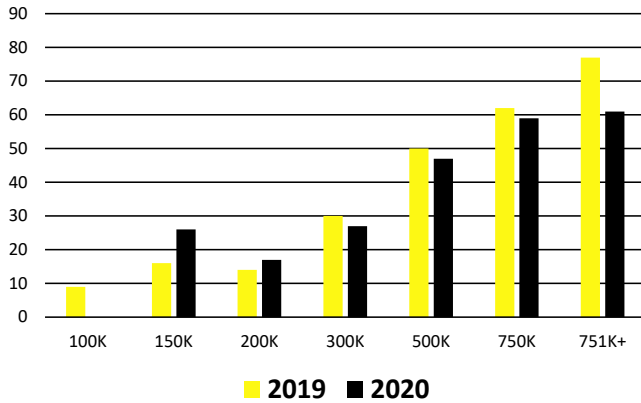
CHICAGO TITLE

# IRVING

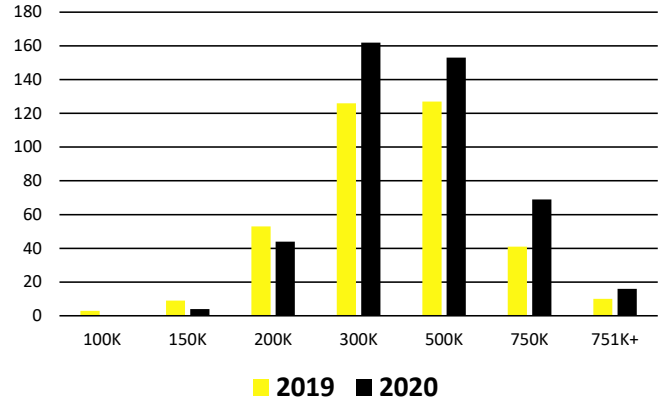
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 125,890,472	\$159,781,164
Number of Sales	369	448
Median Sales Price	\$299,000	\$310,500

### DAYS ON THE MARKET IRVING



### IRVING MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

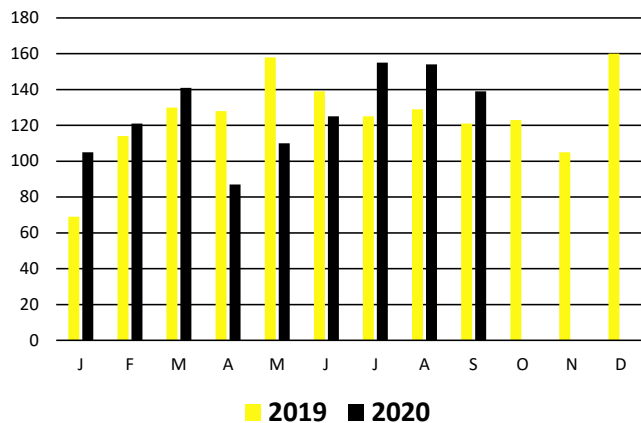
\$0-\$100K	NONE
\$101K-\$150K	98.4%
\$151K-\$200K	100.7%
\$201K-\$300K	99.6%
\$301K-\$500K	98.4%
\$501K-\$750K	97.3%
\$751k+	97.1%

### AVERAGE OVERPRICING

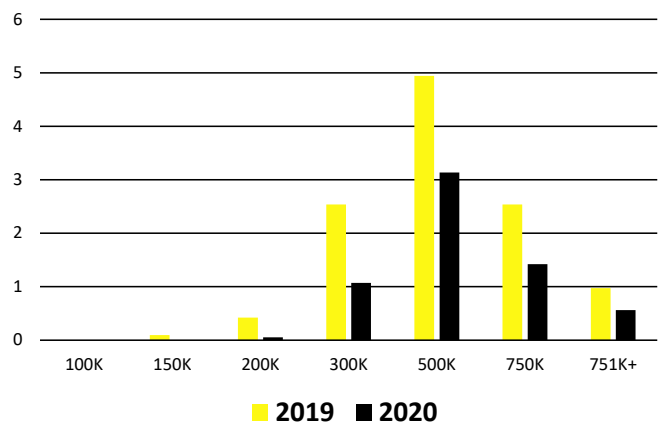
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### IRVING MONTHLY SALES



### IRVING MONTHS OF INVENTORY



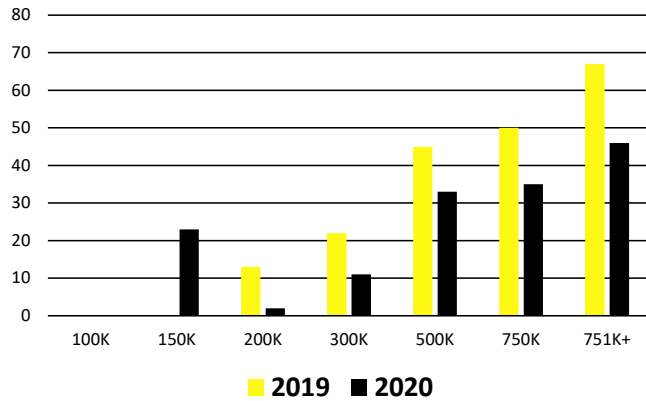
Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

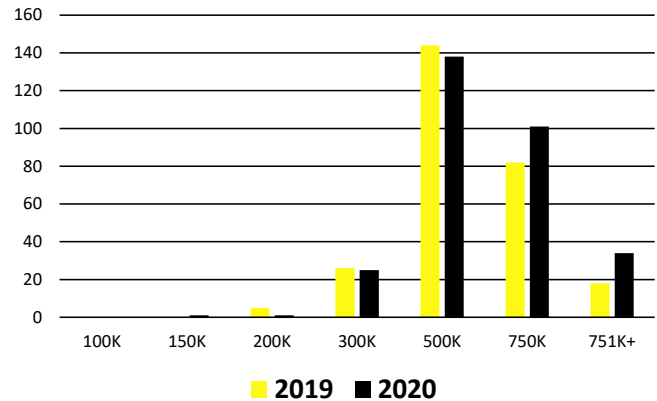
CHICAGO TITLE

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 129,844,460	\$154,151,648
Number of Sales	275	300
Median Sales Price	\$442,000	\$469,500

### DAYS ON THE MARKET KELLER



### KELLER MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

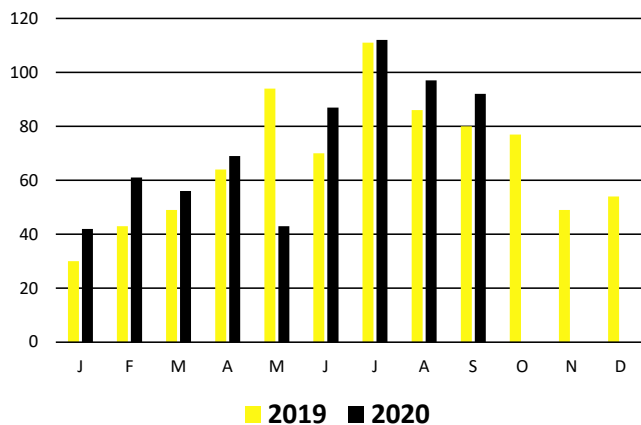
\$0-\$100K	NONE
\$101K-\$150K	87.0%
\$151K-\$200K	100.0%
\$201K-\$300K	99.4%
\$301K-\$500K	99.4%
\$501K-\$750K	99.5%
\$751k+	97.7%

### AVERAGE OVERPRICING

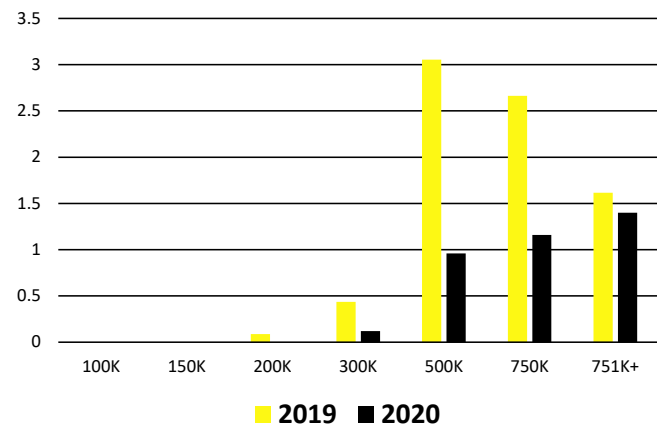
Original List Price to Sale Price

2019	1.0%
2020	1.1%

### KELLER MONTHLY SALES



### KELLER MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

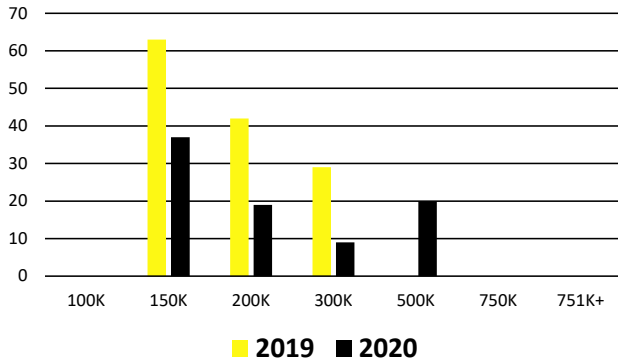
CHICAGO TITLE

# LAKE DALLAS

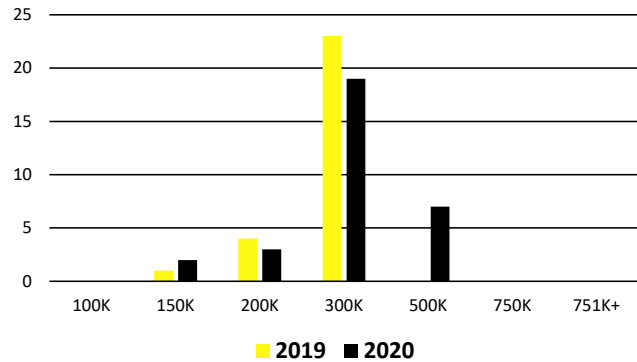
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 6,607,220	\$7,934,800
Number of Sales	28	31
Median Sales Price	\$239,250	\$255,000

**DAYS ON THE MARKET  
LAKE DALLAS**



**LAKE DALLAS MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

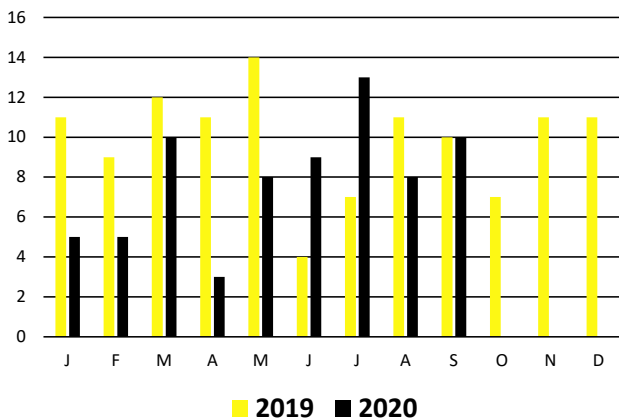
\$0-\$100K	NONE
\$101K-\$150K	97.2%
\$151K-\$200K	96.8%
\$201K-\$300K	100.5%
\$301K-\$500K	96.7%
\$501K-\$750K	NONE
\$751k+	NONE

**AVERAGE OVERPRICING**

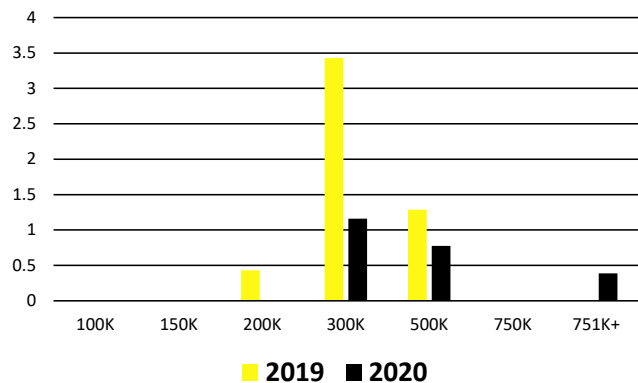
Original List Price to Sale Price

2019	1.0%
2020	1.1%

**LAKE DALLAS MONTHLY SALES**



**LAKE DALLAS MONTHS OF INVENTORY**



NTREIS Sold information as of 10/11/2020

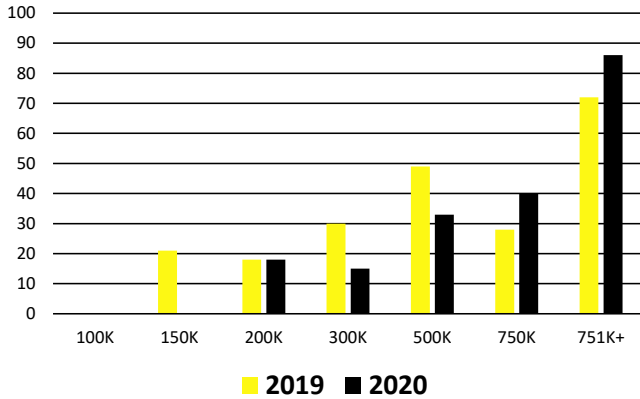
**CHICAGO TITLE**

# LEWISVILLE

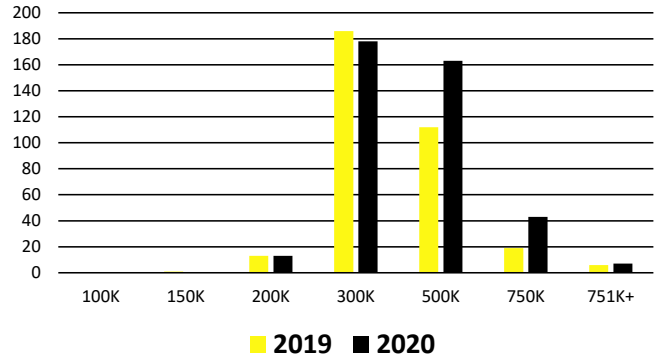
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 111,306,655	\$139,634,158
Number of Sales	337	404
Median Sales Price	\$285,000	\$307,995

### DAYS ON THE MARKET LEWISVILLE



### LEWISVILLE MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

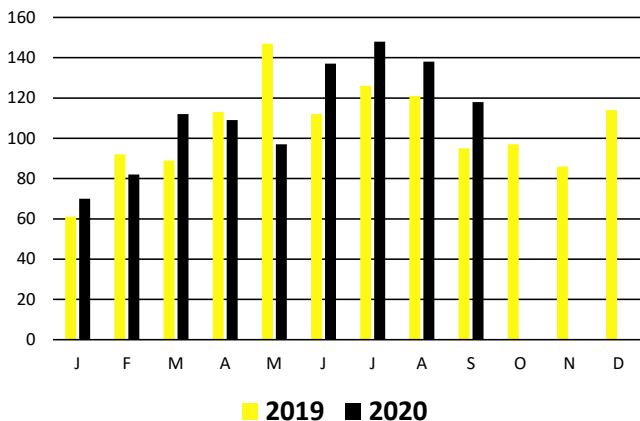
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	96.9%
\$201K-\$300K	100.0%
\$301K-\$500K	99.4%
\$501K-\$750K	98.6%
\$751k+	97.4%

### AVERAGE OVERPRICING

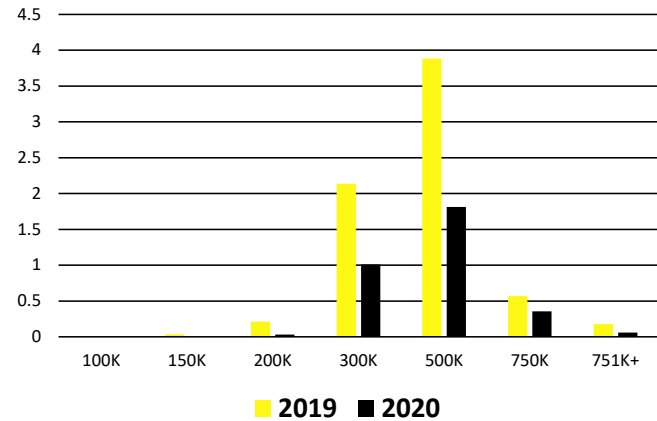
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### LEWISVILLE MONTHLY SALES



### LEWISVILLE MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

CHICAGO TITLE

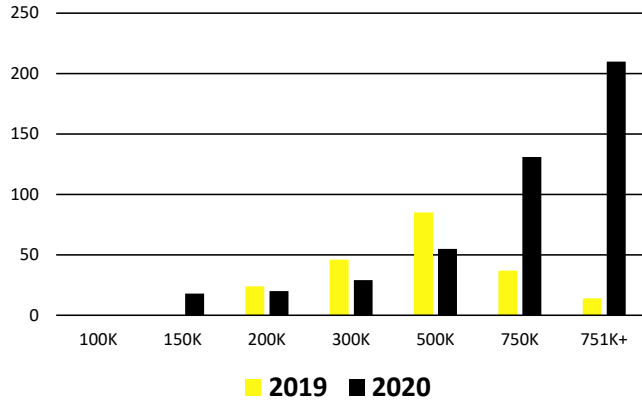


# LITTLE ELM

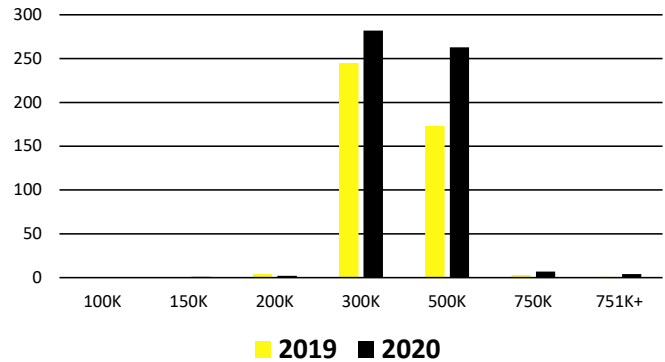
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 128,226,133	\$179,522,833
Number of Sales	426	559
Median Sales Price	\$282,025	\$299,990

### DAYS ON THE MARKET LITTLE ELM



### LITTLE ELM MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

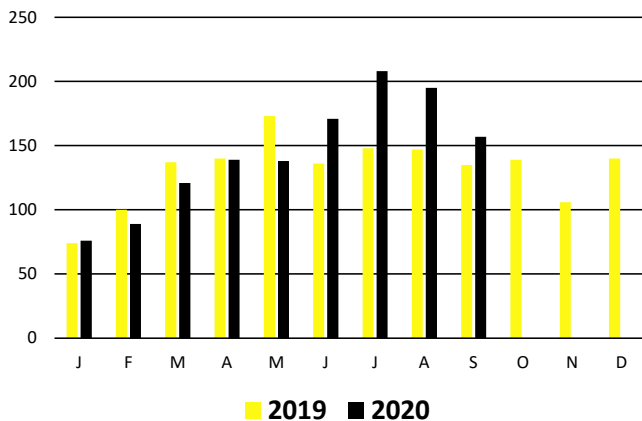
\$0-\$100K	NONE
\$101K-\$150K	93.2%
\$151K-\$200K	92.6%
\$201K-\$300K	99.6%
\$301K-\$500K	98.2%
\$501K-\$750K	94.9%
\$751k+	90.4%

### AVERAGE OVERPRICING

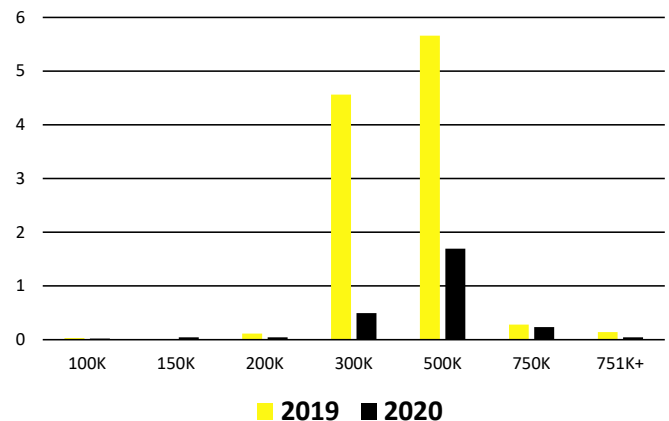
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### LITTLE ELM MONTHLY SALES



### LITTLE ELM MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

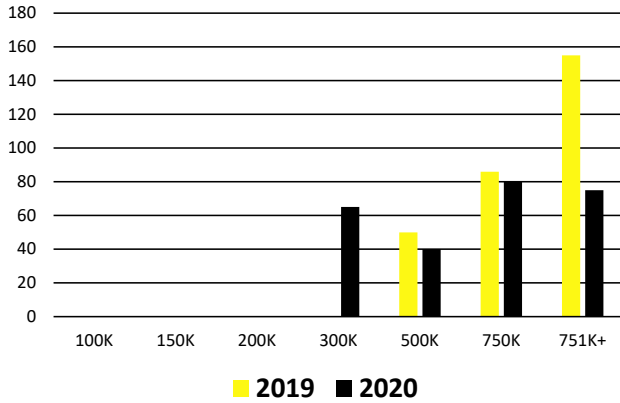
CHICAGO TITLE

# LUCAS

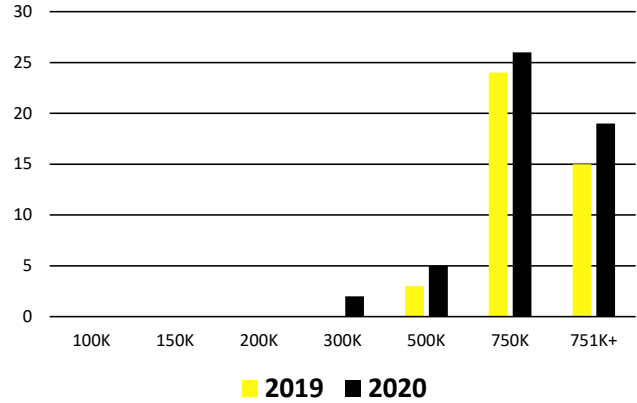
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 30,483,574	\$39,166,466
<b>Number of Sales</b>	42	52
<b>Median Sales Price</b>	\$712,500	\$697,500

**DAYS ON THE MARKET LUCAS**



**LUCAS MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

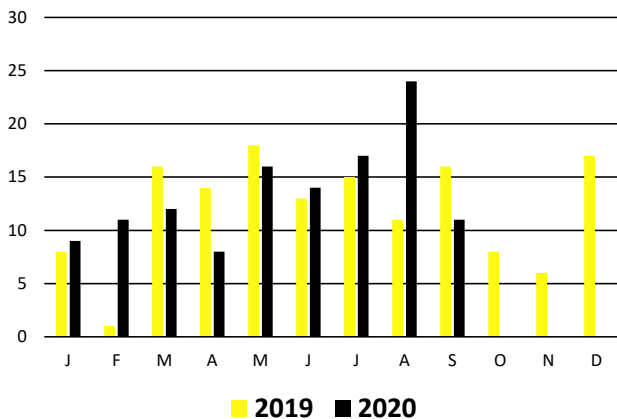
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	92.6%
\$301K-\$500K	98.0%
\$501K-\$750K	97.7%
\$751k+	97.9%

**AVERAGE OVERPRICING**

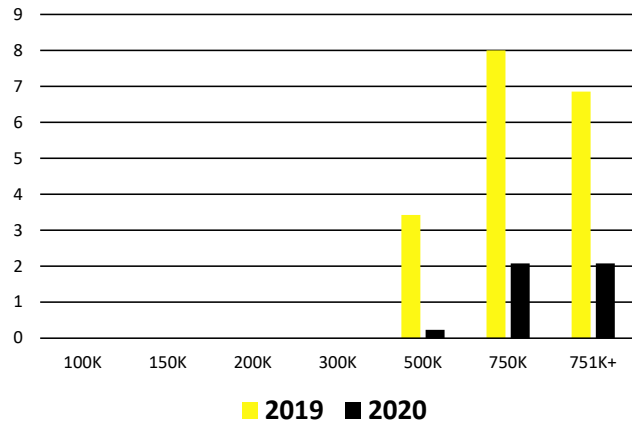
Original List Price to Sale Price

2019	0.7%
2020	1.5%

**LUCAS MONTHLY SALES**



**LUCAS MONTHS OF INVENTORY**



NTREIS Sold information as of 10/11/2020

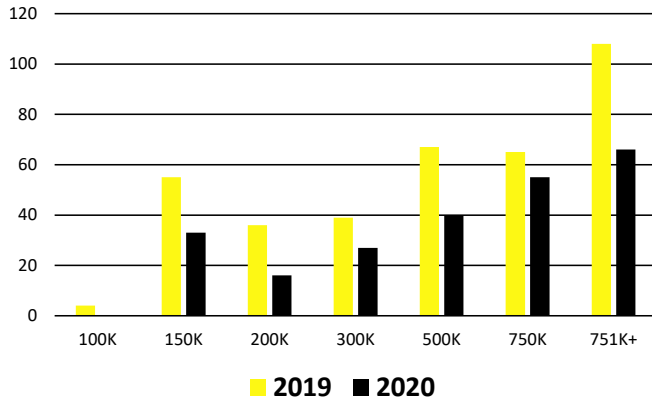
**CHICAGO TITLE**

# MCKINNEY

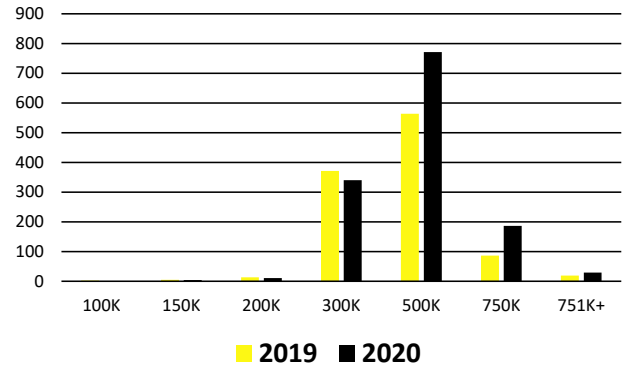
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 380,090,321	\$527,947,050
Number of Sales	1060	1341
Median Sales Price	\$326,000	\$363,000

### DAYS ON THE MARKET MCKINNEY



### MCKINNEY MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

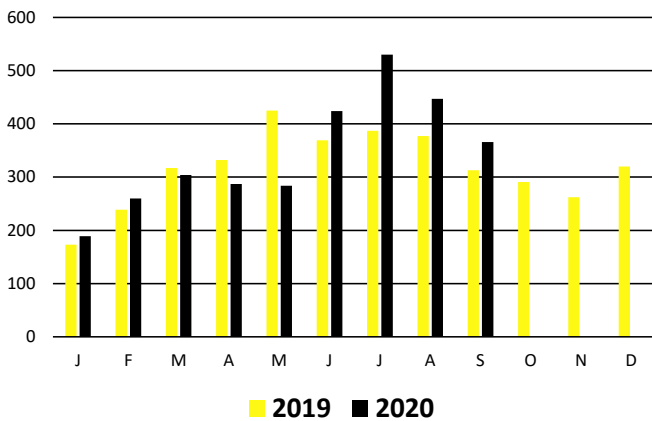
\$0-\$100K	NONE
\$101K-\$150K	92.6%
\$151K-\$200K	99.2%
\$201K-\$300K	99.2%
\$301K-\$500K	98.9%
\$501K-\$750K	98.7%
\$751k+	96.8%

### AVERAGE OVERPRICING

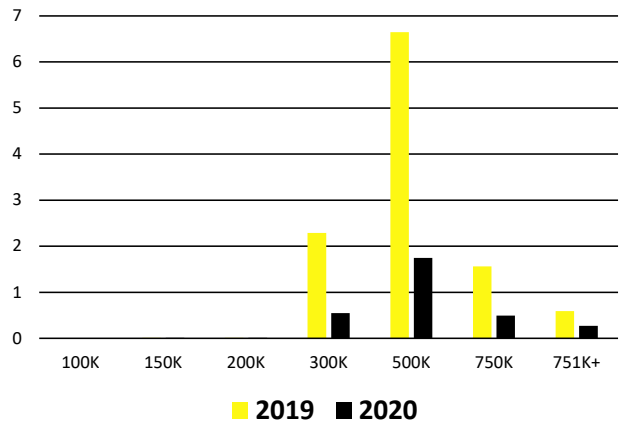
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### MCKINNEY MONTHLY SALES



### MCKINNEY MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

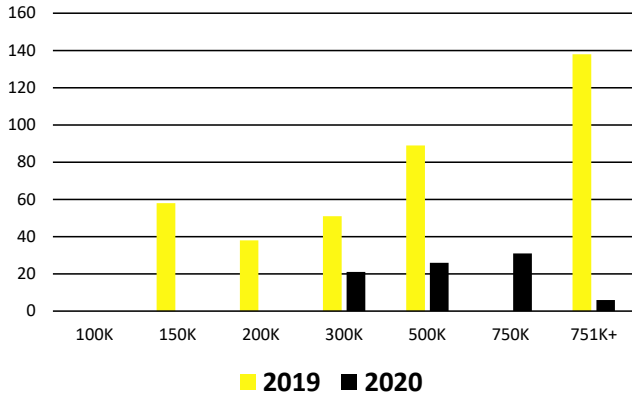
CHICAGO TITLE

# MELISSA

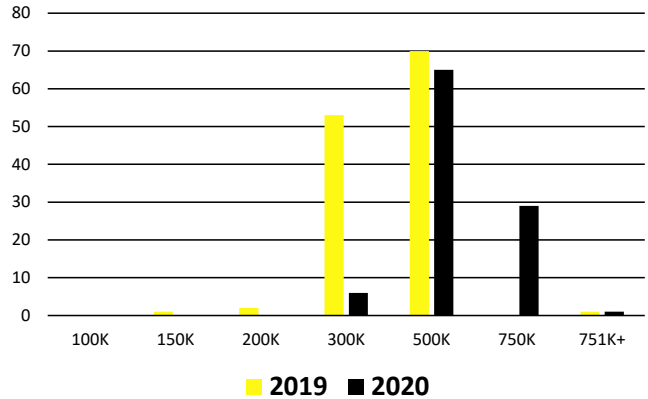
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 40,008,361	\$64,653,333
Number of Sales	127	191
Median Sales Price	\$309,385	\$321,000

**DAYS ON THE MARKET MELISSA**



**MELISSA MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

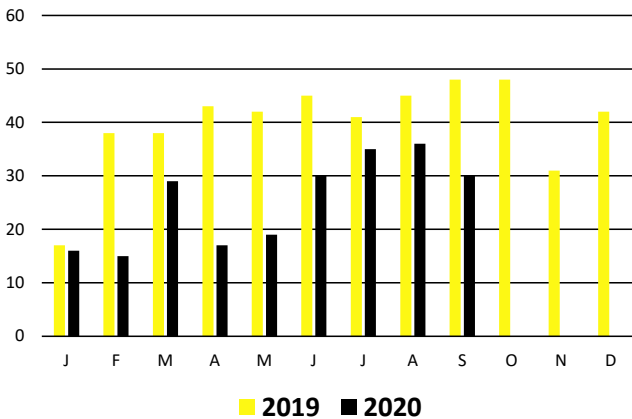
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	90.5%
\$201K-\$300K	99.2%
\$301K-\$500K	98.5%
\$501K-\$750K	98.3%
\$751k-+	98.9%

**AVERAGE OVERPRICING**

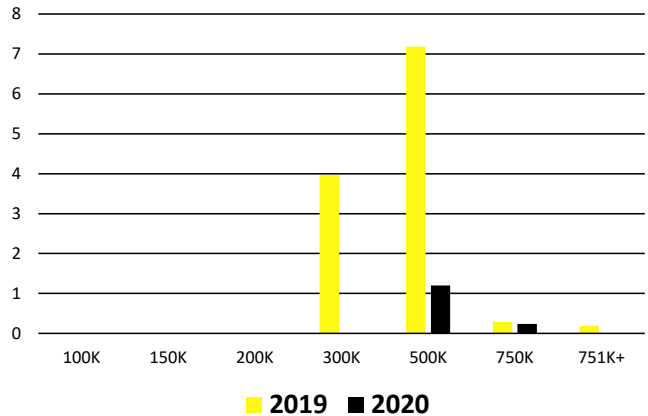
Original List Price to Sale Price

2019	1.0%
2020	1.1%

**MELISSA MONTHLY SALES**



**MELISSA MONTHS OF INVENTORY**



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

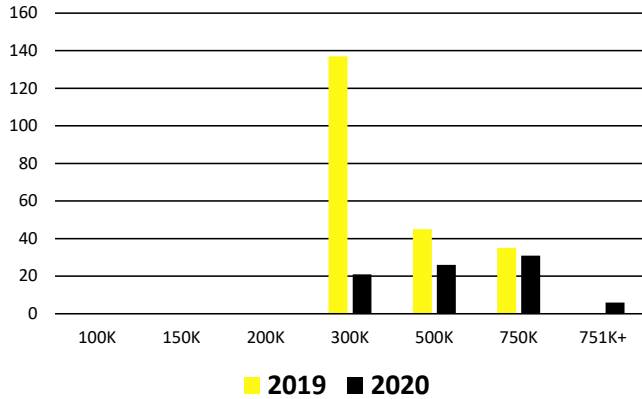
**CHICAGO TITLE**

# MURPHY

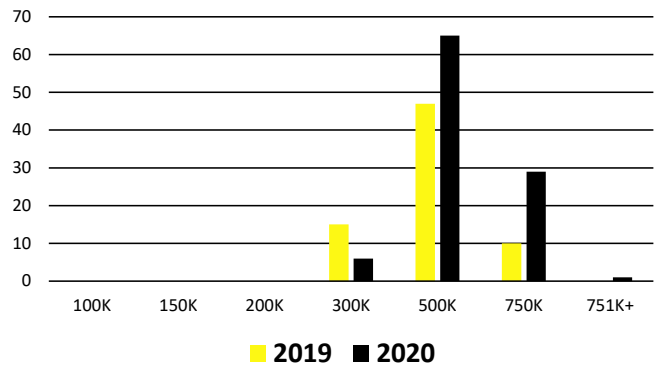
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 27,843,765	\$44,673,851
Number of Sales	72	100
Median Sales Price	\$357,250	\$433,000

### DAYS ON THE MARKET MURPHY



### MURPHY MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

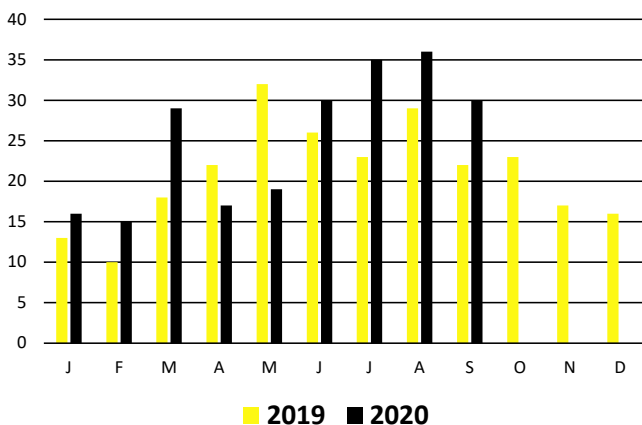
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	95.3%
\$301K-\$500K	99.1%
\$501K-\$750K	98.9%
\$751k+	100.0%

### AVERAGE OVERPRICING

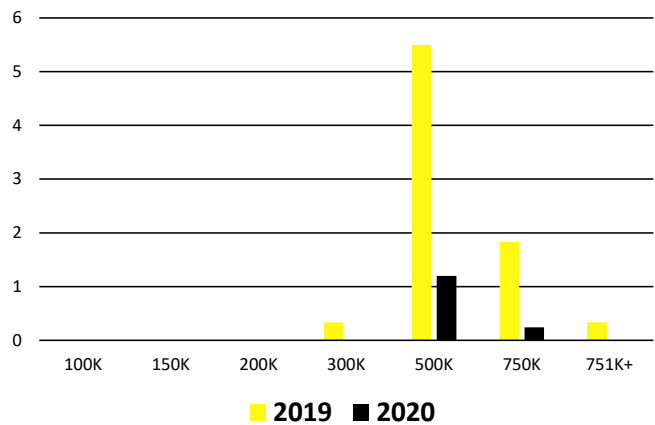
Original List Price to Sale Price

2019	1.1%
2020	1.0%

### MURPHY MONTHLY SALES



### MURPHY MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

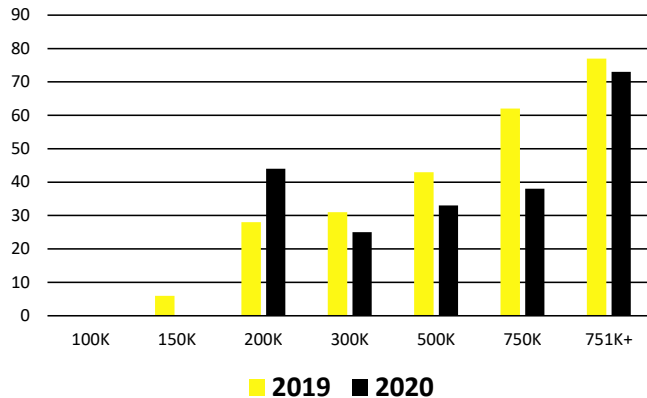
CHICAGO TITLE

# PLANO

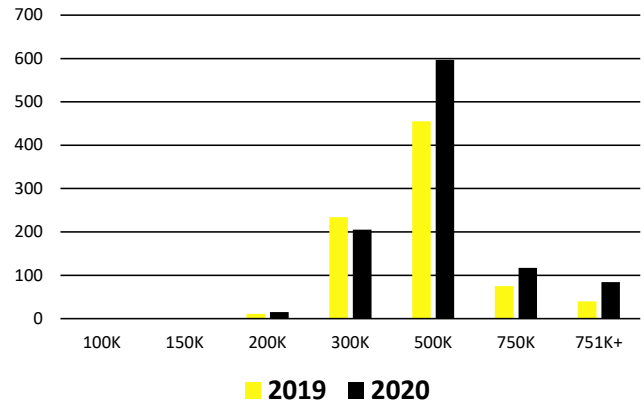
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 329,030,938	\$456,101,435
Number of Sales	817	1019
Median Sales Price	\$350,000	\$372,560

### DAYS ON THE MARKET PLANO



### PLANO MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

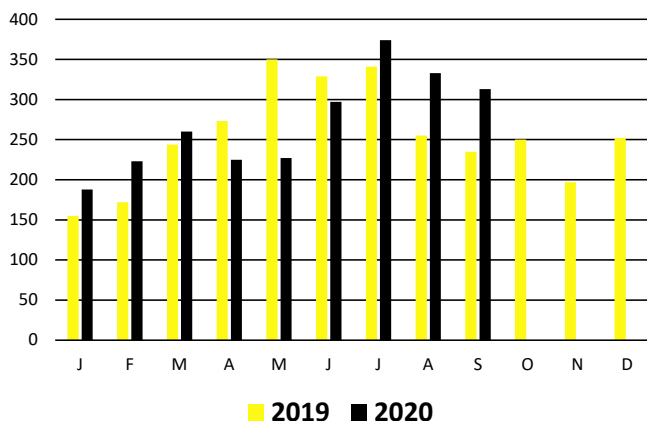
\$0-\$100K	NONE
\$101K-\$150K	100.0%
\$151K-\$200K	91.5%
\$201K-\$300K	98.9%
\$301K-\$500K	99.5%
\$501K-\$750K	98.8%
\$751k-+	96.5%

### AVERAGE OVERPRICING

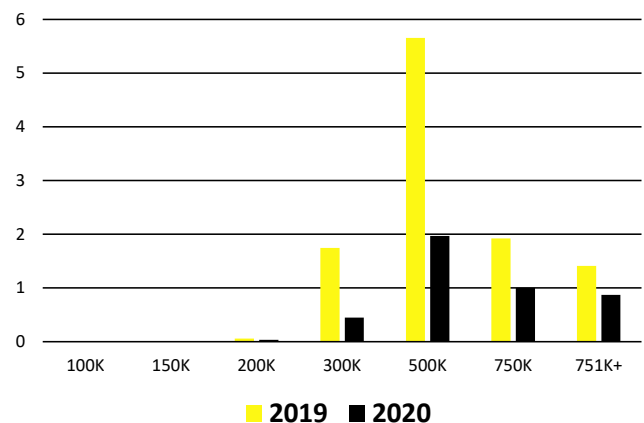
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### PLANO MONTHLY SALES



### PLANO MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

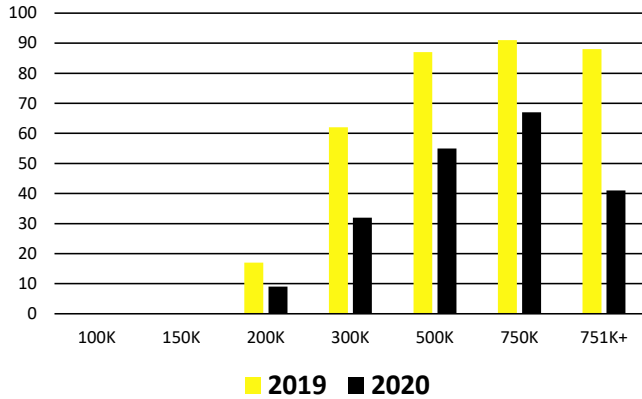
CHICAGO TITLE

# PROSPER

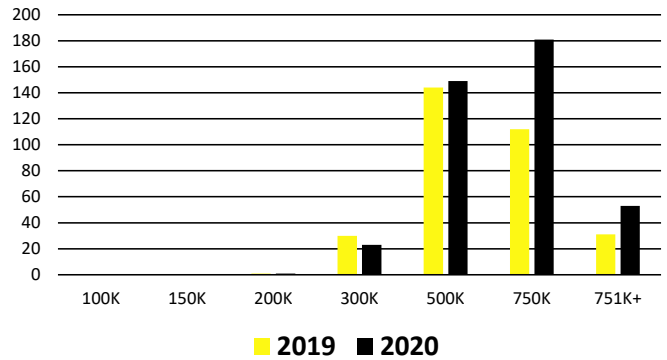
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 165,208,790	\$226,535,095
Number of Sales	318	407
Median Sales Price	\$485,700	\$525,000

### DAYS ON THE MARKET PROSPER



### PROSPER MARKET SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

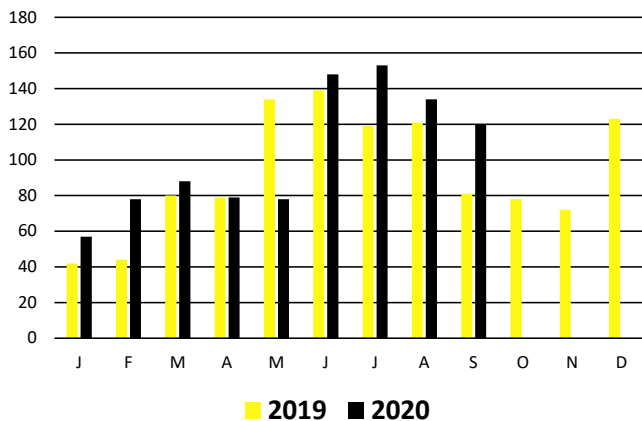
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	83.2%
\$201K-\$300K	98.7%
\$301K-\$500K	98.1%
\$501K-\$750K	97.7%
\$751k+	98.8%

### AVERAGE OVERPRICING

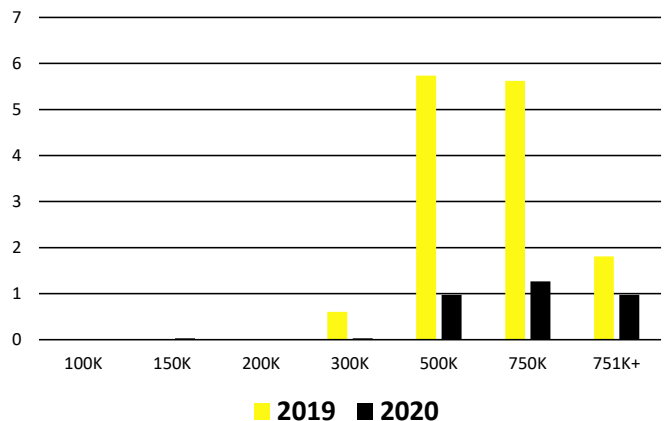
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### PROSPER MONTHLY SALES



### PROSPER MONTHS OF INVENTORY



NTREIS Sold information as of 10/11/2020

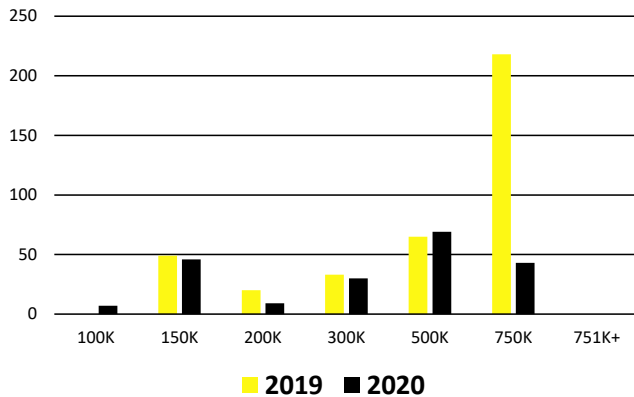
CHICAGO TITLE

# PRINCETON

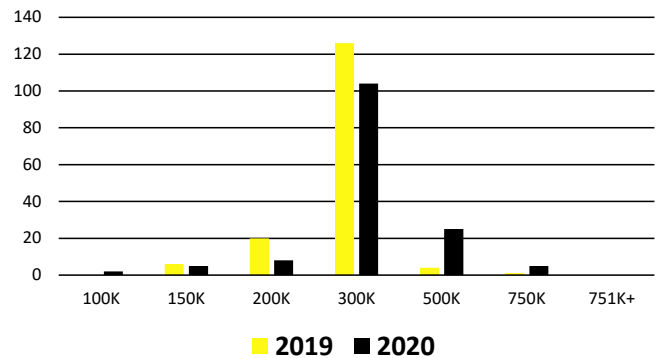
## 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 35,900,087	\$40,393,802
Number of Sales	157	149
Median Sales Price	\$226,450	\$250,500

### DAYS ON THE MARKET PRINCETON



### PRINCETON MARKET SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

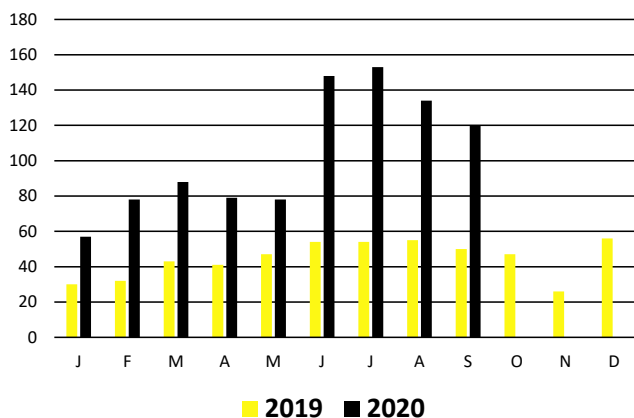
\$0-\$100K	90.0%
\$101K-\$150K	94.8%
\$151K-\$200K	98.9%
\$201K-\$300K	99.1%
\$301K-\$500K	98.0%
\$501K-\$750K	97.6%
\$751k+	NONE

### AVERAGE OVERPRICING

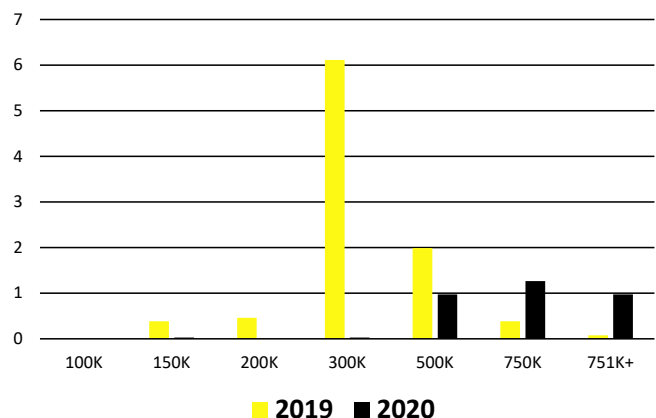
Original List Price to Sale Price

2019	1.0%
2020	1.0%

### PRINCETON MONTHLY SALES



### PRINCETON MONTHS OF INVENTORY



Inventory not shown where no sales

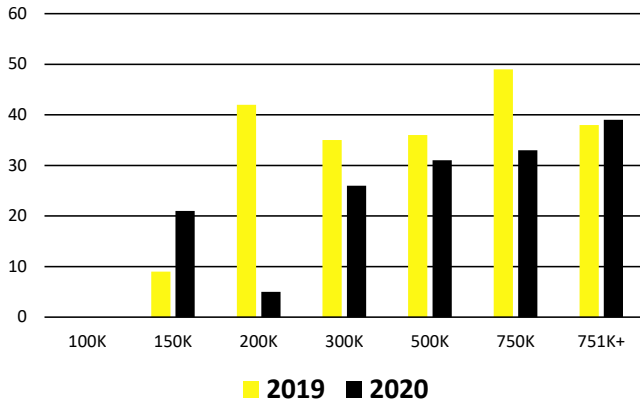
NTRIS Sold information as of 10/11/2020

CHICAGO TITLE

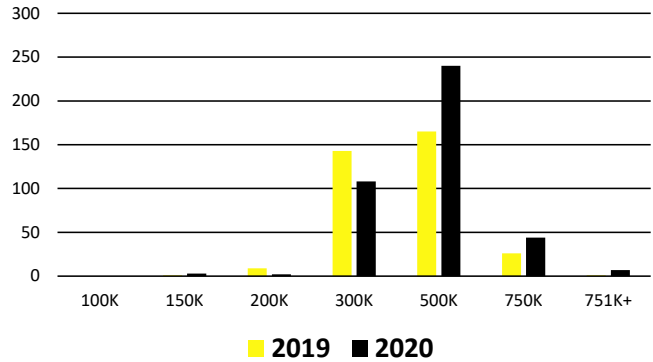


	<u>2019</u>	<u>2020</u>
<b>Total Sold Volume</b>	\$ 117,185,935	\$150,442,704
<b>Number of Sales</b>	345	404
<b>Median Sales Price</b>	\$315,000	\$339,950

**DAYS ON THE MARKET RICHARDSON**



**RICHARDSON MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

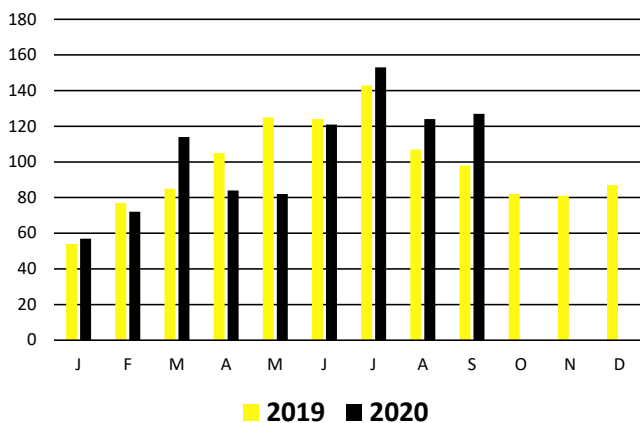
\$0-\$100K	NONE
\$101K-\$150K	79.3%
\$151K-\$200K	102.9%
\$201K-\$300K	98.8%
\$301K-\$500K	99.4%
\$501K-\$750K	97.8%
\$751k+	97.6%

**AVERAGE OVERPRICING**

Original List Price to Sale Price

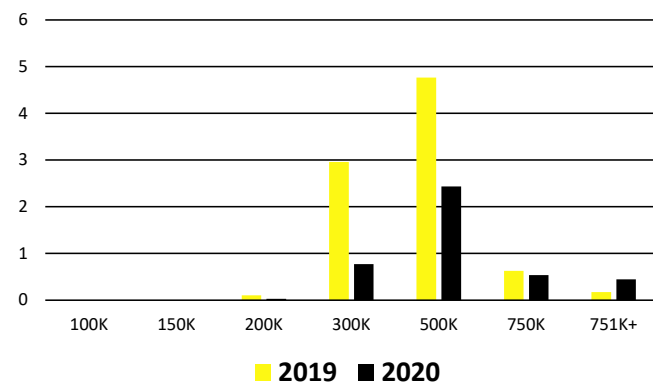
2019	1.0%
2020	1.1%

**RICHARDSON MONTHLY SALES**



Inventory not shown where no sales

**RICHARDSON MONTHS OF INVENTORY**



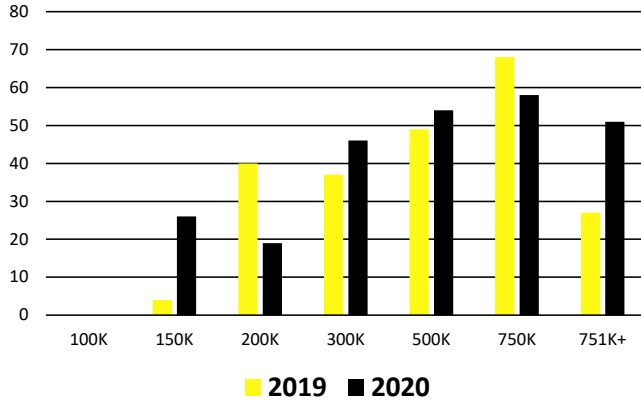
NTREIS Sold information as of 10/11/2020

# ROCKWALL

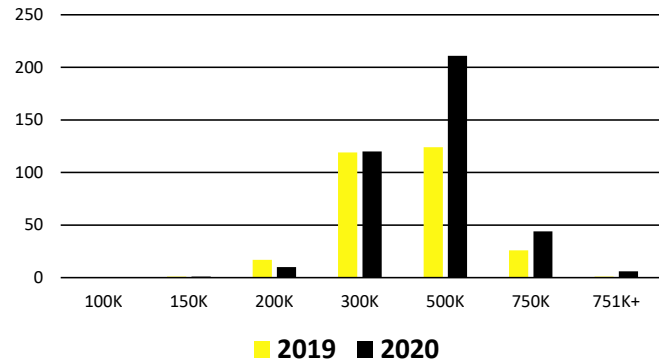
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 97,892,056	\$145,418,890
Number of Sales	288	392
Median Sales Price	\$310,000	\$344,950

### DAYS ON THE MARKET ROCKWALL



### ROCKWALL MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

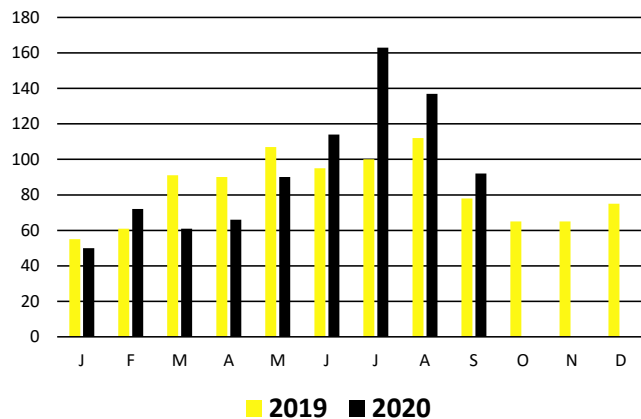
\$0-\$100K	NONE
\$101K-\$150K	76.9%
\$151K-\$200K	96.3%
\$201K-\$300K	98.9%
\$301K-\$500K	98.6%
\$501K-\$750K	98.6%
\$751k+	105.3%

### AVERAGE OVERPRICING

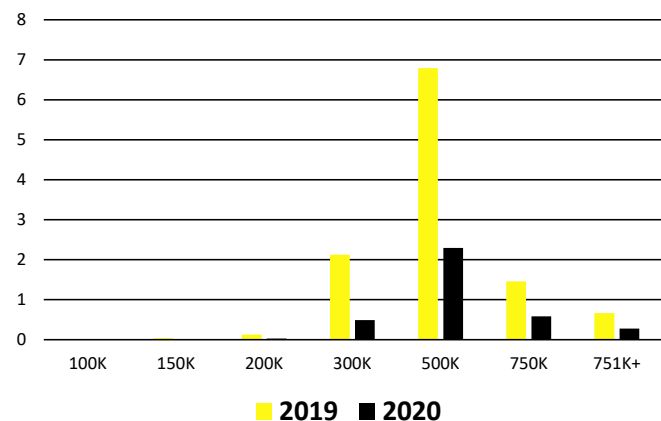
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### ROCKWALL MONTHLY SALES



### ROCKWALL MONTHS OF INVENTORY



Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

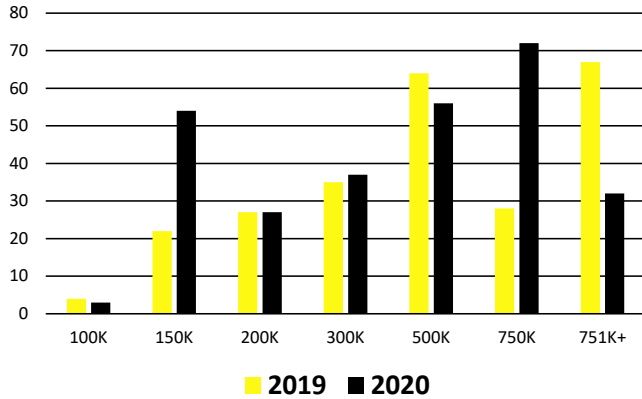
CHICAGO TITLE

# ROWLETT

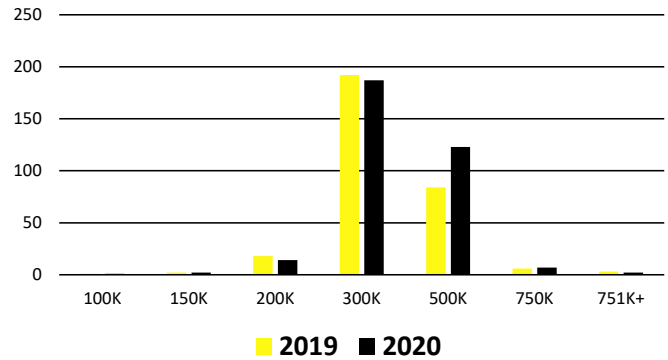
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 88,099,655	\$101,770,805
Number of Sales	306	336
Median Sales Price	\$265,000	\$285,750

### DAYS ON THE MARKET ROWLETT



### ROWLETT MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

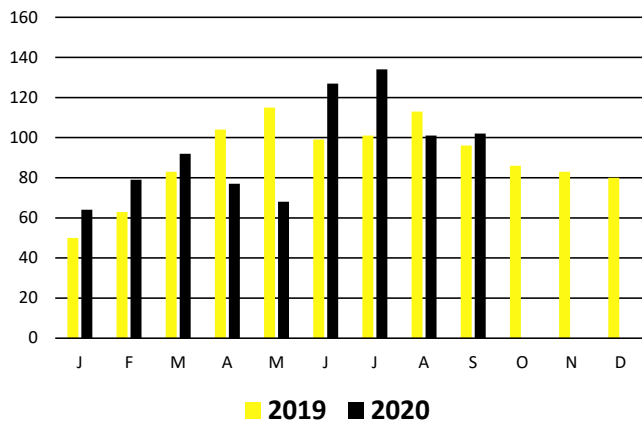
\$0-\$100K	100.6%
\$101K-\$150K	99.6%
\$151K-\$200K	98.1%
\$201K-\$300K	99.3%
\$301K-\$500K	98.7%
\$501K-\$750K	97.1%
\$751k+	98.0%

### AVERAGE OVERPRICING

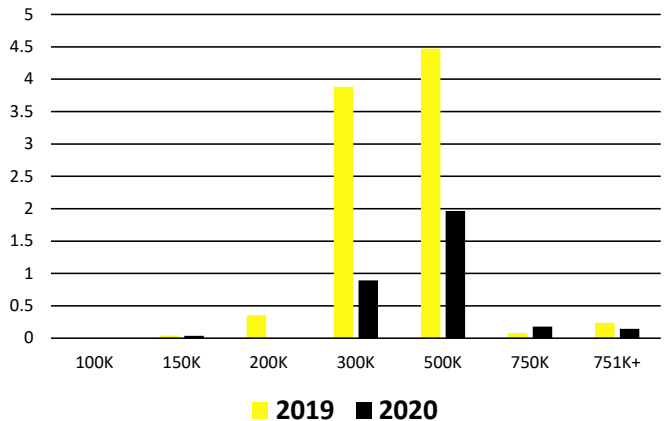
Original List Price to Sale Price

2019	1.0%
2020	1.5%

### ROWLETT MONTHLY SALES



### ROWLETT MONTHS OF INVENTORY

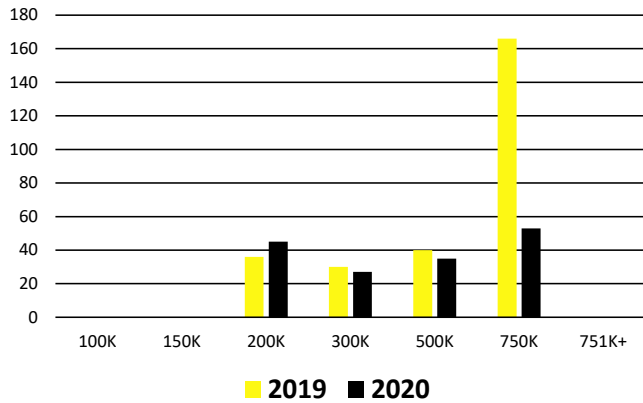


NTREIS Sold information as of 10/11/2020

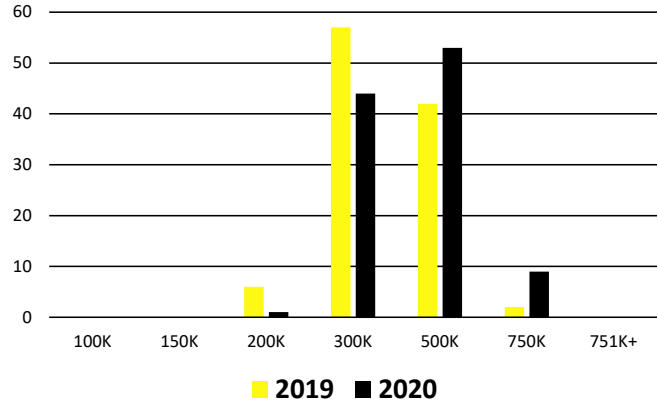
CHICAGO TITLE

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 33,232,300	\$37,191,372
Number of Sales	107	107
Median Sales Price	\$290,000	\$326,900

**DAYS ON THE MARKET SACHSE**



**SACHSE MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

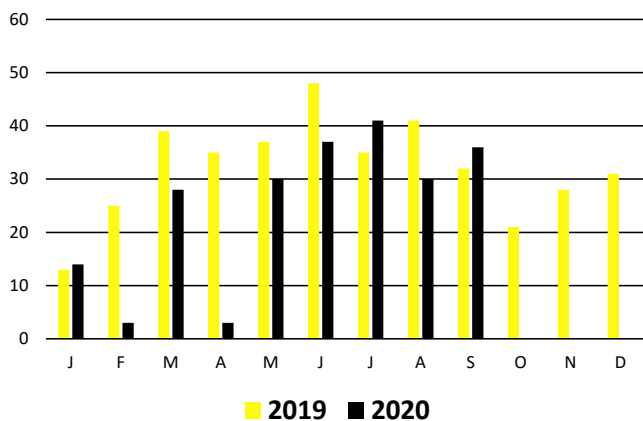
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	63.6%
\$201K-\$300K	100.5%
\$301K-\$500K	98.8%
\$501K-\$750K	98.8%
\$751k+	NONE

**AVERAGE OVERPRICING**

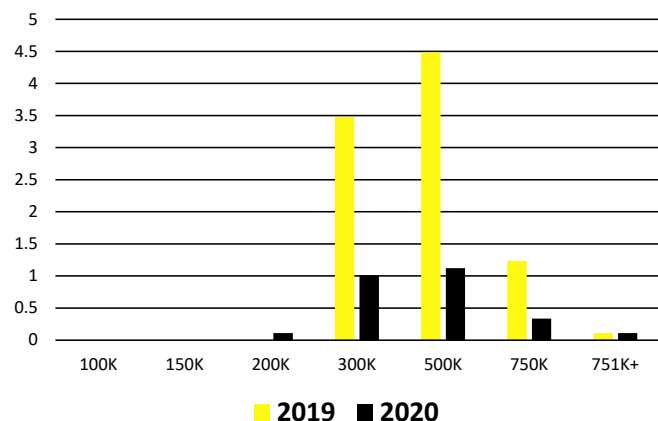
Original List Price to Sale Price

2019	1.0%
2020	1.0%

**SACHSE MONTHLY SALES**



**SACHSE MONTHS OF INVENTORY**



Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

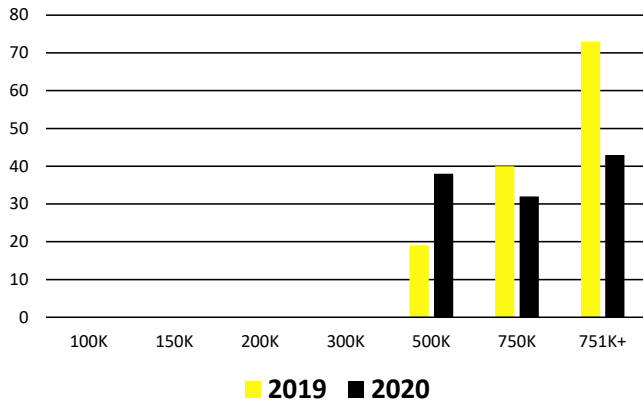
**CHICAGO TITLE**

# SOUTHLAKE

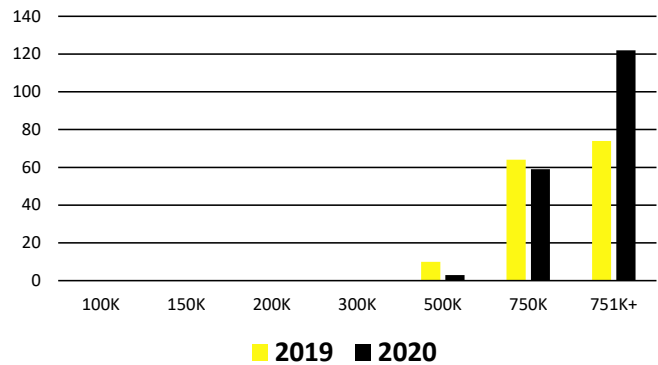
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 129,652,848	\$172,357,500
Number of Sales	148	184
Median Sales Price	\$751,500	\$827,050

### DAYS ON THE MARKET SOUTHLAKE



### SOUTHLAKE MKT SHARE BY PRICE RANGE



### SALE/LIST PRICE RATIO

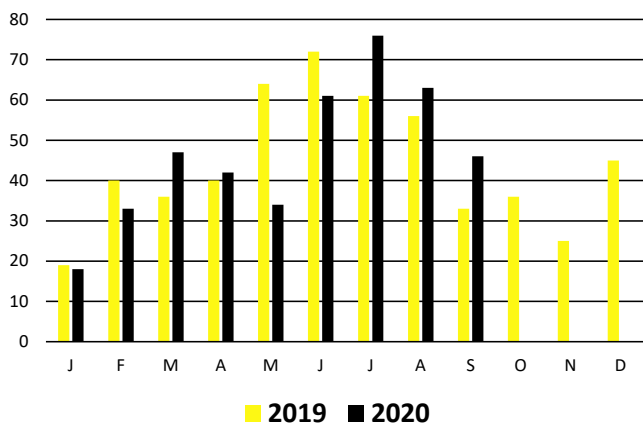
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	NONE
\$301K-\$500K	95.6%
\$501K-\$750K	99.0%
\$751k+	98.0%

### AVERAGE OVERPRICING

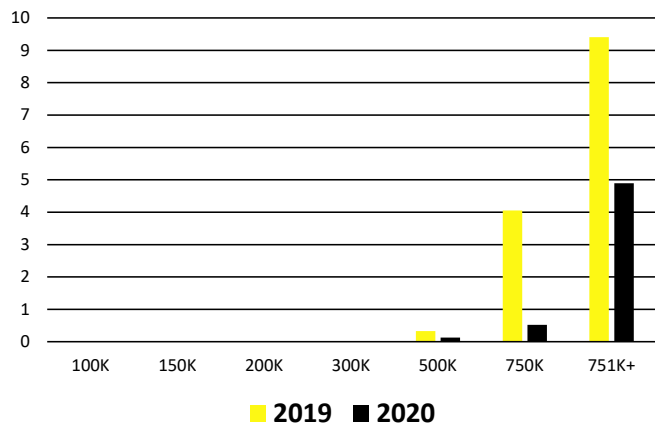
Original List Price to Sale Price

2019	1.1%
2020	1.1%

### SOUTHLAKE MONTHLY SALES



### SOUTHLAKE MONTHS OF INVENTORY



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

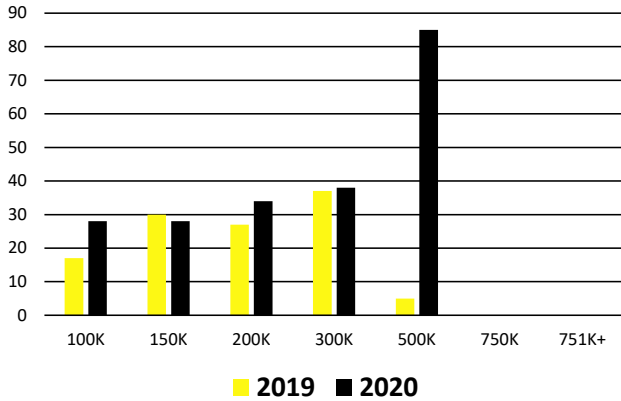
CHICAGO TITLE

# SOUTH OAK CLIFF (AREA 15)

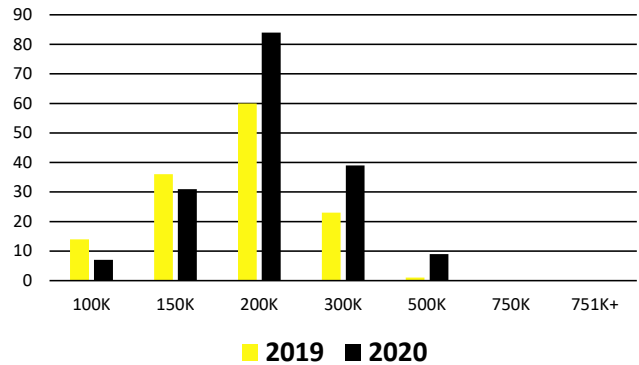
3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 22,320,399	\$31,798,798
Number of Sales	134	170
Median Sales Price	\$165,500	\$180,200

**DAYS ON THE MARKET S OAK CLIFF**



**S OAK CLIFF MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

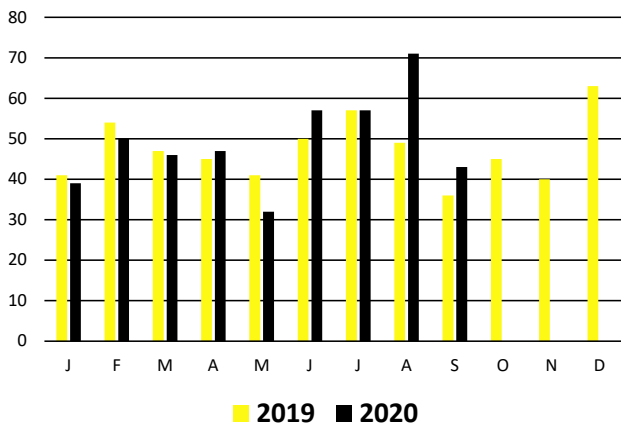
\$0-\$100K	89.0%
\$101K-\$150K	98.2%
\$151K-\$200K	100.0%
\$201K-\$300K	100.8%
\$301K-\$500K	97.3%
\$501K-\$750K	NONE
\$751k-+	NONE

**AVERAGE OVERPRICING**

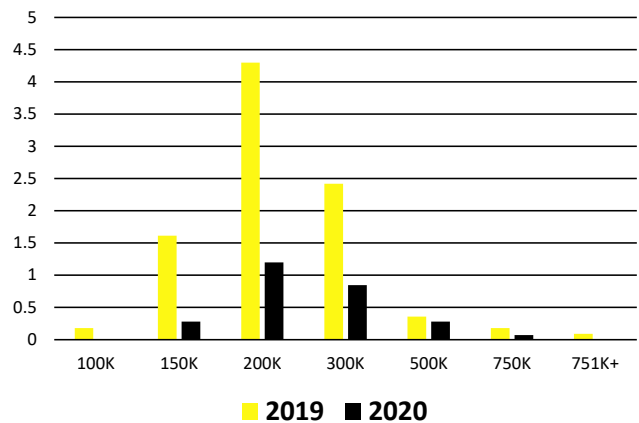
Original List Price to Sale Price

2019	1.0%
2020	1.0%

**S OAK CLIFF MONTHLY SALES**



**S OAK CLIFF MONTHS OF INVENTORY**



NTREIS Sold information as of 10/11/2020

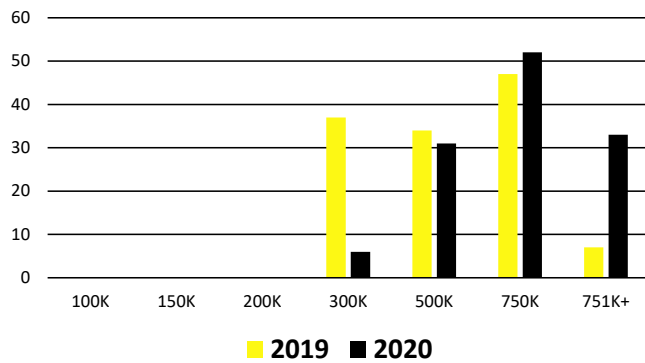
CHICAGO TITLE

# TROPHY CLUB

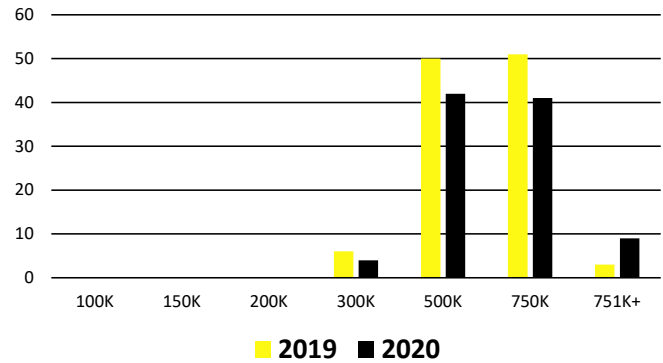
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 55,476,904	\$51,616,833
Number of Sales	110	96
Median Sales Price	\$500,000	\$517,000

**DAYS ON THE MARKET  
TROPHY CLUB**



**TROPHY CLUB MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

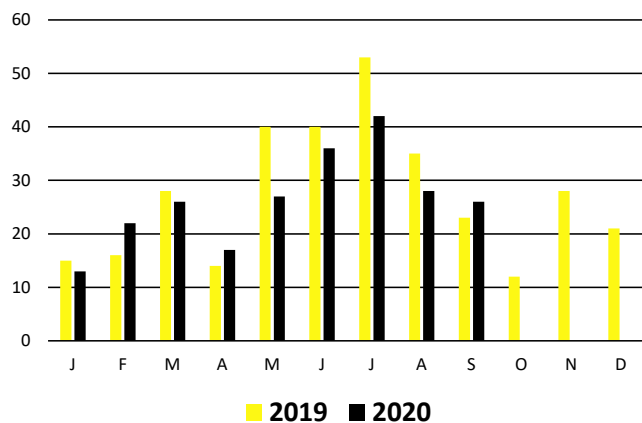
\$0-\$100K	NONE
\$101K-\$150K	NONE
\$151K-\$200K	NONE
\$201K-\$300K	100.0%
\$301K-\$500K	98.9%
\$501K-\$750K	98.7%
\$751k+	96.7%

**AVERAGE OVERPRICING**

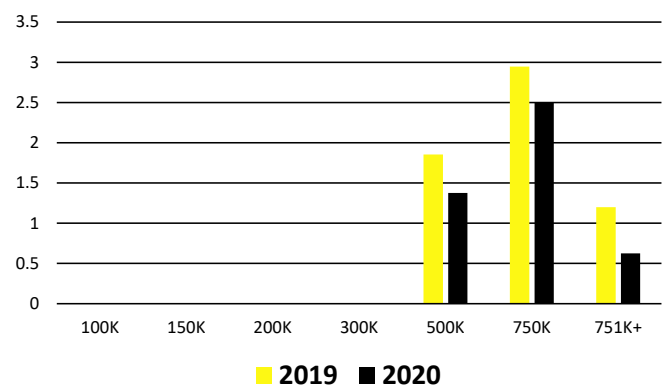
Original List Price to Sale Price

2019	1.1%
2020	1.0%

**TROPHY CLUB MONTHLY SALES**



**TROPHY CLUB MONTHS OF INVENTORY**



Inventory not shown where no sales

NTREIS Sold information as of 10/11/2020

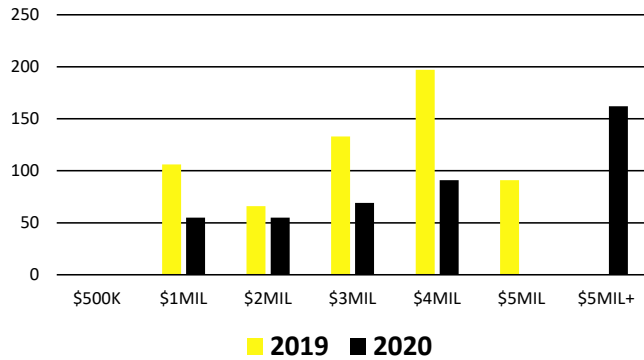
CHICAGO TITLE

# UNIVERSITY PARK

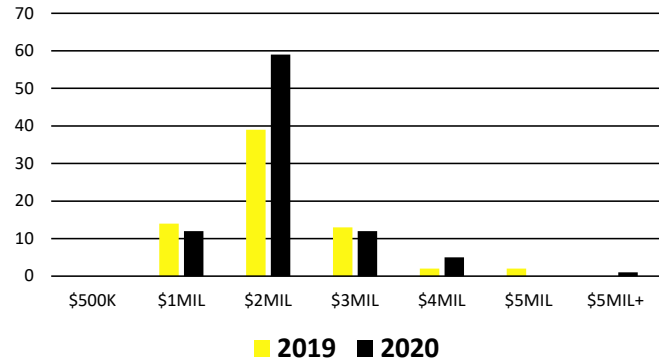
# 3RD QTR 2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 114,718,321	\$149,525,870
Number of Sales	70	89
Median Sales Price	\$1,528,240	\$1,500,000

**DAYS ON THE MARKET  
UNIVERSITY PARK**



**UNIVERSITY PARK MKT SHARE BY  
PRICE RANGE**



**SALE/LIST PRICE RATIO**

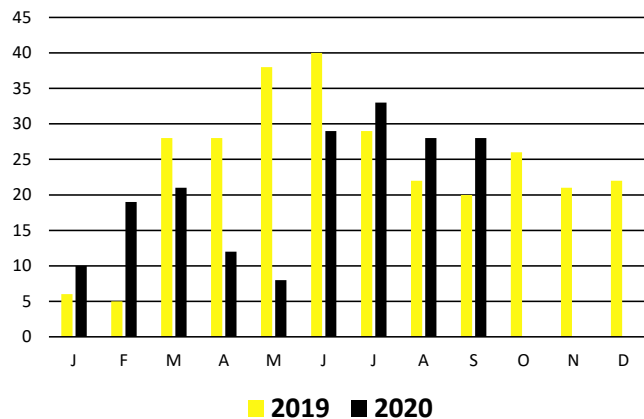
\$0-\$500K	NONE
\$501K-\$1MIL	94.3%
\$1MIL-\$2MIL	96.8%
\$2MIL-\$3MIL	96.8%
\$3MIL-\$4MIL	95.5%
\$4MIL-\$5MIL	NONE
\$5MIL+	89.7%

**AVERAGE OVERPRICING**

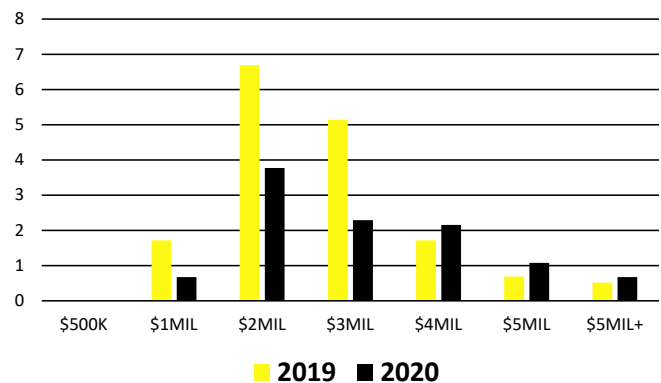
Original List Price to Sale Price

2019	1.0%
2020	1.3%

**UNIVERSITY PARK MONTHLY SALES**



**UNIVERSITY PARK MONTHS OF  
INVENTORY**



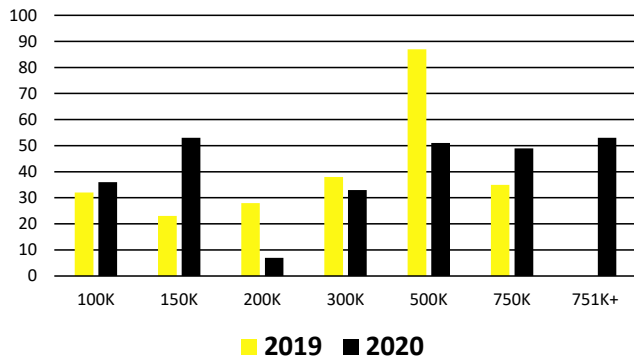
NTREIS Sold information as of 10/11/2020

**CHICAGO TITLE**

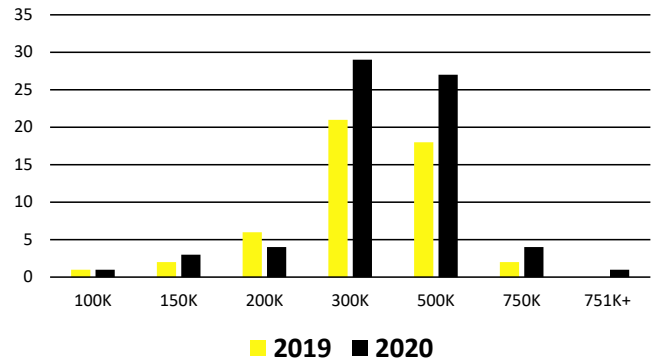


	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 15,046,877	\$21,820,830
Number of Sales	50	69
Median Sales Price	\$285,500	\$257,900

**DAYS ON THE MARKET  
VAN ALSTYNE**



**VAN ALSTYNE MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

\$0-\$100K	94.7%
\$101K-\$150K	94.3%
\$151K-\$200K	99.6%
\$201K-\$300K	98.8%
\$301K-\$500K	98.8%
\$501K-\$750K	99.4%
\$751k+	92.5%

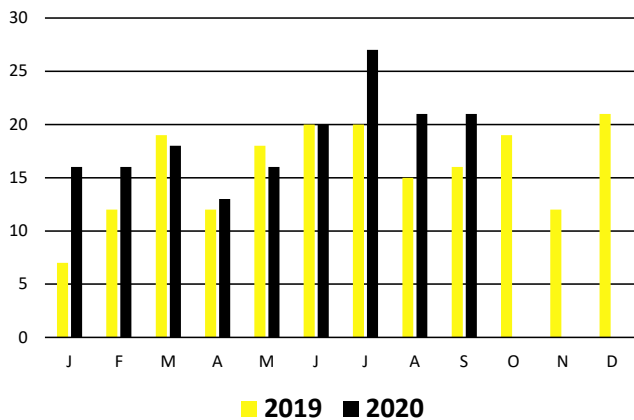
**AVERAGE OVERPRICING**

Original List Price to Sale Price

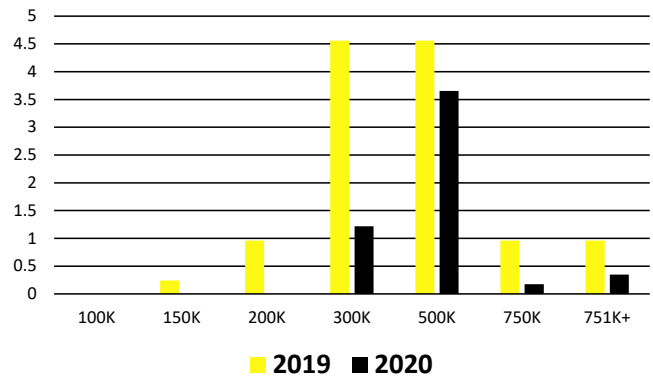
2019 1.1%

2020 1.0%

**VAN ALSTYNE MONTHLY SALES**



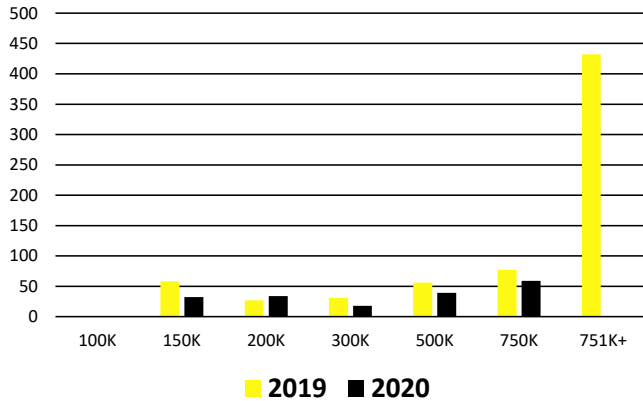
**VAN ALSTYNE MONTHS OF INVENTORY**



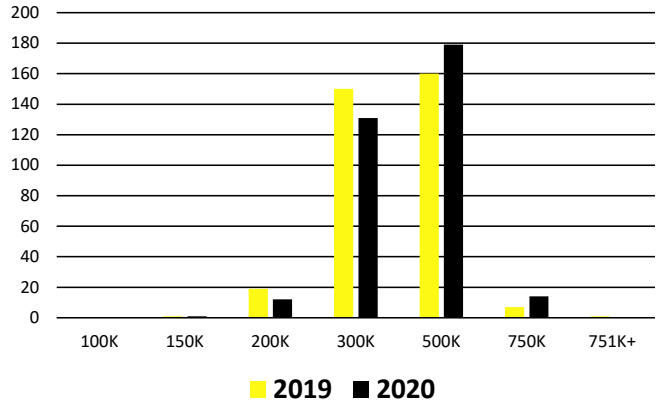
NTRIS Sold information as of 10/11/2020

	<u>2019</u>	<u>2020</u>
Total Sold Volume	\$ 105,479,142	\$112,015,922
Number of Sales	338	337
Median Sales Price	\$300,000	\$320,000

**DAYS ON THE MARKET WYLIE**



**WYLIE MKT SHARE BY PRICE RANGE**



**SALE/LIST PRICE RATIO**

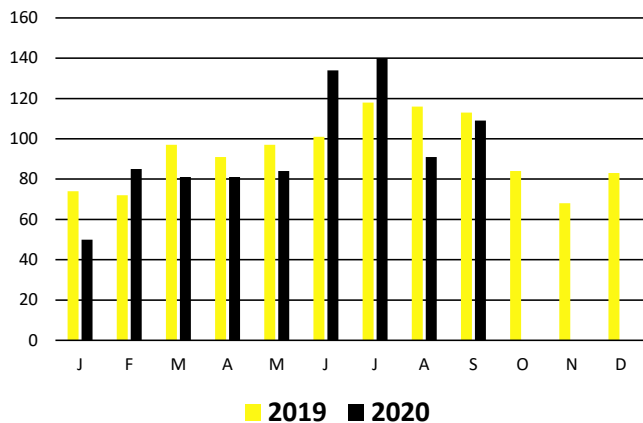
\$0-\$100K	NONE
\$101K-\$150K	49.3%
\$151K-\$200K	97.0%
\$201K-\$300K	99.8%
\$301K-\$500K	98.8%
\$501K-\$750K	97.6%
\$751k+	NONE

**AVERAGE OVERPRICING**

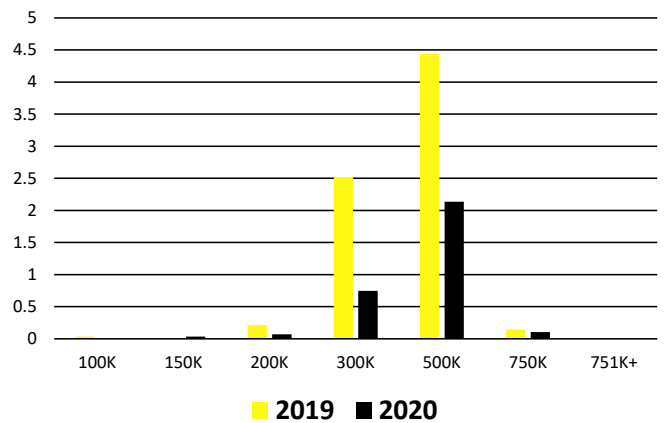
Original List Price to Sale Price

2019	1.0%
2020	1.0%

**WYLIE MONTHLY SALES**



**WYLIE MONTHS OF INVENTORY**



Inventory not shown where no sales

NTRIS Sold information as of 10/11/2020

**CHICAGO TITLE**